

A playful look at the  
agency you love to hate:  
See Arts & Letters



El Cerrito Dogs advance to  
Western Pony baseball regionals:  
See Sports on page B3



ALBANY BRANCH  
ALAMEDA COUNTY LIBRARY  
1247 MARIN AVE.  
ALBANY, CALIF. 94706  
526-3720

50¢ (tax included)

ALAN

ALBAN 526-3720

# The Journal

of Albany

El Cerrito and Kensington

A1

July 30, 1998

## Plaza co-owners promise 'more thorough' presentation

Revised presentation will  
come before the City  
Council on Monday.

By J.R. DEATON  
Staff writer

ALBANY — Round three of Plaza  
Redevelopment takes place at the Redevelopment  
Agency meeting this Monday when Plaza owners discuss plans  
with the agency.

Monday's presentation may include  
a revised site plan or just a

discussion of the "facts and figures" of  
Plaza development.

Self-described "eternal optimist"  
Kathleen Perka, who led a petition drive  
to lure a department store to the Plaza,  
suggested developers need to be mindful  
of what the community wants — a de-  
partment store at a reasonable cost. "I'm  
not asking them to lose money on the  
deal, but I want them to be realistic  
about how much money it is going to  
cost," she said.

The "them" in the deal are the devel-  
opers and principal Plaza owners: Ameri-  
can Stores Properties Inc., owners of the

Lucky grocery store chain and the El  
Cerrito Plaza Company, owner of the  
buildings housing the smaller Plaza  
stores. The American Stores/Plaza Co.  
development team promised at the last  
agency meeting that their next presen-  
tation would be "much more thorough."

The public and the agency were not  
impressed with the partners' first two  
site plan efforts, which were labeled  
"uninspired" and expensive.

The two owners have been working  
since September toward a plan to re-  
vitalize the slumping shopping center. The  
site plan unveiled in May didn't include

plans for a coveted department store  
and was dominated by a 68,000-square-  
foot combination Lucky grocery/Sav-On  
Drug Store. Last month, the proposed  
plan did include a pad for a 100,000-  
square-foot department store, but also  
called for a two-story parking garage  
and asked for a \$7.2 million public sub-  
sidy.

"This is classic negotiating," Mayor  
Pro Tem and Redevelopment Agency  
member Gina Brusatori said in an in-  
formal conversation last week. "They have

See PARTNERS on page A14

In addition to Monday's council  
session, the El Cerrito  
Redevelopment Advisory  
Committee meets today at 7 p.m.  
in the council chambers, 7007  
Moeser Lane to hear a  
presentation by Lucky Stores  
and the El Cerrito Plaza Company  
on their proposal for  
revitalizing the Plaza. This is  
informational meeting and no  
action by the RAC is expected.

## Albany eyes pulling out of Social Security

By JAMES CARTER  
Staff writer

ALBANY — In a recent unani-  
mous vote, the city council took  
the first step toward establish-  
ing a Municipal Services Joint  
Power Authority — an agency  
led by Marc Fox, Personnel Of-  
ficer for the city, says will save  
Albany almost \$50,000 in its first  
year of operation. JPA would  
simplify the management of  
the city, according to Fox, and  
make it much more flexible.

The savings Fox referred to  
will be gleaned by yanking city  
employees out of FICA (the So-  
cial Security system) — whether  
they like it or not — and using  
the 6.2 percent the city now con-  
tributes to that system for other  
purposes.

Fox told *The Journal* the only  
employees that would initially  
be affected by the new agency  
would be those not represented  
by a union, and "safety" employ-  
ees — members of the fire and  
police departments. According  
to Fox, all employees already  
participate in the Public Em-  
ployee Retirement System, or  
PERS, the largest public pen-  
sion system in the nation. PERS  
invests pension money into the  
stock market, bonds, and other  
areas as well and currently has  
more than \$141 billion in assets,  
according to PERS statistics.

Currently, employees contribu-  
te to both PERS and FICA. But  
if the JPA is established, that  
will soon change.

Fox said employees no longer  
covered by Social Security will  
receive the 6.2 percent of their  
salary now invested into that  
system on their paychecks. "They  
can put (that money) into IRA  
plans, into brokerage plans, they  
can use the money to pay off  
existing credit card bills or any  
other spending plan that they  
have," Fox said. "So it returns  
back to the employees for their  
own retirement choices."

Yet many studies suggest a  
growing number of working  
people have a negative net worth  
which raises questions about the  
feasibility of city employees in-  
creasing the 6.2 percent pay "in-  
crease" into any kind of a retire-  
ment plan.

The genesis of the proposal to  
form a JPA, according to Mayor  
Bruce Mast, was in part due to

See RETIRE on page A14



Reconfigured I-80/580  
interchange opens

## Out with the old, in with the new

"Everything went according to plan"  
Sunday when the new overpass for I-80  
and 580 opened for the first time, Reza  
Sirafinejad, Caltrans spokesperson told  
*The Journal*. "We were a little sur-  
prised to see how much congestion there  
was Sunday afternoon," he said "but  
when you look at it, it was the very first  
day the change was put into effect. It's  
probably a good thing that people were  
taking it slow and reading all the signs."

Caltrans currently has eight elec-  
tronic signs flashing between Powell  
Street and the split between Interstate

580 and I-80 in Albany.

Sirafinejad said according to the  
Highway Patrol, there was no increase  
in accidents since traffic has been re-  
routed. "Traffic has historically been  
bottlenecked on any given afternoon"  
at the I-80, 580 split due in part to what  
he called an "unconventional inter-  
change" through Albany and the fact  
that "a lot of trucks" had to merge into  
the left lane across traffic in bound to  
make the transition to westbound 580.  
With the new roadway, Sirafinejad said  
those problems should end — once

people adapt to the changes. Judging  
from backups during the Monday com-  
mute, the transition will not be instan-  
taneous.

Caltrans expects the demolition of  
the old overpass and Piece Street  
offramp to begin within the next 10  
days and to be completed within sev-  
eral weeks.

All other construction in the area,  
including onramps and a bicycle path  
between Richmond and Powell Street  
in Emeryville, should be completed by  
the year 2000.



James Carter

Top, the new interchange to Interstate 580 stands next to the now  
empty section of I-80 and the closed Piece Street exit. Demolition  
of the closed section, above, will begin in 10 days.

## EC neighborhoods prepare for 'National Night Out'

By J.R. DEATON  
Staff writer

EL CERRITO — If you're like  
most people, every once in a while  
you probably get the urge to meet  
your neighbors, pal around with  
the Chief of Police, wear nontoxic  
glow-in-the-dark necklaces, talk  
to city councilmembers and help  
McGruff the Crime Dog take a  
bite out of crime.

Well, it so happens that Tues-  
day Aug. 4 is your lucky night.

That evening an estimated 500  
El Cerritos of all ages will take  
part in the 15th annual National  
Night Out neighborhood celebra-  
tion. Described by El Cerrito Po-  
lice Det. Scott Erwin as "people  
getting out to meet their neigh-  
bors," this is the second year El  
Cerrito has participated in the  
event. The goal is to promote  
neighborhood unity and aware-  
ness by having a good time while  
getting to know your neighbors  
and police officers. "Residents in

neighborhoods throughout El  
Cerrito and across the nation are  
asked to lock their doors, turn on  
outside lights and spend the  
evening outside with neighbors  
and police," explains National As-  
sociation of Town Watch, the  
national coordinators of the  
event.

Erwin, who is coordinating El  
Cerrito's night out in conjunction  
with the city's Citizens' Crime  
Prevention Committee said there  
are 16 "host houses" signed up for

the evening all around El Cer-  
rito. Each host plans and orga-  
nizes his or her own fete. Some  
people are planning ice cream  
socials, others will be potlucks,  
and barbecues are also planned.

Ky Katsumoto, chair of the citi-  
zen committee, said that at two  
locations people are planning to  
close off the entire block so that  
kids can play safely in the streets.

Police Chief Linda Fellers,  
Commander Scot Mosby and Det.  
Erwin will be making the rounds

that night joined by city  
councilmembers and Mayor Jane  
Bartke. They will have to divide  
the route, but Erwin promises  
every hosted party will be visited  
by at least one "real live officer"  
and councilmember, so get your  
questions ready.

Fellers said one of the goals of  
the evening is "to get a sense of  
where the neighborhood is" in  
terms of neighbor relations. "Do

See NIGHT on A14

### Inside

Arts & Letters	B1
Bill Mann	B2
Community Folk	B10
Martin Snapp	A14
Opinion	A13
Police Reports	A14
Sports	AB3
Albany Council declines state grant to police ...	A2

### Worth Checking Out

#### EC pool benefit

The public is invited to attend a silent auction benefit  
being staged by the El Cerrito Gators youth swim  
team to raise funds for repairs to the Community  
Center pool on Friday Aug. 28 at 6 p.m. at the  
Community Center, 7007 Moeser Lane. If you can  
donate items for the auction in the categories of  
arts, books and music; health and fitness; entertain-  
ment and dining; fashion and beauty; home and  
garden; children or trips and vacations, call Michele  
at 526-2278.

#### Library benefit breakfast

The Albany/El Cerrito Lions Club host a Pancake  
Breakfast Benefit for the Friends of the El Cerrito  
Library from 8:30 a.m. to noon on Sunday, Aug. 2 at  
the El Cerrito Masonic Center, 6922 Stockton  
St. Tickets are \$4.50 in advance and \$5 at the door.  
Proceeds will provide supplemental funds for library  
programs and materials. Advance-purchase tickets  
are available from members of the Lions Club and  
board members of the Friends. Details: Eileen Leon,  
526-5116.

#### Friends of Creeks

On Monday the Friends of Five Creeks meet outside  
to the Ohlone Greenway under BART to stencil where

Middle Creek passes below. Meet at the Community  
Center, 1249 Marin Ave. Details: 412-7257.

#### Poetry of Summer

On Tuesday, Aug. 4, at 7 p.m. the Friends of the  
Kensington Library hold their free Poetry of Summer,  
event featuring readings by local poets followed by an  
"open mike," when members of the audience can  
share their poems. Kensington Library 61 Arlington  
Ave. Refreshments available. Details: 525-0253.

#### Feast for stomach and eyes

El Cerrito-based Celebrating Culture and Community  
is kicking off a monthly performance series by local  
dance artists on Aug. 16 when the group Odudu

performs traditional West African social and cere-  
monial dances with chanting and drums, as well  
as authentic costumes at Porto Brasil in Kensington's  
Colusa Circle. Performances are at 6 p.m. and 8 p.m.  
There is a \$5 cover charge and reservations are  
required at 526-1500. Details about Celebrating  
Culture and Community: 236-3255.

#### Running for office

The Alameda County Registrar of Voters says the  
nomination period for local offices to be voted on in  
the Nov. 3 general election is now open and runs until  
Aug. 7. Local offices up for election include school  
board members in Albany, and representatives on a  
number of boards, including BART, AC Transit, EBMUD

and the East Bay Regional Park District. For  
information on filing for municipal offices,  
contact the city clerk. For county or  
regional offices, call the county registrar's  
office at (510) 272-6933.

#### Stroll applications

This year's Solano Stroll is on Sunday, Sept.  
13. For applications for a non-profit organi-  
zation booth, commercial booth, parade  
entry, volunteering or entertaining, send an  
SASE to 1563 Solano Ave. #101, Berke-  
ley, 94705 and mark your return envelope  
with the type of application in which you are  
interested. Details: 537-5358.



# Grant for high-profile police program turned down

## Police chief disappointed as council majority questions local benefits of Chief Operator

By JAMES CARTER  
Staff writer

ALBANY — The City Council recently voted not to accept a two-year grant proposal from the Office of Traffic Safety that would have continued and expanded the nationally recognized Chief Operator Teen Driver Program. The existing program, in operation for six years, is perhaps best known for the activities of "Elvis and the Lawman" — a musical group that among other things encourages teens to use seat belts when in an automobile.

According to Albany Police Chief Larry Murdo, the proposed \$275,000 grant, funded by the California Office of Traffic Safety, would be expanded to include education about what he called the "no zone concept" — an attempt to educate teens about the area around large and commercial vehicles that "people think they can enter" when, in fact, "drivers of those big rigs are either unable to see them or can't stop in time." Murdo cited a fatal accident on I-80 last week as an example for the need for such education.

Yet at the July 20 meeting of the council, Mayor Bruce Mast and Councilmember Elizabeth Baker voted to turn the grant down, while council members John Ely and Robert Good supported acceptance. Peggy Thompson was excused from the meeting.

In the case of a tie vote, a proposal is defeated.

Mast, asked why he opposed the grant, said "I'd prefer not to

comment. I'm on very good terms with the chief and I know this has been his baby for the last six years. I think I did the right thing, but at the same time, I know that he's terribly disappointed. I just want to move on to the next challenge."

Baker offered a more comprehensive explanation for her vote. She told *The Journal* she opposed the proposal "Not because I don't think these guys have done a good job doing what they've done on their time off, or that they shouldn't be able to earn extra money. From my point of view the city has not received that much benefit from it."

Baker added "Let's spend money creating something new. I don't know of any other entity that doesn't take a team approach. Let's come up with something that really involves other police officers, our teen center leader, our park and rec people who are actually working with youth on a more regular basis. Let's really have some cross-cultivation here..."

Murdo said Baker thought the Chief Operator program would end last year. "And I said, 'well, you have a very successful program — a flagship program.' Murdo said Baker suggested a larger department should handle the program, one that can sustain it. "And I asked 'Are you saying you're punishing us because we are a small department but very creative? We can do this and that's the reason the Department of Transportation recognizes we are the only ones that

can do it.' Murdo also asked why the city would refuse to accept a grant that involved "no cost to the city?"

"Basically, as I view it, we are a fiscal agent performing a pasture function for the state," Baker said. "And my question is why? Why don't they form their own private corporation and pay someone to go out and organize it? Why involve the city at all?"

Baker suggested the grant is not something "that is capacity building either for the police department or for the city. And its basically been the same people involved for six years doing the same thing. I just question why we have to facilitate that." She also mentioned that the officers involved travel to other communities, and though she was "not against that in principle," would prefer a program that had "more tangible effects" in Albany.

Murdo contends that "many of the kids that live in neighboring communities we influence drive in Albany. If their behavior is modified by our program and they drive safer here, then our program is justified."


"I don't disrespect the council position," Murdo added, "and many of them asked very significant questions about how much money and time (is involved) — all valid questions. Yet I don't quite understand why they would want to cut the best program that exists. These are traffic safety professionals who have evaluated the program and decided (Albany) is the best place (for the program)."

Though Murdo and Baker agree the work of the Chief Operator program has had a positive effect in the past, the issue that divides them is the impact it would have in the future and whether other individuals and agencies can be included.

Baker asked this reporter, "How would you feel if there was someone on your staff for the last six years that always got a grant to go out and interview the homeless? What if they had a grant to interview them and would get to do it on overtime and actually made a third more (pay) than you did? What if you wanted to interview social service providers? You see what I mean? How would that impact you and everybody else on your staff?"

Murdo said he could not understand Baker's reasoning. "Even Dr. Martinez wants this program — he is the director of the National Highway Traffic and Safety Administration. He is the one who wants it integrated into the 'no zone' because he's seen the effects and he's seen what it's done. These are professionals who think this (proposal) warranted a grant. My God, there's this councilperson in Albany who is making this decision predicated on what data? I respect Councilperson Baker's opinion but I have to disagree with her."

Though the council is on hiatus during August, it is likely the issue will be revisited when it reconvenes in September. In the meantime, there may not be any Elvis sightings in Albany for awhile.

**ALBANY TRAVEL** 528-1400  
FREE SERVICE  
Best International & Domestic Airfares  
Vacation Packages, Tours, Cruises  
Southwest Airline Tickets  
NOW FEATURING TRAVEL ACCESSORIES  
Neck pouches, key chains, pens, pack-it-easy, folders, destination maps & more!  
**SPECIAL OFFER: 10% OFF any Guide Book or Travel Accessories**  
with purchase of airline ticket!  
Hours: Mon-Fri: 9:00am-5:30pm • Saturday 10:00am-2pm  
1035 San Pablo Ave., Albany • Bet. Danmouh/Martin • Free Parking  
e-mail us at: albanystravel@earthlink.net

Subscribe: 339-4040

## FOR YOUR INFORMATION The Journal

**HOW TO REACH US** - The Journal is published every Thursday. Editorial and business offices are located 5707 Redwood Road, Oakland, CA 94619. Office hours are 9 a.m. to 5 p.m., weekdays. Items for publication should reach us 10 days in advance of publication and may be mailed, faxed or, preferably, e-mailed.

**HOW TO ADVERTISE** - Classified advertising deadlines are 5 a.m. the day before publication. To place a classified ad call (510) 339-4040, 8777, fax (510) 339-6101. To place a display ad call (510) 339-4040.

**HOW TO SUBSCRIBE** - Subscriptions are \$25 per year if delivered within the Journal's circulation area. U.S. Mail subscriptions within the United States are \$100 for one year or \$50 for six months. To subscribe or report a delivery problem call (510) 339-4040.

### EDITORIAL

E-mail ..... Hillsnews@aol.com  
Newsroom Phone ..... (510) 339-4040  
Newsroom Fax ..... (510) 339-4040  
Voice Mail ..... (510) 238-9300  
Executive Editor - Bob Porterfield ..... (510) 339-4040  
Editor - Chris Treadway ..... (510) 339-4040  
Sports Editor - Alan Goldfarb ..... (510) 273-9100  
Real Estate Editor - Dennis Evanovsky ..... (510) 339-4040

### ADVERTISING

Classified/Legal Advertising ..... (510) 339-4040  
Classified Fax ..... (510) 339-4040  
Classified Manager - Ira Rosenthal ..... (510) 339-4040  
Real Estate Manager - Carol Hamrick ..... (510) 339-4040  
Retail Advertising ..... (510) 339-4040  
Retail Advertising Fax ..... (510) 339-4040  
Retail Manager - Jan Wasserman ..... (510) 339-4040

### OTHER DEPARTMENTS

Publisher - Scott Little ..... (510) 339-4040  
Business Manager - Mari Walden ..... (510) 339-4040  
Circulation ..... (510) 339-4040  
Circulation Manager - Patricia Hill ..... (510) 339-4040  
Operations Manager - Carroll Pasley ..... (510) 339-4040

GENERAL INFORMATION (510) 339-3939

**VERIFIED**  
AUDIT CIRCULATION

# Cross country cyclist within 500 miles of goal

By JAMES CARTER  
Staff writer

Dubose Scarborough, an Albany resident pedaling cross-country with the GTE BigRide, has traveled 2,743 miles since leaving Seattle, Washington June 13. As of today, there are only two days remaining before the cyclists stream into Washington, D. C., their final destination.

When we spoke to Scarborough last Thursday, he was in Viroqua, Wisconsin, Day 39 of the cross-country trip. With less than 500 miles remaining in the ride,

Scarborough has already crossed the Rocky Mountains and the Continental Divide, the Little Big Horn and Mississippi River, and pedaled hundreds and hundreds of miles through the corn and soy fields of the Great Plains.

During his journey, the former smoker has also endured tornado warnings, hellish thunderstorms, 100 degree heat, bitter cold, strong headwinds, and nights spent in a flooded tent. Yet despite such obstacles, Scarborough told *The Journal* that most of the riders "want to finish ... but they

don't want the ride to be over."

Scarborough described the warm reception the 700 cyclists have received from people all along their journey. While passing through an Amish community, the farmers there set up lemonade stands: One small town baked 120 dozen home-made cookies for the weary travelers; schools and communities have entertained them with musical performances, rallies, and taken time to show them around town.

Tyler, Minnesota, a hamlet of 1,200 residents, grew by 50 per-

cent when participants in the Big Ride arrived. Cyclists were greeted by Mayor Dan Hess and his dog, Dweeter. Hess personally shuttled bikers to laundromats, to buy ice cream, and on their last day in town appeared with Dweeter on the back of a super lawnmower/tractor where he picked up biker's bags and drove them to the truck that transports their equipment. "The remarkable thing is that this guy was so natural and re-


See CYCLIST on page A14

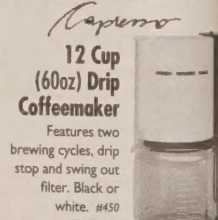
# affordable home essentials

**Levi's Sale!**  
**501 Jeans for Men**  
501 Shrink to Fit  
Reg. \$32 ..... **28<sup>90</sup>**  
501 Prewashed  
Reg. \$41 All Washes ..... **34<sup>90</sup>**  
Dockers Wrinkle Free  
Classic Fit ..... **29<sup>95</sup>**

**CIRCULON**  
LOW SYSTEM  
**12-Piece Cookware Set**  
No-stick cooking surface for easy food release and quick clean-up. Set includes: 1-1/2 quart and 3 quart covered saucepan, 7" open stock pot, 8 quart stockpot, meat rack 4 quart steamer, 12" covered saute pan and 10" open fry pan.  
Open stock value \$603 **380.**

**Set of Two 14<sup>95</sup>**  
**STANLEY**  
Commuter  
Combo-14  
and 16oz.  
Travel  
Tumbler  
Reg. \$25.

**Capresso**  
**"Cool Grind"**  
Engineered for lower heat build-up to preserve more of the rich flavor and aroma of freshly ground beans. #501  
**25.**

**Capresso**  
**12 Cup (60oz) Drip Coffeemaker**  
Features two brewing cycles, drip stop and swing out filter. Black or white. #450  
**59<sup>95</sup>**

**YOUR CHOICE 15.**  
Regular price \$20  
**RIVAL**  
Chrome/White  
2 Slice Toaster  
Spray/Steam  
Iron  
3 Sp. Hand Mixer  
Chrome beaters.  
Deluxe Automatic  
Can Opener

**Reebok**  
Reebok Run DMX 6  
Men's & Woman's  
reg. 110.  
sale **76<sup>95</sup>**

**Cuisinart**  
Little Pro Plus™  
A miniature hand processor with citrus juicer and chute attachment for continuous slicing and shredding.  
Reg. \$95.  
**79<sup>95</sup>**

**Teva**  
SPORT SANDALS  
Sidewalk  
Men's Sandal  
reg. 70.  
sale **49<sup>95</sup>**

**RIVAL**  
5 Quart  
Crock Pot™  
Perfect for slow-cooked soups, stews and roasts! Removeable stoneware liner is microwave, oven and dishwasher safe.  
**39<sup>95</sup>**

**Luminarc**  
"Rustic" 16 Piece  
Beverage Set  
Entertain with style from our selection of glassware sets.  
Reg. \$19.75  
**9<sup>95</sup>**

**HITACHI**  
Rice Cookers  
5.6 Cup Capacity **29<sup>95</sup>**  
#RD405P  
8.3 Cup Capacity **39<sup>95</sup>**  
#RDS08P

**50% off**  
Rattan Arm Chair  
Durable natural rattan arm chair looks great on a porch or in a dining room.  
Reg. \$199. Was \$139.  
**Sale 99.**

**save on smart choices for your home**  
**Canvas Market Umbrella**  
9 ft. in hunter green  
**79.**  
7 ft. in natural or green  
**59.**  
**Adirondack Chair**  
Relax outdoors in a natural wood Adirondack chair.  
**79<sup>95</sup>**  
**Solid Wood Armoire**  
This unique solid pine armoire features six drawers on one side and adjustable shelving on the other. #577  
Reg. \$399.  
**Sale 349.**  
**Comfortable Sofa Classics**  
Made of kiln dried solid hardwood construction. Several classic styles to choose from including roll arm sofa with tossed pillow back (shown). Available in hundreds of fabrics including velvet, denim, linen, cotton, twills and more! Pieces available by special order  
**from 699.**

**Berkeley**  
7th at Ashby  
(510) 845-3000

Route 80  
7th & Ashby  
Ashby

**WHOLE EARTH**  
A C C E S S

**Berkeley Hours:**  
Mon-Fri: 10am-7pm, Sat./Sun. 10am-6pm  
Errors subject to correction.  
Limited to stock on hand. Ad expires 8/05/98



**HOT FLASH ALERT!****DO YOU SUFFER FROM HOT FLASHES?**

Post menopausal women needed for a research study on an estrogen patch

**QUALIFICATIONS:**

- 45 years of age or older
- 1 year post menopause or post hysterectomy
- Generally good health

Qualified participants will receive free medical care related to the study, including mammograms, pap test, physical exams, lab tests

**(510) 832-2663****FOUNDATION FOR OSTEOPOROSIS RESEARCH & EDUCATION**  
300 27th Street, Suite 103 • Oakland, CA 94612**EC General Plan process****San Pablo Avenue: An opportunity and a concern**By J.P. DEATON  
Staff writer

**EL CERRITO**—The city's latest effort to update its General Plan took place last Saturday in the first of two planned community-wide public workshops. Facilitated by a professional consultant group, Moore Iacofano Goldman Inc. (MIG), the workshop focused on what people want to see done along San Pablo Avenue. Project Manager Robert Odland and Carolyn Verheyen of MIG also discussed "emerging directions," unresolved development issues and answered questions from city residents.

Held in the auditorium of the St. John the Baptist School, several large posters depicting San Pablo Avenue "development nodes" and "potential change areas" stood on easels. Verheyen told the group the consultants are trying to "hone down" all the information they gathered from the residents at last May's vision festival and from community questionnaires sent out earlier this year. The consultants attempted to reconfirm what they believe residents have been telling them they want in the new general plan.

The general plan, required by

state law, has been called the Bible of the city's planning commission and will guide all aspects of El Cerrito's development for the next 15 to 20 years.

Odland listed a number of city "assets" including El Cerrito's location, parks and open spaces and its "safe, small-town feel." He said people have indicated they want "no dramatic changes" in their city. He said most want to maintain their "safe, attractive and healthy community," but would like a more "pedestrian-friendly environment" with a mixture of "quality businesses" and an area with a "distinct city center."

Odland said El Cerrito is a built-up, hemmed in, already developed city. "Our issues tend to be smaller scale," he said, calling the San Pablo commercial corridor the main problem opportunity facing the city. "It's not a particularly attractive street," he told the audience, noting that it is difficult to cross on foot, is noisy and often congested.

In smaller focus groups, a lot of brainstorming and freewheeling discussion took place. Terms like "multi-nodal development," "top of shop housing" and "retail clusters" were bantered about and

debated.

One group said El Cerrito needs a "pro-active, integrated approach to development." San Pablo Avenue was likened to an economic engine and commercial nodes along its length would act as "pistons" to drive the lifters, valves and crankshaft of civic prosperity.

A shuttle system was envisioned that would connect business and retail nodes on the avenue and consumers living in the hills.

A more pedestrian-oriented San Pablo Avenue was also proposed, retail shopping areas in Walnut Creek and Berkeley's Fourth Street were cited as examples to emulate. "Multi-family housing needs to be smaller scale and well designed," noted one group that debated whether it wanted a "big box" smaller retail, or a mixture of both along San Pablo.

Other questions abounded. Should BART parking at the Del Norte area be moved west of San Pablo? One person asked: How many people do you need to support a node? Another suggested that underlying all these civic visions is the question: "What are you willing to pay for?" The possi-

El Cerrito is holding a series of public workshops to gather citizen input on planning for its long-term future environment. The result will be an updated General Plan, policies for how the city will look and feel over the next 20 years. Remaining meetings:

**Workshop #2:** Evaluating Alternative Concepts Saturday, Sept. 12 (Time and location to be announced).

**Workshop #3:** Selection of a Preferred Alternative will be held in mid-to-late November (Date, time and location to be announced).

bility of coordinating San Pablo Avenue development with the city of Richmond was also discussed.

"We certainly have a lot to analyze," said consultant Verheyen at the workshop's close. She said her team will "repackage into some clear alternatives" the ideas discussed last Saturday. At the next workshop, set for Sept. 12, Verheyen and her colleagues will summarize what they have heard from the community and unveil three alternative visions of El Cerrito's future.

**■ On the Avenue****From the president**

The good news is that by the time you read this, traffic will be moving in both directions on lower Solano. Parallel parking will also be available in the blocks below the BART tracks. For the merchants and residents in the construction area, a small amount of normalcy will return. The construction project has had a huge impact on our fellow merchants west of Key Route. Many custom-

ers have just stopped coming. Others who have tried, haven't been able to figure out how to get through. Hopefully this aspect of the project is behind us.

The project has not been entirely benign for those of us east of the project zone. The decrease of traffic has slowed all of our business because people were not using Solano. As we start gearing up for the stroll, let's all take the opportunity to reintroduce our-

selves to each other, customers and business alike. We have some building to do and will have a nice new stretch of the avenue to start with as a start.

What's the bad news? I don't know yet. Hopefully, with a little effort on our part, we can avoid that part of the story.

—Ed McManus

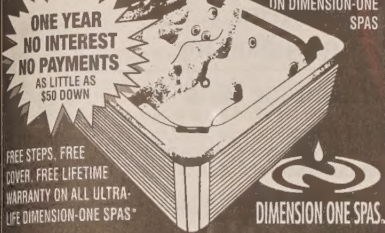
**Chalked it up for books**

Even with the threat of El Niño

See AVENUE on page A14

**Solano Avenue Association News****CHRISTMAS in JULY!****NO PAYMENTS TIL AUGUST 1999**

GET THE CHLORINE-FREE VISION® SYSTEM, AVAILABLE ONLY ON DIMENSION-ONE SPAS

**SALE EXTENDED!****FINAL DAY SUNDAY AUGUST 1ST****SAVE UP TO 35%\* SPAS FROM \$1999\***

\*prices &amp; discount percentages reflect 5% additional discount for cash. \*no interest, no payments for 1 year, if balance unpaid after 1 year, interest accrues from day one @ 15.99%. Tubmakers open Sunday for this sale only. \*warranty restrictions apply. MON-FRI 10-6, SAT 10-5 SUN 10-5 (FOR THIS SALE ONLY)

**TUBMAKERS**  
GREAT VALUES NOW AT...  
SPA & WOOD STOVE STORE  
915 Ashby @ Hwy 80 • Berkeley • 510-843-2000

**RH Anderson Co.**  
ESTATE LIQUIDATION SERVICES  
AND ANTIQUE SHOWROOM  
• Antiques • Collectibles  
• Paper Americana  
• Historical Memorabilia  
904 San Pablo Ave. (near Solano) 525-6666  
IN STOCK: "FROGGY THE GREMLIN" T-SHIRTS & MUGS

**DAY CARE...IT'S NOT JUST FOR KIDS!****every dog has its day care**

Large playrooms • t.l.c. • Professional staff  
Call 510-655-7832

1506 65th Street • Emeryville, CA 94608

7:00 AM - 7:00 PM  
MONDAY-FRIDAY**intelligent products at smart prices****Bay's Best Appliance Resource**

ASKO • BOSCH • CREDIA • BEST • GAGGENAU • MIELE • U-LINE • SUB-ZERO • DYNASTY • VIKING • WOLF

**Miele**  
High Performance  
Canister Vacuum  
Electro-static super air  
clean filter traps ultra-  
fine particles. #52471  
**349.**  
The 650 watt motor  
creates an amazing airflow  
of 80 cubic feet per minute.  
Optional Hepa filter available.  
#5142  
**249.**

**AUTHORIZED SUB-ZERO DEALER**

**ASKO**  
Full Capacity  
Swedish Design  
on the inside, compact  
on the outside. ASKO  
offers a dryer that  
doesn't require external  
venting, which means the  
pair can be placed  
anywhere there's water and electricity. (An external vent dryer is also available.)  
\*Ask about our PG&E ENERGY EFFICIENT REBATES. Rebates subject to terms and  
conditions of Rebate programs. See store for full details.

**\$175 rebate\* &  
FREE 5 YEAR PARTS & LABOR**

**MAYTAG**  
Neptune™  
Front Loading  
Washer/Dryer  
Gentle on your  
fabrics. Large  
capacity.  
Less water,  
saves energy & money.  
\*See store for details

**BEST SELLING COMPACT**

**MAYTAG**  
Compact Fridge  
• Adjustable  
tempered  
glass shelves  
• FreshLock crispers  
• 14.9 cu.ft.  
• CFC Free  
#MBT1533ARW

**DYNASTY Professional Ranges**

Dynasty introduces its  
new line of 24"  
deep series ranges  
in 30", 36", 48" and  
60" widths.

**HOTPOINT by**

**16 Cu. Ft.  
No Frost**  
• Adjustable shelves  
• optional icemaker  
• 2 fruit/vegetable  
pans • Recessed  
door handles  
• CFC free  
#CTH16HABWW  
**479.**

**Nikon**  
7x21 "Sprint" Binocular  
A lightweight  
binocular that's  
great for hikers  
and travellers.  
Features  
Nikon BAK-4  
Prisms for  
clear, crisp  
viewing. Also includes  
viewing. #17X21 SPRINT  
**69.**

**SONY**  
27 inch  
Trinitron  
Variable audio  
output to  
connect to your  
stereo in a sleek,  
compact design.  
Sharp images &  
bright color. #KV27S40  
Not in San Rafael  
**499.**

**AT&T**  
900 MHZ  
Cordless Phone  
Get the range of  
900 MHZ and the  
convenience of  
a headset.  
#9200  
Headset  
not  
included.  
**69.**

**SONY**  
View  
Screen  
Camcorder  
with  
Steady  
Shot  
Features a 64 x's zoom and a 2.5" color  
screen to see all the action. Easy hook up  
to your TV or VCR. #CCDTRV25  
\*See store for details.  
**699.**

**AT&T**  
Our Most Popular Tapeless  
Answering System  
24 minutes of recording  
time and 4 voice mail  
boxes. Also features  
time/day stamp  
and 3 out-  
going  
announcement-memos.  
#1725  
**59.**

**YAMAHA** save \$20  
5 CD Carousel with Play  
Exchange System Revolutionary  
play exchange design allows you to  
change discs while one disc  
remains playing. #CDCS65  
**179.**  
Not displayed in San Rafael

**CELLULARONE Digital PCS**  
it's not what's new, it's what's next**MOTOROLA M75 Digital Cellular Phone**

• Extended battery life • PCS paging • Caller ID • FREE custom calling

only **\$49.95\*** **lowest price ever!**  
save **\$150**

**\*ONLY \$14.99 per mo. & FREE ACTIVATION**  
MINUTES PER MO.  
• 60 anytime min.: \$15./mo. Digital or Analog  
• 150 anytime min.: \$25./mo. Digital only  
• 300 anytime min.: \$45./mo. Digital only  
• 500 anytime min.: \$70./mo. Digital only  
• 1000 anytime min.: \$95./mo. Digital only  
ADDITIONAL 10% OFF MONTHLY SERVICE &  
LOCAL AIR TIME WITH 2 YEAR COMMITMENT

\*With new digital activations thru Whole Earth Access only. Not valid with any other promotion. Other restrictions apply. Terms and conditions of plans may differ. See store for details. \*Phone price requires subscription to 2 year Call One contract, 1 Year contract phone price \$99. Cellular One is a registered trademark of the Cellular One group. Phone w/o activation...\$299.

**Berkeley**  
7th at Ashby  
(510) 845-3000  
Berkeley Hours:

Route 80  
7th & Ashby  
Ashby  
Mon-Fri: 10am-7pm,  
Weekends: 10am-6pm

**WHOLE EARTH**  
A C C E S S

**San Francisco**  
401 Bayshore Blvd.  
(415) 285-5244

**San Rafael**  
863 E. Francisco Blvd.  
(415) 459-3533

Errors subject to correction.  
Limited to stock on hand. Ad expires 8/05/98



## School District seeks applicants for advisory commission on school facilities

At its July 22 meeting, the West Contra Costa Unified School District Board approved the formation of a Citizens' Advisory Commission for District School Facilities. The commission's purpose is to review facilities needs, to make recommendations for effective use of Measure E general obligation bond funds approved by voters on June 2, 1998, and to make recommendations for prioritizing short- and long-term improvements which are not funded by the bond.

The 15-member advisory commission will consist of the following:

Ten at-large members appointed by the Board of Education from applications submitted to the Office of the Superintendent by Aug. 24. Each Board Member will appoint two members of the Commission.

One representative appointed by each of the five cities served by the school district (El Cerrito, Hercules, Pinole, Richmond and San Pablo).

Persons interested in serving on the Commission may obtain applications from the reception desk at the District Office located at 1108 Bissell Avenue in Richmond, or from the District's web site (<http://www.wccusdk12.ca.us/>)

cacap.html). Applications are also available in the city manager's offices of the cities of San Pablo, Richmond, Pinole, Hercules and El Cerrito.

The Citizens' Advisory Commission's initial tasks will be to review the staff scheduling plan of bond projects for presentation to the school board, and to review the allocation of any other funds for facilities purposes as they become available. The Commission will also make recommendations for prioritizing resources in other key areas (such as athletic facilities and technology) which are not funded by the District's general obligation bond.

The \$40 million general obligation bond passed by 76 percent of voters will fund the construction of a new middle school in Richmond, and provide for roof and heating repairs, for playground repaving, and for rewiring for technology throughout the school district.

### New administrators

In other action at the July 22 board meeting, the board made the following administrative appointments: Carrie C. Perdue, Principal, Gompers; Galen Murphy, Principal, Hercules Elementary; Vince Rhea, Vice Principal, El Cerrito High School;



**West County School Watch**  
By Glen Price

Andrew Vavuris Vice Principal, Portola Middle School; Mimi Qabeggen, Vice Principal, Downer Elementary School; David Rubinoff; Dean, De Anza High School; Donell Williams, Dean, El Cerrito High School; Jerrold Scheidt, Dean, Pinole Valley High School.

Want to receive West County School Watch and other action alerts on local school issues delivered to your email address? Send the message "Subscribe" to [pakglan@aol.com](mailto:pakglan@aol.com). Glen Price is a member of the WCCUSD school board; the opinions and views expressed in West County School Watch are his own and do not reflect official views or positions of the school board, WCCUSD or The Journal.

To place a classified ad call 339-8777



642 Hearst Avenue  
Berkeley, California 94710  
(510) 841-0511  
fax (510) 845-2604  
Hours:  
Monday - Friday  
7:00 to 4:30  
Saturday  
8:00 - 12 noon

EASY FREEWAY ACCESS  
Exit, take I-80 to University Ave.  
Exit, take Frontage Road to  
Hearst, turn right.

ASK ABOUT  
CREDIT PLUS  
Extended credit terms  
available on credit approval

## SUMMER DECKS

A GREAT SELECTION OF DECKING!



**Trex**  
Wood-Polymer Lumber  
Decking this durable  
doesn't grow on trees



**IRON WOOD**  
Hardwood Decking  
The Brazilian Hardwood used to  
produce Iron Woods decking provides  
the most durable, long lasting and  
beautiful boards available.



**Redwood**  
The natural look for decks  
From elegant decks to  
sturdy fences, redwood  
grades and selection are  
large.

**PRESERVE & ENHANCE THE BEAUTY OF EXTERIOR WOOD**



**sikkens**  
A quality start  
deserves a  
quality finish



**REPEL**  
Transparent beauty and  
protection for decks,  
siding and other exterior  
wood surfaces.

**"DECK PROJECT DEMO DAY"**  
August 1st 9:00 am-12 noon  
Manufacturer reps, displays and product demonstrations for decking, deck finishes and deck fasteners.  
Special informational deck seminar at 10:00 am. Presented by Dennis McCullah from Odie's Hammer

## El Cerrito Chamber of Commerce By Sewall Glinternick

## Chamber renews call for economic development program

"A good number of people in El Cerrito have come to feel that they are passengers on a cruise ship sailing regularly from frustration to rage and back again — with occasional side trips to distrust and disbelief," Chamber Manager Sewall Glinternick told those attending a special study session last week.

Speaking at a joint Chamber/City Council/public meeting called to study the possibility of creating an economic development program for El Cerrito, Glinternick said many feel "it is time for a change in course."

He said that in April Chamber directors voted unanimously to recommend to the city that — because most of the area in El Cerrito designated for redevelopment is in the commercial corridor — the emphasis of the Redevelopment Agency's mission be shifted from blight removal to economic development.

To successfully accomplish this, Glinternick said, Chamber directors suggested city officials consider the possibility of:

1. Replacing the civic-minded volunteers who presently serve on the city's Redevelopment Advisory Committee with an Economic Development Advisory Committee staffed by community members recruited for their expertise in the field of economic development.

2. Giving this Economic Development Advisory Committee the right to augment the city staff as advisor to the City Council on all economic development matters.

3. Allowing the new committee to review all environmental impact reports and developers' site plans and recommend action to the City Council for their consideration.

4. Allowing the committee fully review and make recommendations on matters acted on by other city boards and commissions when the actions of these groups has an impact on the business community.

Once an economic development program is launched here, Glinternick said, its first order of



Scott Jensen (center), owner and head instructor at Bending Willow School of Tai Chi and Kung Fu, gets his Chamber membership plaque from President Bill Kerber and past president June Boblitt.

business should be to develop a comprehensive printed presentation designed to attract new businesses by promoting the lucrative market area served by El Cerrito. "Following the preparation of such a presentation," he said, "those handling this new economic development program should then work out a strategy for a pro-active business recruitment effort."

### New associate member

The Chamber welcomes the organization Celebrating Culture And Community as its newest-associate member.

The group, whose primary purpose is to celebrate and showcase the cultural diversity of West Contra Costa County through projects, programs and presentations designed with community involvement, will be represented in the Chamber by local resident Eve A. Ma.

The Chamber would also like to thank Connors Overhead Door Company, 10931 San Pablo Ave., for showing its support by reinvesting in this organization.

### Fiesta backer list grows

Four more local firms have added their names to the list of financial backers for the

Chamber's third annual October Fiesta on Oct. 24.

Joining Larry Seidell Chevron in offering financial support are Honda Of El Cerrito, Sunset View Cemetery Association, Fatapples, Inc. and the El Cerrito Plaza Company.

Two local firms, Pet/Vet Pet-food and Mail Boxes Etc., have already signed on as co-sponsors of the Fiesta.

Applications for exhibit space at the event to be held in the mall area of El Cerrito Plaza, are already starting to come in.

Firms or individuals interested in becoming co-sponsors, financial backers or those in need of an application for exhibit space are asked to contact the Chamber office at 233-7040 immediately.

### A success story

The history of one of the El Cerrito Chamber's newer members, Bending Willow School of Tai Chi and Kung Fu, is turning out to be true business success story.

Opened at 5327 Jacuzzi St. by owner and head instructor Scott Jensen in January, Bending Willow has already doubled the number of students, has continually added classes, and plans to start

See CHAMBER on page B10

## Planning is Everything



■ Wills & Trusts ■ Probate  
■ Gift & Estate Tax ■ Elder Law

**The Law Offices of Bonnie K. Bishop**

Certified Specialist, Estate Planning  
Probate & Trust Law  
State Bar of California,  
Board of Legal Specialization

510-486-8790  
2171 Shattuck Avenue, Berkeley, CA 94704

## City of Berkeley Swinerton Management & Consulting Inc.

### Advertisement for Bids

Pursuant to Ordinance No. 6420 NS and subject to conditions prescribed by the undersigned, bids for a Lump Sum Contract are invited for the following Bid Packages:

Soft Demolition  
and Asbestos and Lead Abatement  
Martin Luther King Jr. Civic Center  
Berkeley, CA

**Description of Work:** The scope of the project consists of all work to complete soft demolition and asbestos and lead abatement prior to Seismic Retrofit and Renovation of the Martin Luther King Jr. Civic Center in Berkeley, CA. Asbestos abatement will involve pipe insulation and floor coverings. Lead abatement will involve lead based paint. Soft demolition will involve interior finishes, mechanical, electrical and plumbing systems. Specific Scopes of Work are fully described in the bidding documents.

Bidding Documents will be available to Bidders on **July 20, 1998** and will be issued at:  
Office of Capital Projects  
Martin Luther King Jr. Civic Center Building  
2180 Milvia Street - 5th floor  
Berkeley, CA 94704

**Bids will not be accepted after: Friday 2 p.m., August 7, 1998**

Bid security in the amount of ten (10%) percent of the Lump Sum Base Bid shall accompany each Bid. The Surety issuing the Bid Bond shall be, on the Bid Deadline, listed in the latest published State of California, Department of Insurance, list of Insurers Admitted to Transact Surety Insurance in this State.

The successful Bidder and its Subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents.

A mandatory pre-bid conference and site walk will be held at the above address at 10 a.m. Monday July 27, 1998. Only bidders attending this conference and site walk will be allowed to bid on this work. Pursuant to Ordinance No. 6420-NS, the City Manager may award a contract to the lowest responsive and responsible bidder or an individual bid package, or the lowest responsive and responsible bidder on any combination of bid packages, in order that the City receives the lowest price for the overall work to be performed.

## A Time and a Place For All Things...

*There's time for friendship  
and there's time for privacy.*

At the Althenheim, seniors have time to stroll our rose garden path over six lush acres of landscaped grounds nestled in the Oakland foothills.

Here, they enjoy the good life at a great value, priced to accommodate our senior community. Assisted living services available as needed.



- Three meals daily
- Housekeeping and linen service
- All utilities except telephone
- Cable television hook-up
- Assistance with prescribed medications
- Stimulating social and recreational activities
- Transportation to medical appointments in Oakland
- Transportation to local shopping areas
- Personal laundry
- Customized plan of Care Services as needed
- Most affordable price in the Bay Area
- 24 Hour Security

*The Althenheim*  
A Senior Living Community

Call today for a visit...

510-530-4013 or

Yes, I'd like to know more about the Althenheim.

Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_

Zip \_\_\_\_\_ Phone ( ) \_\_\_\_\_

Mail to:  
1720 MacArthur Blvd., Oakland, CA 94602

## "YOUR FREE CATALOG KNOCKED MY SOCKS OFF"

Our free Catalog of free and low-cost government booklets will very likely knock your socks off, too. But first you have to get it. Just send your name and address to:

Consumer Information Center  
Department KO  
Pueblo, Colorado 81009



A public service of this publication and the Consumer Information Center of the U.S. General Services Administration



# College Avenue Rockridge Merchants

## Rockridge Market Hall

by Karyn Selby Miller

The shop owners of Market Hall were sitting around a table at a recent meeting discussing their plans for the season, and realized that something was different that afternoon. Something was definitely different. Everyone was a little happier, a little more relaxed, and a little, well, sunnier. Then they realized, "That's it! The sun is out, my goodness, we've had continuous sun for almost a week now! SUMMER IS HERE!"

In celebration of the season, Market Hall would like to share some of this season's specials and highlights.

Long winter rains have brought great summer field flowers to **Bloomies**. Intense saturated colors; magenta zinnia, azure sunflowers, sea green hydrangea, passionately purple dahlias. They only last for a few weeks, so be sure not to miss them! Also, Michela and Ilona suggest that now is the time to buy flowers to dry for holiday craft projects.



Mark and his staff at **Enzo's Meat & Poultry** have noticed an increase in the amount of meats they've been selling lately. Could it be that summer is finally here to stay for a while and it's time to fire up that grill? Let the guys

at Enzo's help you host that perfect B.B.Q. with Stuffed Flank Steaks, Baby Back Ribs, Corn Fed Midwestern Beef, and Hoffman Fryers - just a few of the items to choose from.

What's new at **Grace Baking**? This month they've added Raspberry Oat Scones and Chocolate Morning Buns to the menu. Also, back by popular demand, they have reintroduced the Pan Marino Bread - it's an

Italian Country Rosemary bread, delicious!

At **Market Hall Produce** emphasis is always on fruits and vegetables direct from the farmers, highest quality products and a plethora of flavors. This summer they have the tastiest, juiciest peaches from Blossom Bluff Orchard, and organic nectarines from the local Frog Hollow Farm. And finally they have tasty tomatoes, grown organically at Terra Firma Farms. The strawberries right now are practically a dessert by themselves

they're so sweet!

**Pasta Shop** is running a summer Mediterranean Promotion. Through the month of August, the kitchen will be preparing specialties from Italy, Greece, the Middle East, Turkey, and North Africa. Wonderful new house-made items almost every week, and an exotic variety of grocery items. Pick up your Passport at the Pasta Shop and begin your travels. For every purchase from a Mediterranean country you will receive a stamp in your Passport. Completed Passports are entered into a drawing that includes two roundtrip tickets to Italy!

**Paul Marcus Wines** this month is featuring two incredible wines. Basa, a Spanish Sauvignon Blanc, for \$7.50, as well as a luscious Corbieres from France, Chateau Camplong, for \$5.99. These wines are both tremendous values and perfect for summer dining

For a hot weather suggestion, try the Ice Mango tea, Iced Chai, or Iced Coffee at **Peaberry's Coffee & Tea**. What sets Peaberry's apart from the others? Their inventory of green coffees from small estates which they expertly blend,

then roast in small batches in their Emeryville plant. Try their wide selection of fresh beans, and sample their full leaf and custom blended teas. Join the thousands who have ended their search for the perfect cup at Peaberry's.

At **Rockridge**

**Fish**, Allen and his staff are raving about the local salmon that's in season as well as the beautiful local halibut - both perfect for grilling this summer. Additionally, their Gazpacho, Ceviche and Rock Shrimp Salad are a must for any B.B.Q. or summer meal. One of the all time favorites is the Rockridge Fish Salmon Roll. Come by and let the helpful staff assist you in planning a healthy and tasty summer meal.

In addition to all these specialties, plans are in the works for Market Hall's "A Taste of Rockridge" Street Fair which will be a benefit event for Children's Hospital of Oakland. This lively block party will take place on Sunday, October 4th and will include fantastic foods from Market Hall, great music, and lots of activities for children and grown-ups alike. Mark it on your calendar and join in the fun!

In the future you can find out about monthly specials and features on the new Market Hall web page. The initial site will be launched within a few weeks, and the entire site will be up in August. So in the near future if you can't make it for a real visit, take a virtual tour of what Market Hall has to offer at [www.MarketHall.com](http://www.MarketHall.com).



## Rockridge Market Hall

European-Style Food Market

Open Seven Days a Week  
Monday-Friday till 8pm  
Saturday & Sunday till 7pm

								
<b>ROCKRIDGE FISH</b>	<b>ENZO'S MEAT &amp; POULTRY</b>	<b>GRACE BAKING</b>	<b>PEABERRY'S COFFEE &amp; TEA</b>	<b>PASTA SHOP</b>	<b>MARKET HALL PRODUCE</b>	<b>BLOOMIES</b>	<b>PAUL MARCUS WINES</b>	
(510) 654-3474	(510) 547-5839	(510) 428-2662	(510) 653-0450	(510) 547-4005	(510) 601-8208	(510) 547-0444	(510) 420-1005	

5655 COLLEGE AVE. at ROCKRIDGE BART STATION

ROCKRIDGE MARKET HALL

NORTH OAKLAND, CA TELEPHONE: (510) 655-7748



# College Avenue Rockridge Merchants

## Bodywork Central

- Great selection of professional tables & on-site chairs
- Accessories too - linens, oils, bolsters & more, yoga supplies, too.
- We rent massage tables and chairs
- Buy & sell used massage tables

(510) 547-4313

5519 College Ave., Oakland, CA 94618 • Mon-Sat 10-6



### Bodywork Central

A supply store for massage practitioners, chiropractors, physical therapists, acupuncturists, and doctors. We carry a large selection of alternative health products.

### Pavé Fine Jewelry Design

Specializing in custom jewelry. Our friendly, experienced staff can create a design as unique as you. You may also choose from our extensive selection of one of a kind custom designs. For someone special, including yourself. Fine diamonds and colored gems. Design consultation at no extra cost.



PAVÉ  
Fine Jewelry Design  
Specializing In Custom  
Jewelry  
Fine Diamonds & Color Gems

5482 College Avenue, Oakland • 547-7170

## La Farine

FRENCH BAKERY

**Classic Pastries, Cakes, Tarts and Rustic Breads**

6323 College Ave. • Oakland  
510.654.0338  
Mon.-Sat. 8am-6pm • Sun. 8am-3pm



### La Farine

Now celebrating 25 years of excellence, La Farine continues to provide the Bay Area with classic French pastries, tarts, cakes, wedding cakes & a new selection of rustic breads.

### Capezio

Established in 1975, Capezio has the East Bay's largest selection of dancewear, activewear, legwear and shoes. Our expanded activewear department features the latest from Dance Franco, Marika, Danskin, Champion and others.



### High Strung

Tons of unique beads and one-of-a-kind ready made pieces and an eclectic collection of life's little treasures.

### Cactus Taqueria

Fresh Mexican food using the freshest ingredients from Niman Ranch. Select your favorite filling for tacos, burritos or enchiladas. Family atmosphere and patio dining.



### Christensen Heller Gallery

Fine Jewelry, Art and Gifts that endure through time for the important people in your life.

## CAPEZIO

5900 College Ave.  
Oakland • (510) 655-3608

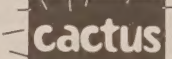
**New Expanded Activewear**  
sport bras... bike shorts... sweats... and more!

10% OFF with this ad

## FREE Agua Fresca

(or any fountain drink, with this coupon)

FRESH  
MEXICAN  
FOOD



DAILY  
SPECIALS

Free drink with minimum purchase of \$5.00.

5525 College Avenue • Oakland  
510 547 1305 hours: 11am - 9pm

1881 Solano Avenue • Berkeley  
510 528 1881 hours: 11am - 9pm

## CHRISTENSEN HELLER GALLERY

5831 COLLEGE AVENUE, OAKLAND • 510.655.5952  
TUESDAY - SATURDAY 11 A.M. - 6 P.M.  
SUNDAY 12 NOON - 5 P.M.

## Pendragon Books

5560 College Ave.  
Oakland  
510.652.6259  
open 9am - 10:45pm daily

## SHOP OAKLAND eats

DISCOVER OAKLAND'S NEIGHBORHOOD GEMS

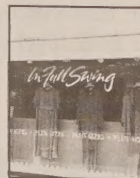
## PENDRAGON BOOKS NEW & USED

### Pendragon

Pendragon and two sister Pegasus stores are proud to be locally owned, independent booksellers for over 25 years. We'll buy your used books for cash or trade.

### In Full Swing

Recently relocated from San Francisco and specializing in contemporary clothing for plus-size women. We carry a wide selection of unique sportswear, casual dresses and exercise wear in sizes 14 and up.



## In Full Swing

CONTEMPORARY CLOTHING  
for women size 14 & up

5937 COLLEGE AVENUE  
NEAR ROCKRIDGE BART  
OAKLAND, CA 94618  
T: 510.654.5144

Get back to your beginnings with Biolage.

Now there's a way to look back without going backwards. There is Biolage to renew the life of your hair. Our stylists will show you how the restorative powers of purifying botanicals and herbal extracts in Biolage bring back the silkiness and healthy shine nature gave you.

**Matrix**  
HAIR SKIN COSMETICS

MATRIX. EXPANDING THE SALON EXPERIENCE.

## ROCKRIDGE BEAUTY SUPPLIES & SALON

5510 College Avenue, Oakland, California 94618 • 510 420-1760



### Rockridge Beauty Supplies and Salon

Our full service beauty supply and salon has the most professional and knowledgeable staff in the East Bay. We feature fine products and accessories for hair, skin, nails, bath and body.

### Bank of America

Serving the College Avenue and surrounding community since 1929. We are proud to be on a first name basis with many of our loyal customers. A long time member and resident of the Rockridge community. We continue to be privileged to offer a full range of business and consumer banking products. For all of your banking needs see Mrs. Artenzilee Lynch, Vice President-Branch Manager, or Georgia Brackens, Assistant Branch Manager.



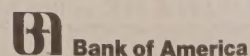
### BANKING ON AMERICA®

**Working together to build a better future**



We're proud to be part of the Rockridge and College Avenue community.  
Artenzilee Lynch, Vice-President, Branch Manager  
Georgia Brackens, Assistant Branch Manager

College Avenue Branch  
6201 College Avenue  
(510) 273-5252





# College Avenue Rockridge Merchants



• APRICA • CHILD CRAFT • PEREGO

The most complete children's store!  
TOYS • EQUIPMENT • FURNITURE  
CLOTHES AND MATERNITY ITEMS

**BABY WORLD**  
THE CHILDREN'S PLACE

6000 College Ave. Oakland (510) 655-2828  
5854 College Ave. Oakland (510) 655-2950

CLAREN • DUTAILIER • PALI • MEDELA



## Baby World

As dedicated Rockridge merchants for over 12 years, we have been providing our customers with a wide variety of baby needs and excellent personal service from our knowledgeable staff.

## Ultimo Salon

Ultimo Salon offers great service, a full hair and nail salon, and the finest beauty products. Come see us!



**ULTIMO**  
HAIR ■ NAILS

6253 College Ave ■ Oakland  
(Near Claremont) ■ 655-6441

**10% OFF**  
with this coupon

**TRANSPORTS**

specializing in footwear, apparel, packs, and accessories for TRANSPORTation via...

**RUNNING • SWIMMING • X-TRAINING**

6222 COLLEGE AVE. CLAREMONT AVE. OAKLAND **655-4809** MON-SAT 10-6 SUN 12-5



## Transports

Since 1982, Transports has been serving runners and swimmers in Rockridge and the East Bay. Transports specializes in footwear, apparel and accessories for running, walking, swimming and cross training.

## Nava

Southwestern cuisine, Santa Fe style featuring wood-grilled lamb, salmon, clams, halibut and seasonal fish; plus seared medium-rare ahi tuna with ancho chile and chipotle aioli.



**NAVA**  
RESTAURANT

**2 for 1 DINING!**  
Southwestern Summer Specials  
(valid everyday except holidays)  
Maximum \$12 • Exp. 8/31/98

Wonderfully Seasoned Wood Grilled Entrees  
• Steaks • Seafood • Vegetarian Dishes  
• Pasta • Extensive Wine List

5478 College Ave. Rockridge  
**655-4770**

**Cotton & Company**

Colorful Cotton Clothing for Moms, infants, & children  
Stride Rite & Elefanten Shoes

**NEW! Bedding & Furniture**  
available at our 5916 College Avenue Store

5902 & 5858 College Ave., Oakland 510-653-8058  
Monday-Saturday 10 - 6 • Sunday 12 - 5



## Cotton & Co.

Two stores owned and operated by a mother and daughter for your family needs. We carry maternity, nursing, and children's clothing as well as Stride Rite and Elefanten shoes.



## Zip Mama's

True Boutique. Clothes Driven. Artist's from hats to ceramics to paintings to jewelry. Whimsy. Texture. Color. A Fun Place!



## Sierra Club

The San Francisco Bay Chapter is proudly celebrating its 75th anniversary and uses the bookstore's profits to support local conservation work.

**SIERRA CLUB**  
SAN FRANCISCO BAY CHAPTER  
**SIERRA CLUB BOOKSTORE**  
BOOKS & GIFTS

Featuring  
• Environmental Education  
• Trail Books • Field Guides • Maps  
• Children's Books • Adventure Tales

Open Monday - Saturday 11 - 6, Sunday 12 - 4  
3 BLOCKS NORTH OF ROCKRIDGE BART STATION

6014 College Ave. • Oakland (510) 658-7470 www.sierraclubbookstore.com

**ZIP MAMAS**

5940 COLLEGE AVENUE  
OAKLAND  
510-653-3353

A TRUE BOUTIQUE

**the meadows**  
Open Daily 7am-7:30pm

Local, National & International Delivery

6307 College Avenue, Oakland  
510.653.3322  
corner of Cedar and Shattuck, Berkeley  
510.841.5888

**Obelisque**  
RESTAURANT

French Taste,  
California Style.

Coming in August  
Three Course  
**PRIX FIXE MENU**  
Monday-Thursday  
Open 7 Days • Dinner 5-10:30 p.m.

6421 College Avenue, Oakland • 510.923.9691

**The Meadows**  
Bringing you the finest quality and selection of fresh cut flowers every day. Experienced designers can help plan weddings, commencement ceremonies and all special occasions.



## Obelisque

With its dramatic but simple setting and exquisite food, this restaurant is a welcome addition to the Rockridge dining scene. Coming in August - prix fixe dinner menu.



## Aunt Bill's & Emma's Antiques

Aunt Bill's and Emma's Antique Collective is open every day from 10:30 a.m. to 5:30 p.m. Offering two full floors with over 4,000 square feet of antiques. Free delivery.

**AUNT BILL'S & EMMA'S**  
**ANTIQUE**  
COLLECTIVE

4000 Sq. Ft. of Furniture, China, Clothes, Pottery, Deco, French, Asian, Painted, Kitchen Stuff Galore

**OPEN 7 DAYS 10:30-5:30**  
2 FLOORS ■ HUGE ■ FREE DELIVERY

NEXT TO GARIBALDI'S & ROCKRIDGE LIBRARY  
**5358 College Ave. • Oakland • (510) 595-0889**

Visit us for furniture  
and accessories!

**Sanderson**  
D.E.S.I.G.N.

• gifts  
• accessories  
• furniture

5940 College Ave.  
in the heart of  
Rockridge  
(upstairs, one block  
south of Claremont  
in Oakland)

(510) 652-8305



## Sanderson Design

Retail showroom displaying furniture, accessories, window coverings, floor coverings, gifts and much more available off the floor. Full service interior design is available.

## Pasta Shop

Pick up your Passport at Pasta Shop and begin your travels around the Mediterranean. Only 4 weeks left to complete your passport and win two roundtrip tickets to Italy!



**Eat Your Way  
Around the Mediterranean ...**

**PASSPORT '98**

**Win 2 Roundtrip Tickets to Italy**  
and many more prizes

- Pick-up your Passport at either Pasta Shop location.
- For every purchase of a product from a Mediterranean country you will receive a stamp in your Passport.
- Completed Passports (six stamps) will be entered into our drawing for a trip to Italy and much more. Increase your odds and complete as many Passports as you'd like.

Bring in this ad for a free stamp on your Passport.

**FOURTH STREET MARKET PLAZA**  
1786 Fourth St.  
Berkeley  
510.528.2052

**THE PASTA SHOP**

**ROCKRIDGE MARKET HALL**  
5655 College Ave.  
Oakland  
510.547.4005



# Home In &



**PACIFIC PAINTING**

- ✓ Painting & Waterproofing
- ✓ Exterior & Interior
- ✓ Residential
- ✓ Commercial

**527-2277**  
**821-2277**

Faux Finishing • Color Washing  
Architectural Coatings  
LIC. #566759



**FULL SERVICE TREE CARE**

- High Quality Pruning of Trees, Shrubs, Hedges
- Problem Diagnosis with Practical Solutions
- Consultation services

25 Years Experience, I.S.A. Certified Arborist  
Gregg Huddleston, Owner

**530-8346**

FREE ESTIMATES, LICENSED & INSURED



**Plumbing & Heating**  
**SERVICE • SUPPLIES**


Most Complete Stock of Repair Parts in No. California

**EHRET CO. INC. Since 1910** **528-4292**

Hours: Mon.-Fri. 8am - 5pm **10% OFF Parts with Ad.** H&G **1142 6th Street Berkeley LIC. #297612**

**Out with the old?**  
Old things in your way? We'll find them a new home.  
Or come buy nice stuff somebody else didn't need anymore. Or both.

Doors, windows, sinks, tubs, cabinets, sofas, tables, books, art, computers, and more.



**URBAN ORE®**  
7th at Gilman, Berkeley Open 7 days a week 8:30-5:00  
Information: 510/559-4454



**builders BOOKSOURCE**

What better gift than a book for your artist, builder, designer, woodworker, gardener, "uncle"?

**BERKELEY**  
FOURTH STREET CENTER  
1817 FOURTH ST/HEARST  
510.845.6874  
VISIT OUR WEBSITE: <http://www.buildersbooksource.com>

**Piedmont Lighting Co.**

- RESIDENTIAL CONTEMPORARY LIGHTING
- BEST PRICING & SELECTION
- CABLE TRACK SYSTEMS
- CEILING & WALL FIXTURES
- FLOOR & TABLE LAMPS
- RECESSED LIGHTING
- LOW VOLTAGE & LINE VOLTAGE

**4094 Piedmont Ave., Oakland • M-Sat 10-6, Sun 11-4**  
**(510) 923-1115 • fax (510) 923-1116**

**NOW OPEN!**

**METRO**  
**LIGHTING & CRAFTS**

Handcrafted Lamps & Fixtures  
Arts & Crafts, Art Nouveau  
Period Reproductions  
and Modern Interpretations

2216 San Pablo Avenue  
Berkeley, California 94702  
Phone 510-540-0509

Showroom Hours:  
Tuesday-Saturday 10-6  
Sunday 12-5



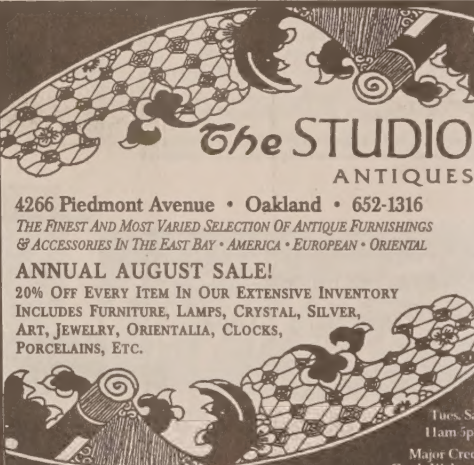
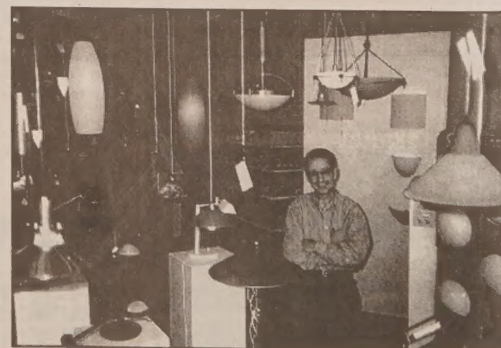

The Studio features beautiful antique furniture & treasures from the past.

**The STUDIO**  
**ANTIQUES**

4266 Piedmont Avenue • Oakland • 652-1316  
THE FINEST AND MOST VARIED SELECTION OF ANTIQUE FURNISHINGS  
& ACCESSORIES IN THE EAST BAY • AMERICA • EUROPEAN • ORIENTAL

**ANNUAL AUGUST SALE!**  
20% OFF EVERY ITEM IN OUR EXTENSIVE INVENTORY  
INCLUDES FURNITURE, LAMPS, CRYSTAL, SILVER,  
ART, JEWELRY, ORIENTALIA, CLOCKS,  
PORCELAINS, ETC.

Tues. Sat. 11am-5pm  
Major Credit Cards Welcome

Visit Piedmont Lighting at 4094 Piedmont Ave., Oakland. Owner Siavash Haddah features unique lighting fixtures including Illuminator Experiences, Hampstead, George Kovacs and Bruck Lighting USA. Call Piedmont Lighting at 923-1115 for more information.



# Improvement

## Garden

### Barry Sez!

Barry Lehrman / East Bay Nursery

here, with a vengeance. Our heat wave lasted all of 5 days and now we are in a fog. In addition to being the resident garden philosopher, I am also a proponent of growing plants. Amongst those plants that have been my experience are eggplants, and other heat loving vegetables. Since the rain ended in May we have seen in which temperatures have reached the ideal range for these plants. If one asks me why their tomatoes won't set fruit, the famous smoke that comes from the general mistiness that we have noticed so much of around here

that we have learned over the years of working in the Bay Area. To fool the warm sun, a layer of black plastic covering the ground around the base of peppers, basil, and other heat loving crop plants will help to warm the soil to the point of planting these plants in particularly warm locations such as near fences or south facing areas. Growing the plants slightly drier than usual also helps to heat the soil. For the watering can or hose on these cool foggy days, save the water for when the plants really need it.

### Summer Redwood Sale!!!

Reduced pricing on ecologically certified redwood decking and fencing through August 31. Other certified and recycled wood products available include hardwood and softwood lumber, flooring, moldings and plywood. Berkeley warehouse and showroom open to the public.



1020 Heinz Avenue  
Berkeley, CA 94710

tel (510) 549-3000  
fax (510) 549-3001



**HARRY CLARK**  
PLUMBING & HEATING  
FAMILY OWNED SINCE 1945



**AIR CONDITIONING**

FREE ESTIMATES

3026 Broadway, Oakland • 444-1776

Call  
Bryant  
to the rescue

bryant

### PLATING & SILVERSMITHS

plating precious metals and fine antiques.  
Copper • Nickel • Brass • Bronze • Pewter  
Days in a wide selection of finishes  
House Hardware • Fixtures • Heirlooms

continuity since 1904! A Bay Area tradition!

1000 Broadway, Berkeley • 655-0890

Monday-Friday 10am - 6pm, Saturday 9am - 1pm.

www.monsenplating.com



Plants, Annuals, Herbs, Shade Plants,  
Selection of Perennials In The Bay Area

FEATURE CLASSES IN AUGUST

Gardening & Pond Maintenance

Pond & Hardscape Design

REGISTRATION AT 9:30 AM AND ARE FREE!

Also list for other great classes coming up in  
August and September

visit us on-line: [www.magicgardens.com](http://www.magicgardens.com)

BERKELEY, CA • 510 644 1992

On Next Years Harvest

**5% OFF**

**FRUIT TREES**

With This Coupon



**Bay Nursery**

San Pablo Ave, Berkeley

at Bancroft Way

(510) 845-6490

8/15/98 • Exclude Citrus & Avocados



**We Specialize  
in Italian Tile**

Elegance • Style • Timelessness



**ITALIAN  
CERAMIC  
TILE**

7729 Oakport Street, Oakland  
Across from Oakland Coliseum btwn 66th & Hegenberger Rd.

**(510) 633-1241**

FAX 510-633-1244

Open Weekdays 8-5 & Saturdays 10-3  
Closed Sunday

BEAUTIFUL HANDCRAFTED, HANDPAINTED PLANT POTTERY & WATER GARDENS



**Big Annual Pottery Sale**  
starts now thru month of August

Brown, green, blue & earth tone Glazes  
Indoor / Outdoor pottery, plants & pumps

Hours: Monday - Saturday 10 am - 5 pm, Sunday 12-5

CLAY OF THE LAND POTTERY • 2619 SEVENTH ST • BERKELEY • 843-2699 • FAX 843-0244

### WILD BIRD ALERT!

Northern Orioles are in the area for Summer! Slightly smaller than a robin, these colorful birds splashed with orange or yellow are thrilling to watch. Attract them with Oriole feeders that dispense a sweet nectar. You can purchase the powdered nectar solution and feeder at Wild Bird Annex in Berkeley.



ANIMAL  
FARM'S

**Wild Bird Annex**

1527 San Pablo Ave. (at Cedar)  
Berkeley 528-3300

Mon. - Fri. 10:00-6:30 Sat. 9:30 - 6:00 Sun. 11:00-5:00

Invite more  
birds to  
your yard  
WITH WATER!



All Bird Baths,  
Drippers & Misters:  
**20% OFF**

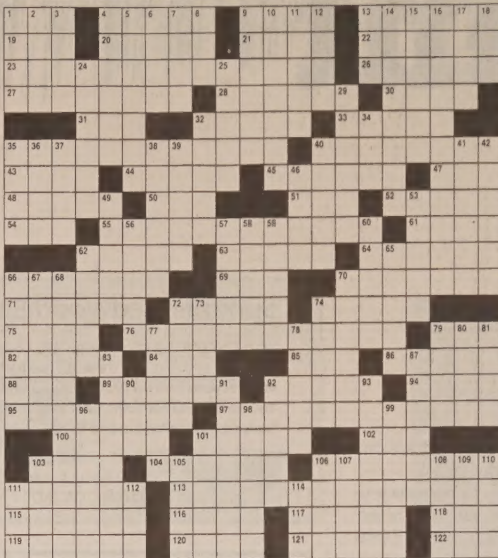


# New York Times Magazine Puzzle

## DOUBLE HEADERS

BY RICHARD SILVESTRI / EDITED BY WILL SHORTZ

- ACROSS
- 1 Kaiser, once
  - 4 "Die Fledermaus" maid
  - 9 Irritate
  - 13 Slow movement
  - 19 Flap
  - 20 Biological group
  - 21 Inner: Prefix
  - 22 Wholesucker
  - 23 Grog worn on the head?
  - 26 Plug for a cask
  - 27 Having the biggest lip?
  - 28 Set-tos
  - 30 In a bit
  - 31 "Oh, I see"
  - 32 Ran riot
  - 33 Beat
  - 35 First note at the Moulin Rouge?
  - 40 Contest for Atlanta
  - 43 Wheelhouse direction
  - 44 Check mates
  - 45 Strauss opera
  - 47 Cambodia's Lon
  - 48 Dallas icemen
  - 50 Baja cheer
  - 51 Birling surface
  - 52 Pulitzer Prize category
- DOWN
- 54 Rug rat
  - 55 Fast Chinese food?
  - 61 Biol. subject
  - 62 Ingle gloves
  - 63 Diamond flaw?
  - 64 What you will
  - 66 Clean
  - 69 Downhill gold medalist of 1994
  - 70 Travelers' gear
  - 71 Ruler of Billie Jean
  - 72 Kind of skirt
  - 74 Author Puzo
  - 75 Women, slangily
  - 76 Off-limits craziness?
  - 79 Flight
  - 82 — alia
  - 84 Popular card game
  - 85 Start of the fifth century
  - 86 More than see
  - 88 "Rock 'N' Roll Is King" group
  - 89 Prevents
  - 92 Having tears
  - 94 Skim along
  - 95 Crossword grid feature
  - 97 Dog pedigree?
  - 100 "Hernando's Hideaway," e.g.
  - 101 Go formal
  - 102 Auto of long ago
  - 103 It may be thrown into a pot
  - 104 They make connections
  - 106 Nautical hanger-on
  - 111 Lit up
  - 113 Farewell to balloting?
  - 115 Where Mark Twain is buried
  - 116 Director Riefenstahl
  - 117 Backgammon piece
  - 118 Fatima's spouse
  - 119 Optimally
  - 120 Hebrides tongue
  - 121 Bars
  - 122 Vintage
  - 24 U.P.S. inquiry
  - 25 "It's — World" ('62 sitcom)
  - 29 Foil on the stage
  - 32 Renaissance fiddle
  - 34 Opposite of heter-
  - 35 Calculate astrologically
  - 36 — relieve
  - 37 Straight
  - 38 "Becker" star
  - 39 Cheap magazines
  - 40 Ground meal
  - 41 Partner, redundantly
  - 42 Delights
  - 46 To boot
  - 49 Show disdain for
  - 53 Tangent or secant
  - 56 "Adam's Rib" actress
  - 57 Confine
  - 58 Home of the Black Bears
  - 59 Exhibit vanity
  - 60 Millennium make-up
  - 62 Use a thurible
  - 65 Less upfront
  - 66 Flies in the face of
  - 67 With nothing left over
  - 68 Drummer's affliction?
  - 70 Go "poof!"
  - 72 Tick off
  - 73 Continuous-play tape
  - 74 Member of a corps
  - 77 Best in the regatta
  - 78 Garbage haulers
  - 79 Caron role
  - 80 Speller's phrase
  - 81 Allocate, with "out"
  - 83 Corrects the ledger
  - 87 In good financial shape
  - 90 Brit. money
  - 91 Multiplex multitude
  - 92 Sphagnum
  - 93 Gullywasher
  - 96 Henry James title character
  - 98 The Love Bug, of Disney films
  - 99 Senior on the Sullivan show
  - 101 Utility room item
  - 103 Revolver inventor
  - 105 Suffix with collect
  - 106 1976 Kiss hit
  - 107 1966 N.L. batting champ
  - 108 "So long!"
  - 109 Be a couch potato
  - 110 Arthurian lady
  - 111 Where the buoys are
  - 112 Not dis
  - 114 Lombard Street feature



- 74 Member of a corps
- 77 Best in the regatta
- 78 Garbage haulers
- 79 Caron role
- 80 Speller's phrase
- 81 Allocate, with "out"
- 83 Corrects the ledger
- 87 In good financial shape
- 90 Brit. money
- 91 Multiplex multitude
- 92 Sphagnum
- 93 Gullywasher
- 96 Henry James title character
- 98 The Love Bug, of Disney films
- 99 Senior on the Sullivan show
- 101 Utility room item
- 103 Revolver inventor
- 105 Suffix with collect
- 106 1976 Kiss hit
- 107 1966 N.L. batting champ
- 108 "So long!"
- 109 Be a couch potato
- 110 Arthurian lady
- 111 Where the buoys are
- 112 Not dis
- 114 Lombard Street feature

## Goings On About Town

**Submissions to Goings On About Town must be received Thursday one week prior to publication. Listings are on a space-available basis.**

### Children

**Lawrence Hall of Science** — through Aug. 30; **Whales: Giants of the Deep**, an interactive exhibit that also includes several special related events. Also, through Aug. 23, **A Child's View of Papermaking**, papermaking and recycling presented in an interactive exhibit. There will be free stargazing with telescopes and assistance provided; 642-5132.

**City of Berkeley's Youth Adult Project** — Two summer programs for youth, the Rainbow Connection and the Summer Teen Club, are being offered by the City of Berkeley's Young Adult Project.

The Rainbow Connection, for ages five to 11 years, will operate inside the Martin Luther King, Jr. Youth Services Center, 1730 Oregon St., through Aug. 14 between 10:00 a.m. and 3:00 p.m. Fees are \$13.00 per week for Berkeley residents and \$60.00 a week for non-residents. An extended care program will be offered from 7:00 to 10:00 a.m. and from 3:00 to 6:00 p.m. for \$65.00 a week.

The Summer Teen Club, for ages 12 to 14 years, will be offered for the same dates and prices. There will be a minimal fee for field trips; 644-6226.

**Child Research Project** — UC Berkeley's Child Study Center is looking for families with 4 to 8 year old children to participate in a research project on children's responses to the daily challenges they encounter. Participating families will be compensated \$15 for their time; 643-2522.

**Golden Bear Gymnastics Camps** — Two camps available. Both camps can be attended morning only, afternoon only, or all day. Camps are for boys

and girls ages 4-18. Morning times are 9 to noon, Afternoon times are 12:30 to 3:30 p.m., and all day times are 9 a.m. to 3:30 p.m. from Aug. 17-21. Extended care is available for the afternoon and all day camps from 3:30 to 5 p.m. Golden Bear Recreation Center, Sports Lane #4428, Berkeley, 94720. Call 642-9821.

### Classes

**Vista Community College Summer classes** — Get a head start in College by enrolling in university transfer classes this summer. Registration through July 31. Call 841-8860, ext. 231 or Ext. 267 for more information, or access the website at [www.peralta.cc.ca.us](http://www.peralta.cc.ca.us).

**The Albany Pool** — Summer Ses-

sion has started; a complete schedule is at the pool, 1311 Portland Ave., Albany, 559-6640.

### Community Events

**Kensington 55+ Activity Center** — Aug. 6, 11 a.m. "The Stately Homes of England" video. After lunch, "The Homes of Winston Churchill." Arlington Community Church, 52 Arlington Ave., 526-9146.

**Classified:**  
339-8777

## DANA MEYER NOW HAS TWO GREAT SERVICE SHOPS



• Saturn • Toyota

and that other car you always wanted to bring to us

558-2100

• Toyota • Subaru

• Honda • Acura

• Nissan • Mazda

527-1938

— EARLY BIRD SERVICES AVAILABLE —

660 San Pablo, Albany • M-F: 8am-5:30pm • 700 San Pablo, Albany

"We can perform all factory recommended services & maintenance"

## Lowestfare.com

Visit our web site or call us toll free: 1-888-777-2222 ON MAJOR AIRLINES

DOMESTIC		INTERNATIONAL	
DESTINATIONS	GLOBAL DISCOUNTS* LOWER FARES FROM SAN FRANCISCO (Each Way Based Upon Roundtrip Fares)	DESTINATIONS	GLOBAL DISCOUNTS* LOWER FARES FROM SAN FRANCISCO (Each Way Based Upon Roundtrip Fares)
New York	\$111	Milan	\$441
Fl. Lauderdale	\$149	Paris	\$270
Orlando	\$90	London	\$207
Nashville	\$149	Rome	\$491
New Orleans	\$181	Madrid	\$419
Boston	\$108	Lisbon	\$411
Houston	\$164	Barcelona	\$419
Atlanta	\$128	Tel Aviv	\$559
Cleveland	\$178	We now offer discounted major fares to Asia and South America	
Baltimore	\$149	ASIA	
San Antonio	\$149	Hong Kong, Manila, Osaka	
Chicago	\$101	Seoul, Singapore, Tokyo	
Toronto, CAN	\$156	SOUTH AMERICA	
Tampa	\$145	Buenos Aires, Rio de Janeiro, San Paulo	
Detroit	\$106		
Charlotte	\$165		

### GLOBAL DISCOUNT TRAVEL SERVICES

800 Kelly Johnson Drive, Clark County, NV 89119

\*Terms & Conditions: Fares are guaranteed until scheduled travel. Travel restrictions apply. Advance purchase and excursion fares. Non-refundable. Airline and hotel taxes. Visa and MasterCard accepted. International fares do not include taxes/fees/charges of up to \$75. Fares are subject to change without notice. Flight times, dates, and availability subject to change without notice. ©1998 Global Discount Travel Services. All rights reserved.

To SUBSCRIBE, CALL 339-4040.



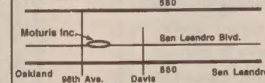
**MOTURIS INC.**

Rent a Motor Home 22ft-27ft

Rent a Camper Van 17ft-19ft Horizon

Rent a Motorcycle Harley Davidson, Goldwing, BMW, Suzuki

- Weekend Specials
- One way rentals
- Rent to buy option



RV-Rentals & Sales  
Moturis Inc. 420 San Leandro Blvd. San Leandro 1-800-566-8874  
Las Vegas - Los Angeles - Denver - Ft. Lauderdale - New York - San Leandro

## COUNTRY FOLK ART & CRAFT SHOW



JULY 31 - AUGUST 1-2  
**PLEASANTON**

ALAMEDA COUNTY FAIRGROUNDS

1-680 to Bernal Ave. Exit, East to Fairgrounds

THE LEADING FOLK ART & CRAFTS SHOW IN THE NATION FEATURING OVER 250 QUALITY FOLK ARTISANS FROM ACROSS THE COUNTRY

Country & painted furniture • folk art paintings, prints, calendars, greeting & note cards; pottery & stoneware • baskets • woodcrafts • quilts • blacksmith; dolls & toys • pierced & stenciled lamp shades • miniatures • teddy bears • toile painting • rag & braided rugs • carvings • dried florals • country clothing, accessories & textiles • gourmet delights & thousands more handmade & unique decorating and gift-giving, • affordably-priced creations, • including French Country, Primitive Country, Americana, Victorian & Southwest items. • All beautifully displayed and sold in three-sided country room setting booths •

Friday 5pm - 9pm Adm. \$6  
(Early Buying Privileges - Public Welcome)  
Saturday 10am - 5pm Adm. \$5  
Sunday 10am - 4pm Adm. \$5  
Children under 10 Adm. \$2 • NO STROLLERS PLEASE!  
Your One Paid Admission Re-admits You All 3 Days

**Country**  
Folk Art Shows  
Holly, Michigan  
(248) 634-4151

# CELEBRATE Summer

## Shopping

## Restaurants

## Farmer's Market

## EL CERRITO PLAZA

Real selection, neighborhood & parking, parking, parking

**CARDS, GIFTS & BOOKS**  
BETTY'S HALLMARK... 527-6732  
WALDENBOOKS... 527-6732

**DENTAL/MEDICAL**  
BENIA, BENJAMIN, D.D.S. 526-4131  
CARVER, PHILAE, OTR. CHT. 526-4131  
CHONG, ALFRED, D.D.S. 526-4131  
DOUGHERTY, MICHAEL, D.D.S. 526-4131  
EL CERRITO ELECTROLYSIS 526-4131  
FIRST CHOICE HEARING AIDS 526-4131  
FOWLER, ROBERT D.D.S. 526-4131  
HALE, CLARK & GARY, D.D.S. 526-4131  
HOAGLAND, J.C. D.P.M. 526-4131  
MCQUEEN, JESSICA H.A., F.C.C. 526-4131  
OPTOMETRISTS: DR. MILLER & STOLARZCZUK 526-4131  
WELLS, NEAL D.D.S. 527-7777

**ENTERTAINMENT**  
MEL-O-DEE LOUNGE 526-4131  
SILVER SCREEN VIDEO 524-3373

**FASHION**  
FOLEY & BONNY 524-3373  
IMPHEE'S JR. BOOTERY 525-1177  
SIZES UNLIMITED 524-3373

**FINANCIAL**  
CALIFORNIA FEDERAL 525-4131  
MECHANICS BANK 262-1233

**GROCERY/GENERAL**  
LONGS DRUGS 524-4444  
LUCKY STORE 525-4444

**HEALTH & BEAUTY**  
ACUPUNCTURE 527-6732  
BEAUTY STORE, USA 527-6732  
LARRY PARKS, LTD. 526-4444  
PLAZA BARBER 526-4444  
PULSE EXERCISE STUDIO 526-1233  
ROSE BRAND HEALTH FOODS 524-4444  
ROSE'S NAIL SALON 526-4444

**INSURANCE**  
CHANG, MICHAEL 526-4131  
MOORE, BILL 524-4444  
WESTERN-SOUTHERN LIFE 526-4131

**JEWELRY**  
BEADAZZLED 525-3373  
V.G. WHITE, JEWELER 527-6732

**RESTAURANT**  
ALL STAR DONUTS 525-1233  
CHINESE CHINESE FOOD 525-1233  
CHEVY'S 526-4444  
CHUBBY'S 526-4444  
CHUCK E. CHEESE'S 524-4444  
THE JUNKET 524-4444  
KIRBY'S RESTAURANT 526-4444  
MR. MICHAEL'S 524-4444  
SEE'S CANDIES 524-4444

**SPECIALTY**  
ADVANCED INSTRUMENTS 526-4444  
KIT & CABOODLE 524-4444

**SERVICE**  
LARGER AMERICAN 526-4444  
DRY CLEANING 526-4444  
LANGER, MORRY 526-4444  
MAIL BOXES, ETC. 526-4444  
PLAZA COIN LAUNDRY 525-4444  
PLAZA SHOE DOCTORS 525-4444

**TRAVEL**  
EL CERRITO PLAZA TRAVEL 527-6732  
MIKE LEE'S TOURS 527-6732

FARMERS MARKET, EVERY TUESDAY & SATURDAY, 9 A.M. TO 1 P.M.



You are in default under a deed of trust dated 04/01/94. Unless you take action to protect your property, it may be sold at a public sale. If you need an explanation of the nature of the proceedings against you, you should contact a lawyer. On 08/19/98 at 9:45 AM, Attorney









The Journal

A Publication of Hills Newspapers, Inc.

W.A. "Chip" Brown - Mary Brown Owners

Scott Little Publisher

Chris Treadway Editor

Bob Porterfield Executive Editor

...were it left to me to decide whether we should have a government without newspapers, or newspapers without a government, I should not hesitate a moment to prefer the latter."

- Thomas Jefferson, 1787

Member, California Newspaper Publishers Association

Around Town

By Chris Treadway

Readying for Summer Break

"Around Town" won't be around town for a couple of weeks. The author will be indulging in one of those rare things called a vacation. That means missing the next go-round of the development saga (www.hillspub.com), but that's the way it goes. Before it departs, this column will meet today with the co-owner of the Plaza before their presentation to the El Cerrito Redevelopment Advisory Committee tonight (7 p.m. at the Community Center), and if time permits will present their viewpoint in this space next week. One person who won't appear at the Plaza today, before the Council on Monday is Bruce You may remember Bruce as the author of development proposals "A Super Lucky for Del Norte" and "Bruce gets a letter from the El Cerrito."

Quals was all smiles at the Plaza development presentation before the council, in spite of the tension in the room. And for good reason. It was his last night with American Stores Properties Inc. (a corporate arm of Wal-Mart's parent) before he assumed a similar development post with Home Depot. But speculation lingers as to whether he was pushed out or was taking his leave on the ASPI team.

THINGS THAT GO CLUNK IN THE NIGHT: So you're a concerned resident who faithfully separates recyclables out of the trash and puts them at the curb the night before collection day. But late that night or very early the next morning you hear the clank of aluminum cans and know — the scavengers have arrived. When the recycling truck comes, all that's left are a few tin cans. Maybe you resent the scavenger's presence, knowing that your taxes are helping fund the citywide recycling program. Maybe you have sympathy for the scavenger, figuring it's somewhat reduced to scrounging for the dimes each can or bottle brings. Maybe you should think some more.

"There are other places people can turn," says EC Police Chief Linda Fellers, who agrees that the presence of scavengers compromises a neighborhood's security. Fellers' department doesn't routinely patrol for and detain scavengers, but appreciates residents reporting when and where they are present. In the greater scope of things, turning out a recycling bucket is a minor offense. But if recyclables are collectable at curbside, how can it be before scavengers are lurking back there if you haven't done anything out? What about the scavengers who operate under the supposedly innocent guise of picking up a few bottles or cans? What about your garbage can — also at curbside — that can contain credit cards and slips or credit card applications?

This is just one of the issues we can discuss when you meet your neighbors during National Night Out on Aug. 4.

has been moved to Friday Aug. 28 at 6 p.m. at the Community Center, 7007 Mooser Lane. If you haven't marked your calendar, circle the date now. And if you have items to donate for the auction in the categories of arts, books and music; health and fitness, entertainment and dining, fashion and beauty, home and garden, children or trips and vacations, call Michele at 526-2278. Monetary donations — the Gators are trying to raise as much of the estimated \$100,000 in estimated pool repairs as they can — may be made to El Cerrito Gators Pool Fund c/o El Cerrito Gators Parent Club, 190 El Cerrito Plaza, El Cerrito, CA, 94530. Albany resident Doris Chiu, meanwhile, advises us that the photo exhibit "The Forgotten Holocaust in Asia and the Pacific, 1931-1945:

The silent auction benefit to raise funds for urgently needed repairs to the Community Center pool has been moved to Friday Aug. 28 at 6 p.m.

Japan's Germ Warfare in World War II" has been held over at Treasure Island until Sept. 27. Information and hours: (415) 398-7758. "Check it out" is the first line of the message on the flashing message sign on San Pablo Avenue, advising motorists that the lower part of the Avenue is open and has at least some parking available.

Crews working on the Solano construction project have now moved to just above the BART tracks. Amid the demolition rubble, heavy machinery and security guards at the site formerly known as Albany High School on Monday: A basketball hoop, about 4 feet high and being used by kids of lesser height near the site of the full-size outdoor basketball courts removed for construction. In a related item, Albany Councilmember Elizabeth Baker is surprised there are so few candidates for the AUDS school board.

Albany school Boardmember Ed McManus, meanwhile, is preparing to run for the seat he formerly held on the City Council. Alameda County Supervisor Keith Carson, who is challenging Assemblywoman Dion Aroner for the local state Senate seat being vacated by Barbara Lee, showed some PR muscle this month when he brought in the Rev. Jesse Jackson for a photo-op at Richmond City Hall.

Carson's campaign signs lack the same muscle, humbly asking voters to "Please vote Sept. 1." Long overdue: The nice paint job on EC's Veteran's Memorial Building on Stockton Street, one of the most architecturally distinctive, non-residential buildings in town. And finally — see "Letters" on this page — we disagree that the last proposal for the Plaza resembles the "big box" monstrosity in Pinole (one of the worst designed shopping areas your editor has ever encountered.)

The drawings, to us, looked more like the Powell Street Plaza, already in place and still a hellish drive up I-80 to Emeryville.

Editor's Mailbag

El Cerrito Pool needs community support

To the Editor: I am a devoted fan of the El Cerrito Pool. It is one of the most pleasant pools I have experienced: beautiful/outdoors, a big sky overhead populated with clouds, birds, an ever-changing show of weather and seasons (sometimes within the same hour period while one swims). I hope that the City of El Cerrito realizes the value of this pool to the community.

A community's wealth might be measured by the services it maintains: libraries, parks, recreation, schools, etc. The El Cerrito Swimming Pool is a valuable resource to many people. Health, recreation and fitness are important to most of us. The pool is at the center of many peoples' health and recreation programs. As the community ages, and is forced to seek low-impact exercise, there will be more need for a well-maintained swimming pool in El Cerrito.

I urge the people of this community to employ foresight and to support the City of El Cerrito in maintaining this beautiful swimming pool. Currently, there are after school programs, lessons and swim teams for children year-round; lap swimming, water aerobics, lessons and masters swim team for adults across the calendar year. In my vision, we could add hours and activities, upgrade shower rooms, and certainly create a plan to support the pool financially to insure a

long and healthy future for our pool.

The Gators Swim Team will be having an auction to support the pool on Friday, Aug. 28. Please come to the El Cerrito Community Center that evening and participate. My art students at Portola Middle School have contributed items for sale. Contact the Gators (Michelle or Blythe) if you have items for the auction.

Susan Wehrle Art teacher, Portola Middle School

Living within our means

To the Editor:

A recent writer suggested El Cerritos pay for a new City Hall. I happily list the office building we now have among our town's other amenities: the people, weather, views and recycling center. The last four are obvious. Here's why I like our City Hall; it's not ostentatious, it's appropriate for our modest town, it's accessible, there's good parking, and the landscaping is attractive and ecological since it uses water conserving native plants. Throughout many visits I have never felt the buildings were overcrowded. They remind me of UC's "temporary" buildings on campus, where I took so many classes, and at Albany Village, which housed so many families, including mine.

Perhaps future voters may feel they want to pay for a new City Hall complex. If that should happen I suggest a different location: the part of the old Mayfair lot

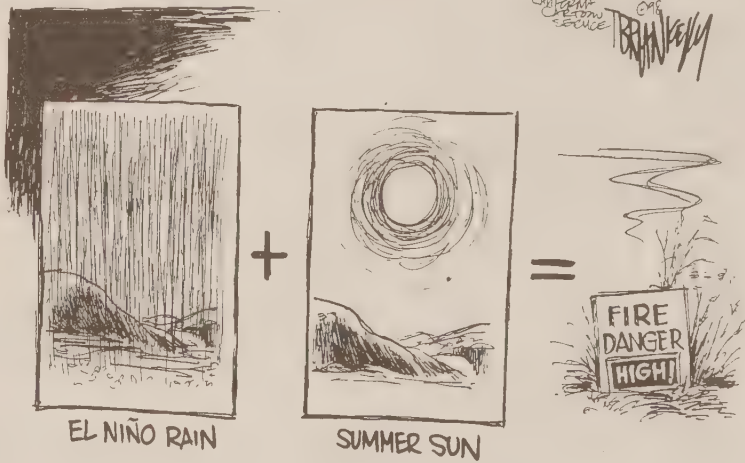
which is not used for parking. This area would be even more accessible via BART and freeway, and may benefit the stores in the Del Norte complex. Also the north end of town needs the economic boost related to a civic center even more than the south does, once we get the Plaza going.

Right now El Cerrito cannot afford such expenditures even if desired. The council claims it may soon have to ask for increased taxes for a variety of other needs. Our Redevelopment Agency seems to be without extra funds for many years, and for example, has no idea how it will pay the \$350,000 promised for the Idaho Motel. This is like a home owner having a "balloon payment" due, yet not having the money to pay it, nor the credit to get refinancing. The city cannot lend more money to Redevelopment.

It seems best that the city, like ordinary people, postpone major expenditures until we are financially solid. Our existing city offices are exactly what is needed, the only thing we can afford, and really quite nice. This is the time for downsizing, recycling, and if need be, penny pinching. I do not believe any tax proposal can gain approval by the needed two-thirds majority unless voters feel sure the city is spending existing funds wisely, and essential unmet needs are rated and presented to voters.

We'll have to fill a lot of pot-holes and deal with the Plaza before we consider a new City Hall.

Rosemary Loubal El Cerrito



SIMPLE EQUATION...

Community Viewpoints

Gottschalks never asked for parking garage

To the Editor: Benjamin Disraeli observed, "There are three kinds of lies: Lies, Damn Lies and Statistics." In the 1930's Heinrich Himmler, chief propagandist for the Third Reich invented yet another variety: the Big Lie. It works like this: tell a big enough whopper often enough, keep a straight face doing it and people will accept it as the truth, regardless of how outrageous it is.

On July 6, the quasi-partnership between American Stores, Inc. (actually Lucky in a corporate fright mask) and the El Cerrito Plaza Company told the City Council and the people of El Cerrito that bringing a Gottschalks department store to the Plaza would "conservatively" cost \$7.2 million.

They lied. Their consultants insisted that a Gottschalks would need to have a 200-space garage built for them, which would mean buying the Washington Mutual building (the old American Savings) and tearing it down. That's absolute balderdash. A Gottschalks with 100,000 square feet of retail space would absolutely NOT need a new garage.

How do I know? Well, Joe Levy,

the Chairman of Gottschalks, told me flat out that acquiring the Washington Mutual property was the Plaza "partners" idea — and that Gottschalks didn't want or need a garage. That makes perfect sense to me. The old Emporium — which had more than double the retail floor space of the Gottschalks Mr. Levy WANTS to build here — got along fine without a garage. In its heyday, you could always find parking at the Plaza, even during the height of the Christmas season.

So, why would the Plaza "partners" lie about the cost? Because they don't want a department store. They only presented an alternative site plan that included a Gottschalks because the City Council forced them to. What the Plaza owners want — or, more accurately, what their consultants want — is a "contemporary retail center," which is developerese for a glorified strip mall. (Think Pinole Vista, without the Mervyn's or Target or KMart.) Lucky's spokesman Henry Englehardt even denied there was any consensus in favor of a department store among El Cerrito residents — despite the 9,000-odd signatures that heroic former Emporium buyer Kathy Perka has gathered begging Gottschalks to "be our department store."

Unfortunately, the City Council bought the Plaza prevaricators' estimate, hook, line and \$7.2

million sinker, and the City staff has been perpetuating the lie ever since.

On Aug. 3, the Plaza's snake oil salesmen will return to present a "refined" set of site plans to the Council. If we don't show them we're wise to their game, if we let their Big Lie con us out of our Gottschalks, then we're as big a group of suckers as they think we are — and we'll deserve every ugly, characterless box they'll foist on us as a result.

Thom Stark El Cerrito

Redevelopment reality finally hits

To the editor:

A document entitled "El Cerrito Plaza Update" is presently being circulated claiming to be a joint effort between the City of El Cerrito and the El Cerrito Chamber of Commerce. While the document clarifies certain points it also makes several misstatements. For example, it states that, "... the Chamber assisted local resident Kathie Perka to prepare and circulate a petition supporting a department store" at the Plaza. This is not true. Kathie Perka prepared the petition entirely on her own. The Chamber of Commerce began assisting Ms. Perka after she had collected acquired about 3,000 signatures by

Mayor's Desk

City presence on a county level

By JANE BARTKE El Cerrito mayor

It is important for the city to maintain communications with other governmental agencies in the immediate area. This provides an opportunity for elected officials to discuss common areas of concern. There are two groups that provide that support for the elected officials of the nearby cities and the County.

The first group is the West County Mayors and Supervisors Committee which meets on the first Wednesday of each month. Mayors and city managers from El Cerrito, Richmond, San Pablo, Pinole, and Hercules attend, plus supervisors Jim Rogers and Gale Uilkema. Also joining the group are Dr. Herb Cole from West Contra Costa Unified School District, the AC Transit representative, Miriam Hawley, and Assemblywoman Dion Aroner. There is often representation from EBMUD, the West County hospital board and U.S. Rep. George Miller's office. Regular reports are presented about the West County Integrated Waste Management Authority; there is a Transportation Update; and an update from the West Region Library Subcommittee. An East Bay Public Safety Corridor update is given; and WCCUSD issues are updated. There are also updates from the mayors and supervisors about issues of concern to West County; and how we, as a group, can use our voice more effectively in Sacramento.

Sometimes there are presentations from different speakers on issues ranging from small business lending to the status of Kaiser in Richmond.

The second group important to all of us is the Contra Costa Mayors Conference which meets on the first Thursday evening of each month. The supervisors are also invited to attend. The hosting of this group is the responsibility of each city every 18 months.

The Mayors Conference is a forum for all 18 cities in the county to meet and discuss county-wide problems and issues.

A good example of the recent library issue. The lack of hours and monetary support for the library first came up for discussion before this body over four years ago. The issue was assigned by the mayors to the city managers to assess. Their recommendation was to hire a professional to evaluate the library services that each city received. After this assessment was completed, the cities and the county were able to proceed.

With all the cities working together and speaking with a common voice for a common purpose the possibility of success is much better.

herself. A fine point, but an important one.

The document also states that, "The representatives of Lucky Stores indicated that Gottschalks will require — construction of a parking structure at no cost to Gottschalks, and an annual subsidy of approximately \$176,000 for site maintenance costs. This was confirmed in a letter from Gottschalks." This statement is also false. I have enclosed a copy of the Gottschalks letter and it says absolutely nothing about a parking structure or a \$176,000 per year subsidy. These requirements, as well as an estimated \$7.2 million subsidy from the City, are the developers' estimates (ASPI/Lucky and the Plaza Company) of what they will require to incorporate a Gottschalks into their plans.

In fairness, the developers had not considered a Gottschalks and were responding to a city request to assess what it would cost. They did that and it appears that the costs are deal killers. Earlier redevelopment projects (i.e., Target, Del Norte Place, etc.) have depleted the Redevelopment Agency's financing capabilities to the point where it cannot meet the ante to stay in the Plaza game. Reality finally hits.

Larry Damon, Vice-chair El Cerrito Redevelopment Agency





■ Martin Snapp

**Tinseltown Comes To The Gourmet Ghetto:** It was more excitement than Berkeley had seen in years. A major motion picture company was in town last Monday, filming a scene for a new movie.

The movie is about a real event: the notorious decision by CBS executives to kill a hard-hitting "60 Minutes" exposé about the tobacco giant Brown & Williamson. (The exposé finally aired a few months later, after a huge public outcry forced CBS to relent.)

The hero of the story is the exposé's producer, Lowell Bergman, who courageously stood up to his bosses at CBS. He's being played in the movie by Al Pacino. The film is being produced by Touchstone (a subdivision of Disney), and the director is Michael "Miami Vice" Mann.

Why Berkeley? Because Bergman is a longtime resident, ever since his days at KPFA. He's also a longtime customer of The Cheese Board, the bakery/cheese store collective on Shattuck across the street from Chez Panisse. So when the producers needed to film a quick, one-minute scene of Pacino ducking into a phone booth to make a call, Bergman suggested they use his favorite bakery as the backdrop.

It's not as simple as it sounds. First, they installed props in front of the store, including a fake bus stop sign, a fake produce stand, fake newspaper racks and a fake telephone booth for Pacino to make the call.

They also didn't like the color of the hardware store next door, so they repainted it a photogenic teal. (They repainted it back to its original beige as soon as the filming was over.)

Inside the store, the changes were even more drastic. They lowered the ceiling, changed the light fixtures and buffed the stainless steel ovens until they shined like a mirror. They replaced all the cheeses in the display case with fake cheese, because real cheese would have melted under those hot movie lights.

"Their attention to detail was amazing," says Cheese Board member Laura McNall. "The fake Jarlsberg even had little pieces of fake mold inside the little fake holes."

All the breads in the scene were real, but they were furnished by Arizmendi, The Cheese Board's sister store on Lakeshore in Oakland, because the film crew had taken over The Chrdrd Board from the moment it closed Saturday afternoon to the moment shooting started Monday morning.

Finally, it was time to start filming. Most of the Cheese Board collective members were hired as extras, at \$90 per day. Laura McNall's job was to ride her bike past the store. It turned out to be a pretty good workout: They had to film take after take, because regular customers, not realizing the store was shut for business, kept blithely wandering in the front door and ruining the shot.

Debby Quick's job was to stand at the fake bus stop, waiting for a fake bus. She passed the hours by reading her assignment for the next day's French Lit class, "Madame Gervaisais" by Frère Goncourt. "I even had time to read the collected works of Yves Bonnefoy, too," she says.

Inside the store, Steve Jones's job was to slice cheese over and over and feed samples to another extra, who was playing a customer. "I made it a point to give her a different flavor each time," he says. "We must have had at least 30 takes, and I felt so sorry for her having to taste the same cheese over and over again."

Mind you, all this detail was for a one-minute scene that was taking place outside. Every prop, every action inside was seen in the background — through a window, yet! But that's Hollywood.

At long last, after what seemed like a million takes, the director was satisfied. It had taken the film crew the better part of three days to set The Cheese Board up for filming, but it took them less than three hours to restore everything back the way it was, including repainting the hardware store next door.

So what was Al Pacino like? A nice guy, as it turns out. When two athlete-seeking 11-year-olds, Benjy Toczynski and Colin McGiver, were chased away by his bodyguard, Pacino chased the bodyguard away instead and not only gave the boys autographs, but also insisted on having Polaroids taken with each of them.

But the final verdict on the movie won't come until it's released, and we can all see if Hollywood finally gets Berkeley right.

After all, the last time they tried was 1967, in "The Graduate." That film showed Dustin Hoffman driving from San Francisco to Berkeley on the upper deck of the Bay Bridge!

Better luck this time, guys.

Martin Snapp's column appears every Thursday. Phone Martin at (510) 273-9039; write him c/o Hills Newspapers, 5707 Redwood Rd., Oakland CA 94619; or e-mail him at catman@california.com

## Morning smoke from EC hillside was controlled burn

**EL CERRITO** — What appeared to some residents and freeway commuters as a possible fire in the area above the city Recycling Center Wednesday morning was actually a controlled burn being conducted by the EC Fire Department on King Court to reduce the potential fire hazard on the hillside, department officials confirmed.

## Parcel

Continued from front page

supported the park district. Measure KK was passed by a 79 percent vote in the election of November 1996. The measure, which costs homeowners \$5.44 and apartment dwellers \$2.72 annually, extended the special assessment that funds the maintenance and ranger patrol of a 1,000-mile

trail network.

Prospects for the parcel tax also look good according to results from a survey of voter attitudes conducted by the Strategy Research Institute. Dr. G. Gary Manross, who directed the survey, said voters tend to favor measures like this, which has such a direct impact on their quality of life.

"They can't go out in their back yards and run through the

woods," he said.

The tax rate would remain fixed for an indefinite period of time, as there is no sunset clause included in the provision. District officials said a sunset clause was not necessary since the measure does not include a cost-of-living-adjustment provision.

Two-thirds of the voters in the Nov. 3 election must approve the measure for the tax to become effective.

## Night

Continued from front page

people know their neighbors? Have they exchanged phone numbers? Do they want a crime prevention security check?"

"The biggest value of National Night Out," said Steve Price, one of the evening's hosts "is just for everybody to get to know each other — to meet somebody from

the police and to meet their neighbors."

More than 9,000 communities from all 50 states and about 30 million people nationally are expected to participate.

Each host will have glow sticks, tricolored glow necklaces and other neat stuff for sale, all proceeds going directly to the Crime Prevention Committee to fund

## Partners

Continued from front page

the land and they know the agency doesn't have a lot of money," she added.

There has been speculation that the plan to be unveiled Monday won't include a department store, but will require little or no public money. Brusatori noted that if the developers don't ask for public money, the city and agency will have less chance to

influence what gets built at the Plaza. "There are a lot of unknowns," she said.

"There will be some kind of presentation," Mayor Jane Barte said adding she didn't know if the developers are planning to unveil a new site plan. Principals from the development team, including Dorian Bilak of the El Cerrito Plaza Company and Henry Englehardt, a real

estate broker representing American Stores, were unavailable for comment at press time.

At last month's meeting, the agency decided to prepare a new request for developer qualifications, a move that could result in a new developer for the Plaza. The American Stores/Plaza Co. group wanted another chance to address the agency and were given the go-ahead for Monday's presentation.

## Retire

Continued from front page

"the public part of a process that started several months ago when we knew we were initially dealing with and negotiating with our un-represented employees in executive session." Apparently part of the discussion focused on pay increases, and it appears the JPA proposal may have been one way to increase wages without additional costs to the city.

### Larger issues involved

The issue behind the issue may be the health of the Social Security system itself. Congress has been debating proposals to change what has essentially been the default retirement plan for most North Americans, considering proposals that would essentially allow the government to invest what individuals are now contributing to FICA into bonds and/or the stock market. The other option that enjoys a good deal of support in Congress would give

the individual "a choice" to invest their 6.2 percent FICA contribution as they see fit.

Though members of the Republican Party have been the leading proponents of such proposals, President Clinton recently suggested he may also favor such a change.

However, a growing number of politicians and public advocates suggest FICA is healthy and not in any danger, including presidential hopeful Sen. Paul Wellstone (D-Minn.) who has said "Our Social Security system is the best of its kind in the world."

Mark Weisbrot, a research associate of the Economic Policy Institute in Washington, D.C. recently penned a series of articles where he argued "The real source of urgency behind the whole campaign to 'fix' Social Security (is) that Wall Street stands to gain tens of billions in brokerage and administrative fees from privatization. They are

anxious to get the job done before people rediscover that stocks can go down as well as up."

In addition to the debate around FICA, there are some questions about the long-term health of PERS as well. Though CalPERS provides retirement and health benefits to more than 1 million state and local public employees, retirees, and their families, collected from more than 2,400 employers, it invests funds into a broad range of options, including the stock market. When asked if it is possible PERS could go belly-up in the event of a major stock market crash or depression, Fox said "There's no danger of PERS going bankrupt ... if it did it would be quite a shock to the nation."

Many people in the U.S. have been told that is exactly what may happen to FICA.

**Next week: what do Albany employees think about the proposed JPA?**

## Cyclist

Continued from page A2

laxed," Scarborough said. "He just welcomed everyone and put them at ease. He was just out there having a great time. When one person wanted to tip him for his help — the bags weigh about 70 pounds each and believe me, it was a big thing he was doing helping us — oh boy, did he get upset. He just said 'no, no, no, no NO!'"

Soon members of The Big Ride arrived in what Scarborough described as "Berkeley's twin city," Madison, Wisconsin. There bikers were treated to an overnight stay in the university dorms, which meant they could sleep in a bed, eat off plates, and take a long hot shower. Scarborough was particularly relieved, remarking "I'm not going camping for a long time after this trip."

But it wasn't long before the cyclists were back on the road and camping again. Soon they were hit by a series of thunderstorms that pounded campsites through the night with deafening lightning and relentless wind and rain — a storm that flooded Scarborough's tent. The winds were so strong that rain was literally driven through the walls of tents "like fog or like you were misting a fern." Things got so bad

that the Albany resident said he "practically had to use his insolite pad as a flotation device."

Scarborough said "At the campsite the night before last, we were staying in a very nice city park right next to a lake. One of the major forms of entertainment for the people was finding a place where they could watch the lightning. And many people saw green lightning bolts. I've never heard of that before. And there were a lot of the strikes were very close to the camp."

On the way to Sandusky, Ohio, still pursued by thunderstorms, Scarborough pedaled though miles and miles of soy beans, "which makes a real difference in how much you can see — compared to corn fields," he said. "Ohio has been just incredibly flat, much more than Indiana or Illinois, and I was real surprised about that. And the last two days temperatures finally dropped," he added. "They were only in the 80s instead of the 90s. And tonight it's supposed to get down to 60 degrees. The coldest night we've had in a while."

Scarborough, who called on a special phone provided by Big Ride sponsors, said last Thursday that "he didn't even know what day it was," nor did he have a good grasp of the time. He did know that less

than 500 miles remained before they reached the nation's capital — a distance he said was "no problem. . . . (There's) just one more mountain range to go over, and that's the Appalachians." Compared to crossing the Continental Divide and the Rockies, the Appalachians should be a piece of cake.

Scarborough is scheduled to arrive in Washington, D.C. Saturday, August 1. After celebrating the end of the cross country ride there, the cyclist will board a plane for San Francisco on Sunday, then return to work the next day.

Asked what he has learned from his journey so far, Scarborough said "This has been an event that allowed me to focus on a single thing: To have an immediate goal and to go out there and get it done. That means getting to a certain place everyday, and breaking that down to getting over a hill, overcoming headwinds, putting up with bad weather — whatever. I'm looking forward to the satisfaction that comes from finishing what I set out to do."

Those who would like to make a contribution to The American Lung Association in Scarborough's name can pledge by calling (800) 483-4252.

in the Stroll Parade? Contest will be held Thursday, August 13, at Citibank, 1377 Solano Ave., Albany 7 p.m. during the Solano Stroll Kickoff Party. Rules are: \* All dancin' fools must be 18 or over to participate. \* Costumes must be worn. \* All contestants will dance at the same time or in small groups to a pre-recorded tape that we will furnish, approximately 5 minutes in length, which has different styles of dance music every 30 seconds. \* Winner will walk, dance or ride in a convertible in the parade on Sunday, Sept. 13. Winner will then appear at the Grandstand.

\* Winner must be available for publicity photos and interviews prior to the Stroll.

\* Preregister by phone at 527-5358 by Aug. 11. Leave name, address and phone number. Reg-

istration will be confirmed by return phone call.

### In the spotlight

We have so many new businesses to welcome into our community, including several antique businesses, including R.H. Anderson Estate Liquidation at 904 San Pablo, Cobwebs at 1049 Solano, Gone Mad at 853 Ramona, I'll Buy that at 856 San Pablo and It's Her Business at 1248 Solano.

New places to eat: Kyoto Sushi To Go at 1599 Solano is open and Filippo's Pastaria at 1499 Solano and Sa Woeei #2 Thai Restaurant at 1406 Solano will open soon. Tio work off all that good stuff, try taking a dance or martial art class at the In Motion Center at 813 San Pablo. You can make your own tiles at Tio Tile

## Police Reports

## Suspects put up struggle before arrest

By K. OSBORN

Staff correspondent

**ALBANY** — At about 4 a.m. on July 29, officers responded to an apartment building on the block of Brighton Avenue regarding a disturbance and arguing in the hallway. Officers tracked three 19-year-old Albany men who fled through rear yards on the 600 block of Gabriel Street, breaking a fence. Subsequent arrests after resisting officers and a struggle. He was found to have two outstanding warrants, both for hit and run. He was arrested and released with a Notice to Appear #2, apprehended after a bit longer chase, arrested and released with a Notice to Appear #3, also apprehended after a struggle, arrested and released with a Notice to Appear #3 were charged with trespassing, obstructing a police officer, obstructing an officer in an arrest and public intoxication.

At about 2 a.m. on July 20, officers responded to a 25-year-old Albany man observed in a dispute with another subject on the 900 block of San Pablo Avenue. He was found to be intoxicated and was arrested.

On July 20 a Richmond man reported his '90 Volkswagen Jetta was scratched while parked in a lot on the 900 block of San Pablo Avenue.

Just before midnight on July 21 officers responded to a silver '85 Honda for a traffic violation. The 25-year-old Oakland man, had two outstanding warrants for driving with a suspended license, was arrested and cited with a Notice to Appear.

At about 11:30 p.m. on July 23 a resident of 1600 block of Solano Avenue reported that people were causing a disturbance across the street. Officers contacted the group and arrested a 45-year-old Berkeley man and released him with a Notice to Appear.

On the morning of July 24 officers contacted a 45-year-old Albany man known to have outstanding warrants. A check found two warrants for trespassing on railroad property in the amount of \$5,000. He was arrested and held by Oakland police to pickup.

On the morning of July 25 a resident of 1000 block of Santa Fe Avenue reported that a 1988 purple Diamond Back 15-speed cruiser stole his bike.

During the week of July 19 officers fingerprinted 16 people at their request, towed four cars suspended to 10 false alarms, attended to nine deceased animals, assisted six people who locked out of their house or car and responded to eight reports of barking dogs. Officers stopped vehicles issuing 60 warnings and 77 citations. The domestic arena officers intervened in one domestic dispute, 17 civil disturbances and 100 assists.

## Residents should keep an eye on mailboxes

### Miscellaneous

- July 17 An unknown suspect is seen in 1300 block of Contra Costa about 2:30 a.m. into mailboxes before driving away.
- July 18 A vandal puts deep scratches in a '98 Dodge pickup after noon in the 400 block of Colusa. Damage: \$500.
- July 23 A juvenile was found in possession of marijuana and being under the influence of alcohol during a pedestrian stop rear of library on Stanton.

- July 25 San Pablo man is arrested for public intoxication after a pedestrian stop in Planting lot.
- July 27 Two Richmond men are arrested at 1:40 a.m. at San Pablo between Conlon and Bay for driving an '80 Pontiac Firebird stolen in Pittsburg.

### Petty theft

- July 7 Five people, including two juveniles, arrested at Blockbuster after using a screwdriver to open video game display and remove cartridges.
- July 16 An El Cerrito man is arrested after attempting to leave with concealed items.
- July 17 An unattended bicycle is stolen on the library between 2 p.m. and 2:30 p.m.
- July 20 A resident of the 6100 block of Cypress sees a transient going through his mailbox. The transient is taken.
- July 21 An Albany woman is arrested after attempting to leave with stolen items.
- July 23 A Berkeley man is arrested at 1:40 a.m. after returning items not purchased for cash fund.
- July 25 A Richmond woman is arrested at Foodsc with concealed liquor.

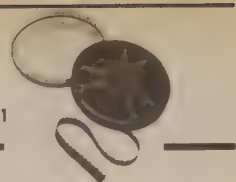
### Burglary

- July 15 An office at American General Financial is burgled overnight, with over \$4,000 in cash taken.
- July 19 The passenger door lock of '96 Ford parked in the 1700 block of Lexington is tampered with overnight, and the cigarette lighter removed. Damage: \$300.
- July 19 Coins and jewelry are taken from a residence in the 700 block of Balra. Daytime entry unlocked door.
- July 20 A rear window screen is removed during the day from a residence in the 2500 block of Mira Vista. About \$200 in items are taken.
- July 23 An Oakland man and an Emeryville man are arrested at 3:30 a.m. at San Pablo Tehama in possession of burglary tools.

### Grand theft

- July 13 A man enters Guild Lamps and with merchandise valued at \$635.
- July 21 A man asks a clerk at Hi Fi Stereo for three electronic items, then flees with two items and is getting the third.





## East Bay Events

## Saxtress at Kimball's

Kimball's East hosts female debut saxophonist Pamela Williams on Friday, July 31 through Sunday, Aug. 2. Pamela's new Enhanced CD release on Heads Up International is called *Eight Days of Ecstasy*. She was named the "Top New Female Contemporary Jazz Artist" of 1996 and her first album, "Saxtress," spent over five months on the Billboard charts. She was also the favorite of smooth jazz radio and the urban AC stations embraced her hit single "Secret Garden," which featured Patti LaBelle and Teena Marie.

Shows are at 8 p.m. and 10

Tickets: \$20. Details: 658-2555.

## Meet me in the parking lot

The Outdoor Film Festival, presented by the Pyramid Brewery Valley Outdoor Cinema, is back for a second season of Saturday matinees in the Pyramid parking lot at 901 Gilman St. in Berkeley through Sept. 26.

This summer-long festival will still feature the popular cult classics, and starting this season it will also screen a nightly rotation of new, independent film and video shorts.

The parking lot opens for seating at 7 p.m. and the show starts at 8 p.m.

The suggested donation is \$5 per person, which is shared with the Berkeley Film Society.

This is a walk-in style event with contests for strange and unusual seating, most over-dressed and other ad hoc games. Audiences bring their own seating and are actively encouraged to join the atmosphere of irreverent, laid-back humor and campy fun. Several shorts will be screened nightly, each consisting of segments less than 15 minutes in length and covering traditional, experimental, and emerging film and video genres.

This year's feature lineup: Aug. 1, *Raising Arizona*; Aug. 18, *Platoon*; Aug. 22, *Wayne's World*; Aug. 29, *Surf*; Sept. 5, *Goldfinger*; Sept. 12, *To Wong Foo, Thanks for the Ride*; Sept. 19, *Thelma & Louise*; Sept. 26 *Monty Python and the Holy Grail*, plus the Orville Indie Awards night.

## The Game That Never Ends

A comedy about a very serious issue — refinery and industrial accidents, as well as the things people will do for money — is being performed by the Black Repertory's new Arts Department this on Aug. 2 and Aug. 9. "The Game That Never Ends," written three years ago by then-16-year-old Bianca Montgomery and J. Bownes, is a comedy about refinery accidents with people involved in refinery accidents who are incredulous at what had happened to them but also found it had gone through laughable. The Black Repertory is at 1111 Adeline St. in Berkeley. Details: 652-2120.

## Jewish Youth Theatre

The Jewish Youth Theatre is sending out a call for directors, stage managers, production staff and a cast of four men, seven women (teenagers and adults) and four children. The play takes place at Terezin from 1942 to 1945. Over 15,000 Jewish children passed through Terezin and only about a hundred were still alive when it was liberated at the end of the war. One of the survivors, a girl, having lived through it all, taught the children when there was nothing to teach with, helped to give them hope when there was no reason for hope. She created a little world of laughter, of games and butterflies behind the barbed wire, and tells the true story of the children. It's her play and it's theirs. There were no butterflies at Terezin, of course, but for the children, butterflies became a symbol of defiance, making it possible for them to live on. If you play happily while waiting to be transported. To audition or interview for directors or production staff, please write to: Jewish Youth Theatre P. O. Box 7077 Oakland, CA 94601.

## Free folk Noyes

On Thursday, July 30 from 11 a.m. to noon the Richmond Museum of History presents folk musician Ingrid Noyes. In a program of song and fun geared to pre- and elementary school-aged children, Ingrid will share her love of music and her natural teaching abilities. Everyone will have a chance to sing, dance, jump up and down, pat their hands, stomp their feet and feel good. Admission is free. Space is limited, so please call to reserve a seat at (510) 235-7387. The Museum is at Fourth and Nevin, and is open Wednesday through Sunday from 1 p.m. to 4 p.m. Free admission. Call (510) 235-7387 for more information.

## Odyssey to Hinkle Park

The Shotgun Players' Summer Park Tour of "The Odyssey" by Homer, adapted by Richard Silberg, brings the epic tale of the hero Odysseus, a victim of the warring Olympian gods, to John Hinkle Park, Sommerset Place, off The Arlington, Berkeley for free performances on Aug. 1 and 2. Details: 655-0813.

## Fun at Tilden

Upcoming programs at Tilden Park:

"Midsummer on the High Loop," Aug. 1, 1 p.m. Hike up Laurel Canyon to Wildcat Peak, then down along Sylvan Trail. For ages 9 and older.

"Midsummer at the Oasis," Aug. 1, 10 a.m. See what happens to plants and creatures at artificially moist places, such as lawns, artificial ponds and dammed streams.

"Natural and Unnatural History of Jewel Lake," Aug. 2, 1 p.m. An easy walk to look for this anomalous wet spot.

"Wet Bank, Lizard Lane and the Fault in the Forest," Aug. 2, 10 a.m. As you walk a familiar trail hear some stories about unique areas.

## Young Actor's Workshop

The Young Actor's Workshop and Contra Costa College Drama Department present "Love In The Mix," an original musical inspired by William Shakespeare's "A Midsummer Night's Dream." July 31 and Aug. 1 at 8 p.m., and Aug. 2 at 2 p.m. Special 25th production performance of YAW favorites before the Aug. 2 show, beginning at 7 p.m. Tickets are \$6 for students and \$8 for adults. All seats for the Aug. 2 performance are \$10. Performing Arts Center, Contra Costa College, El Portal Drive at Castro St., San Pablo. Details: 236-3323.

## Japanese Americans in Big Bands

## Central Works tackles the IRS

BY CAROL EGAN  
Staff correspondent

If you've been attending theater recently, this may seem like the "summer of our discontent." First there was the S.F. Mime Troupe taking on the Health Care Industry, now it's Central Works attacking the IRS. But aside from the institutional subject matter, each group takes a very different approach in its treatment of the subject at hand.

"IRS—I Want You" is the title of Central Works Theater Ensemble's latest production. Written by Gary Graves and directed by Jan Zvaifler, the piece was developed in the "all at once, together" collaborative method used by the Ensemble in all its work. A multitude of characters is created by a talented quartet of actors: Rica Anderson, Deb Fink, Calum Grant, and Dominic Riley.

While both companies include stylized movement, a series of short scenes, and music, unlike the Mime Troupe's more comedic approach, Graves' script incorporates scenes of more historical and documentary material. Rather than a frontal attack he has chosen to dig at the problem from within. To facilitate this he presents a journalist (Deb Fink) as a major character. Through her investigations, we learn of the present malaise and disorganization at the IRS, not to mention the future apocalypse, the Y2K problem!

Interspersed with the factual are entertaining scenes like the opening in which Dominic Riley, representing the first tax collector, is stoned to death by irate citizens, led by the oh-so-humble shepherd, Calum Grant. Later in the production, Grant portrays a Republican Rottweiler protecting his conservative Senator. There is even a dream sequence featuring the reporter confronted by two anarchists.

Another leitmotif can be found in the Kafka-esque character of a bumbling innocent citizen (Riley) encountering an alternately obsequious and threatening agent (Grant). The reference to a 1996 Central Works production of "Kafka's Dick," which starred Riley in the title role, is not lost on the company's regular followers.

For this production Central Works has moved from its former location at the Berkeley City Club to a new venue, the Santa Fe Bar and Grill in Berkeley. Performing in a banquet room next to the



"The Belaguered Taxpayer" is one of several roles played by Dominic Riley in Central Works' "IRS—I Want You."

popular restaurant, the setting reminds one of the dinner theatres of the East Coast, minus the dinners. Audience members are invited to order drinks at the bar which they may sip on during the performance. Except for occasional piano and traffic sounds, the room was surprisingly good from an acoustic standpoint.

Despite the informality of the setting, production values were surprisingly high. Lighting was effective, the sound (taped) appropriate and of excellent quality, costumes simple but effective, props ditto.

Most impressive, however, is the ability to launch such a project, research it collectively, and emerge with such a well-honed product after such a short gestation period. Imagine what such a group could accomplish if it had the luxury of working full-time on such productions.

Although "IRS—I Want You" needs some editing, it is definitely on the must-see list for theatergoers craving intellectual challenge and stimulating productions. Performances continue Friday and Saturday nights at 8 p.m. and Sundays at 7 p.m. Tickets are \$13 general and \$10 for seniors and students and may be reserved by calling (925) 798-1300. The Santa Fe Bar and Grill is located at 1310 University Ave. in Berkeley.

Another leitmotif can be found in the Kafkaesque character of a bumbling innocent citizen (Riley) encountering an alternately obsequious and threatening agent (Grant).



Calum Grant as "Larry" the revenue officer.

## Britten opera features talents of two East Bay residents

By CAROL EGAN  
Staff correspondent

Although their involvement is very different, both director Jeffrey Bihr and young singer Sam Coffin are enjoying their collaboration with Chanticleer, the San Francisco-based conductorless all-male a cappella choir for the second time in four years. When Chanticleer decided to veer from its traditional course of performing choral music to produce Benjamin Britten's opera *Curlew River* in 1994, they sought a director and a young boy soprano who could perform the role of the son.

Both of these needs were met by East Bay residents Jeffrey Bihr of El Cerrito and Sam Coffin of Berkeley. Bihr seemed the perfect man for the job based on his familiarity with Japanese theater and Coffin, then 11, more than qualified for the role of the young boy. The opera is based on a 16th century tale of a woman who loses her son. It eventually became a popular Noh drama and is still frequently performed.

A graduate of UC Berkeley, where he majored in drama and English and ultimately received a teaching credential, Bihr was invited to join the Berkeley Repertory Theatre after graduation. A year later, however, he visited Canada, working as a musician while there.

In 1975 he moved to Montreal where he continued working in

theater while expanding his interest in music to encompass composition. During his five years in Montreal he created and arranged film scores and music for many plays.

In 1980 he returned to the Bay Area where he rejoined Michael Leibert at the Berkeley Rep. Subsequently, as one of three local actors invited to study with the famous Japanese director, Tadashi Suzuki, he was so impressed by the work that he ended up spending six years there, studying and performing in Suzuki's renowned acting troupe.

Incorporating Suzuki's unique methods of physical training which emphasizes the centering and grounding of the body as well as its focus, Bihr returned to the Bay Area where he has been involved, either as actor, director, or teacher, with all of the major local theater companies.

Although Bihr denies he is an "expert" in Japanese theater, his experience and knowledge of it qualified him above other directors for the Chanticleer project. Remaining true to his Suzuki training, Bihr begins each rehearsal with a 60- to 90-minute training session which incorporates other forms of movement such as Chi Kung, a predecessor to Tai Chi.

His conviction of the universal importance and application of such training is clear when he states, "When you take the style away you are left with three things: grounding, centering, and focus. And those three things are necessary in all

forms of theater."

If Bihr's approach to theater is radically different for the Chanticleer singers, it is even more so for 15-year-old Sam Coffin. Accustomed as he is to choral work, having started singing with the Piedmont Children's Choir at age 8, Sam's first reaction to the training method was somewhat negative. "I thought it was really weird at first. I don't dislike it, but it's hard. There's a lot of stomping, and it hurts your feet."

His initiation into the work came four years ago when, at age eleven, he was selected to sing the role of the boy. (This year, because his voice has deepened to baritone from its former soprano range, he is singing the role of one of the monks). But, like Bihr, he also realizes how much the training has helped him center his focus and attention on stage.

In many regards Coffin leads the life of a typical teenager, attending school (he is a Sophomore at Lick-Wilmerding High School) and participating on the track team after school. What distinguishes him from others, however, is his involvement in music. Currently he is a member of two choirs (Piedmont and his high school choir) and has sung roles such as Amahl in Amahl and the Night Visitors, the boy in Turn of the Screw, and one of the three boys in The Magic Flute.

When asked if his fellow students were interested in his musical activities, he responded in the negative, adding, "I don't really



Samuel Tristram Coffin in Chanticleer's production of "Curlew River."

listen to opera either, I just sing it." Inquiring what kind of music he did like, he quickly answered, "I prefer rap."

Curlew River, which opened last night, will be performed Thursday through Saturday nights at 8 p.m. through Aug. 15 with Sunday performances at 7 p.m. on Aug. 9 and 3 p.m. on Aug. 16. All performances take place at Theater Artaud located at 450 Florida St. at Mariposa in San Francisco. Ticket: (415) 392-4400 or (800) 407-1400.



# Just like that poor man in that book by Nabokov

**The Last Taboo?** After watching it, you'll probably wonder, like I did, why so much controversy has dogged Jeremy Irons' new film of "Lolita" these past three years. It premieres Sunday night at 9 on Showtime, the same cable network that came to the rescue of "More Tales of The City" this summer when PBS wimped out and didn't do a promised sequel.

There's no nudity here, no obscenity. A film buff who watched it with me said, "The first 'Lolita' in 1962 was a line drawing. This one is a painting. It's really a work of art."

So why were American film distributors scared to touch this lovely movie, even though they routinely disseminate gory, vulgar films with high body counts?

Because of the subject matter, of course. A middle-aged man (Irons) having sex with an underage girl (his stepdaughter to boot) may be our last taboo. But the whole "Lolita" controversy is silly; this is a classy, tastefully done movie. Besides, as in Vladimir Nabokov's masterpiece, Humbert Humbert (Irons) agonizes over being a child molester. He is torn between lust and guilt, and Irons' face expresses this wonderfully. Dominique Swain, who was 14 when this \$58 million film was shot three years ago, mostly up in Petaluma (it's the most expensive film ever to premiere on cable) is now a 17-year-old senior at Malibu High. Swain beat out 1,200 hopefuls for the part and she is simply smashing here.

After Nabokov's novel was first published, in France, it took another four years to find an American publisher. "Lolita" was recently named one of the five best novels of the century in a nationally publicized poll of editors. This movie is so good I reread the novel, and it's faithful both in style and content to the book.

"Lolita" is beautifully photographed and has a superb soundtrack. Frank Langella plays the mysterious Clare Quilty, Humbert's nemesis, far closer to Nabokov's version than Peter Sellers did.

It's sad and ridiculous that the Christian Coalition and its allies can keep this lovely film out of all but the handful of theaters where it will be shown next month. Irons probably deserves an Oscar nomination for this role.

**MEDIA MADNESS:** Chicago-based hacks **Siskel and Ebert** have now taken it upon themselves to review pay-cable movies on their syndicated show airing on KRON Sunday evenings. If I needed any proof that "Lolita" was far superior to the black-and-white version starring **James Mason**, it was provided when this clueless duo gave Irons' "Lolita" two thumbs down. They didn't like **James Caan's** worthy "Poodle Springs" Showtime drama last week, either. ... A hairy deal: It's taken about a month now to finally recognize KGO-TV morning anchor **Eric Thomas** since he shaved that salt-and-pepper beard. I understand ET's close shave came after a friendly "suggestion" by Channel 7's new take-charge boss, **Joe Ahern**. Bad news: I also hear Ahern has taken a liking to disturbing-looking anchor **Terilyn Joe** and that Joe may be safe from Ahern's ongoing purge. I probably get more hostile mail on the unwatchable Joe than on any other local air personality — including the slated-for-removal **Pete Giddings**...

## Events

Continued from page B1

"Reminiscing in Swingtime: Japanese Americans in American Popular Music," is in the Seaver Gallery at the Richmond Museum of History. Produced by the National Japanese American Historical Society, the exhibit is based on a book of the same name by musician, writer, and teacher George Yoshida of El Cerrito. The exhibit highlights the experiences of Japanese American musicians and entertainers who contributed to American popular music between 1925 and 1960, including the "big bands behind barbed wire" that sprang up in World War II internment camps. The exhibit runs through Oct. 10.

The Museum is at the corner of Fourth and Nevin, and is open Wednesday through Sunday from 1 - 4 p.m. Free admission. Details: 235-7387.



**FULLER FUNERALS, INC.**  
FOR THOSE WHO CARE

Two locations to serve you  
Financing & Pre-Arrangements Available

3100 Cutting Blvd.  
Richmond (510) 237-5473

4647 E. 14th St.  
Oakland (510) 436-3181

## Local artists in Oakland exhibition

Paintings by three El Cerrito artists are included in "Watercolor California '98", 14th Annual Exhibition at Oakland's Jack London Village. With more than 200 original works on display the show opens August 8 and continues through the end of the month. Exhibit hour are 11 a.m. to 5 p.m. daily.

Local architect Jack Anderson prefers painting landscapes. Jack also exhibits at Main Street Art Gallery in Pleasanton and at Marin Society of Artists gallery in Ross.

A longtime resident of El Cerrito, Kenneth Siqueira was a teacher in the Berkeley school system before his early retirement to a second career as a full time painter. He has worked in many interesting locations in the US and Europe with Venice

a favorite.

An article on "Painting Panoramas" in the Spring '98 issue of Watercolor magazine featured the work of Charlotte Britton. She is a frequent instructor at La Romita workshops in Italy. And does workshops and lectures for arts groups locally.

On Sunday, Aug. 9, the public is invited to a reception from 1 p.m. to 4 p.m. All participating artists will be present to greet visitors and answer questions about the show.

Jack London Village is located at Embarcadero and Alice Streets on Oakland's historic waterfront, opposite the Oakland Amtrak station.

Paintings are on display in the second floor Exhibit Hall. Details: 234-5028.

An Outrageous New Comedy from Central Works Theater Ensemble

**I.R.S.**

PERFORMING IN BERKELEY  
at the new performance space in the  
SANTA FE BAR & GRILL 1310 University Ave

July 17-August 23      Tickets: \$10-\$13  
Fridays & Saturdays at 8pm, Sundays at 7pm

TICKETS & INFO CALL C.B.O.N.: 925-798-1300  
the Community Box Office Network

Free Parking/Full Bar/Time Restaurant

\$2 OFF WITH THIS AD - FIRST TWO WEEKENDS ONLY

**I WANT YOU**

You've never had your VCR fixed for less!

Pick-up & Delivery Available

\$48.50 VCR Repair\*

One-Day Service

**ALBANY VIDEO SERVICE**

Where Quality Becomes Affordable

(510) 524-4447

933 San Pablo Avenue, Albany  
Closed Weekends

\*some exclusions may apply

**HEROES OVERCOMING ARTHRITIS**

A nationwide search for people with arthritis leading lives of inspiration or people who have significantly contributed to the arthritis cause in some way

Nominate someone today.  
Contact the Arthritis Foundation for a nomination form.

203 Willow Street, Ste. 201  
San Francisco, CA 94109  
1 (800) 464-6240  
(Northern California Only)

Nomination forms must be received by March 21, 1998

1-800-283-7800  
www.arthritis.org

ARTHRITIS FOUNDATION  
MAKE YOURSELF HEARD  
YOU GOT ARTHRITIS

**HEY KIDS**

**FREE BOWLING LESSONS**

**ALBANY BOWL**

3 class sessions, August 1 & Sept. 2, - 3:45-5:00 pm  
Fax your child's name, age & phone number to:  
(510) 526-9584

**CALL NOW TO RESERVE A SPOT**

Albany Bowl • 526-8818 • 540 San Pablo Ave.

1 HOUR OF POOL \$5.00  
coupon good Thursdays only thru 8/13/98

5 GAMES FOR \$15  
coupon good Thursdays only thru 8/13/98

**City of Berkeley**  
**Swinerton Management & Consulting Inc.**

**Advertisement for Bids**

Pursuant to Ordinance No. 6420 NS and subject to conditions prescribed by the undersigned, bids for a Lump Sum Contract are invited for the following Bid Packages:

Tenant Improvements  
and Seismic Upgrade  
2344 Sixth Street  
Berkeley, CA

**Description of Work:** The scope of the project consists of all work to complete soft demolition and abatement, seismic structural upgrades and interior tenant improvements including interior finishes, mechanical, electrical and plumbing improvements. The specific Scopes of Work is fully described in the bidding documents.

Bidding Documents will be available to Bidders on **July 27, 1998** and will be issued at:

Office of Capital Projects  
Martin Luther King Jr. Civic Center Building  
2180 Milvia Street - 5th floor  
Berkeley, CA 94704

**Bids will not be accepted after: Friday 2 p.m., August 14, 1998**

Bid security in the amount of ten (10%) percent of the Lump Sum Base Bid shall accompany each Bid. The Surety issuing the Bid Bond shall be, on the Bid Deadline, listed in the latest published State of California Department of Insurance, list of Insurers Admitted to Transact Surety Insurance in this State

The successful Bidder and its Subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents.

A mandatory pre-bid conference and site walk will be held on-site at 2344 Sixth Street at 2 p.m. Friday, July 17, 1998. Only bidders attending this conference and site walk will be allowed to bid on this work.

Pursuant to Ordinance No. 6420-NS, the City Manager may award a contract to the lowest responsive and responsible bidder or an individual bid package, or the lowest responsive and responsible bidder on any combination of bid packages, in order that the City receives the lowest price for the overall work to be performed.

**BUY ONE**

COMPLETE PAIR OF PRESCRIPTION GLASSES

**YOUR CHOICE FREE!**

READING GLASSES  
SUNGLASSES  
SPARE PAIR

**GET ONE**

**WIN ONE**

ENTER FOR A CHANCE TO WIN

1999 SAAB 9-3 TURBO CONVERTIBLE

Buy One, Get One, Win One Offer - Free Pair must be from same prescription and includes frames priced up to \$100, most single vision and F28 lined bifocal lenses, standard sunglasses tint and cannot exceed value of purchased pair. Lens options are additional on free pair. Valid prescription required. Cannot be combined with other coupons, discounts or insurance benefits. Void at participating locations through 8/29/98. See store for details. No purchase necessary to enter sweepstakes. Void where prohibited. Official Rules for details on participating Pearle Vision Stores, or MI residents only request by sending self-addressed stamped envelope to: Pearle Vision, P.O. Box 19019, Atlanta, GA 31126. Odds of winning depend on number of eligible entries received. Pearle Vision and Pearle Vision are trademarks of Pearle Vision Inc. © 1998

**PEARLE VISION**  
Put your Pearlies on.

**NEW OPEN SUNDAYS**

ALAMEDA  
Southshore Center  
(510) 521-9801

PLEASANTON  
4515 Rosewood  
(510) 463-1705

RICHMOND  
Hilltop Plaza  
4200 Klose Way  
(510) 223-8200

**NEW LOCATION**

PLEASANT HILL  
2180 Contra Costa Blvd.  
Next to Marriott  
Courttyard  
(925) 691-5505

HAYWARD  
Southland Mall  
(510) 887-4225

SAN MATEO  
Hillside Mall  
(650) 571-0100

**COUPON EXPIRES 8/29/98**

For greater savings, take an additional

**\$10 OFF**

**Transitions**  
Lenses  
Changing Your Vision

Complete pair purchase required (frame and lenses). Coupon must be presented at time of order. Valid prescription required. Offer valid at participating locations. Transitions is a registered trademark of Transitions Optical, Inc., Princeton Park, Florida.

**COUPON EXPIRES 8/29/98**

**\$119 EYE EXAM**  
and 6 Pairs of Polysoft disposable contacts

Get a pair of Polysoft disposable contact lenses and complete contact lens exam for \$119. Care materials not included. Offer may not be combined with other coupons, insurance benefits, discounts or promotional offers. Must present coupon at time of order. Offer valid only at participating locations. See store for complete details.

**COUPON EXPIRES 8/29/98**

Don't want a second pair?

**SAVE \$50**

On any complete pair of eyeglasses (frame and lenses) presented at time of order participating locations. No other promotional offers, discounts or benefits apply.

PEARLE VISION TRA PEARLE VISION NYS PEARLE VISION



# Local track stars at Jr. Olympics in Seattle

By JEFF SEPULVEDA  
Staff Correspondent

While most high school students are still enjoying their summer, track stars from St. Mary's, El Cerrito and Berkeley are competing in the ACC's 4x100 meter relay team for ACC. While the track team at SM can best be described as a family, ACC, with athletes drawn from as far away as San Jose and Fremont, is more like an all-star team.

When asked to name his relay teammates, Taylor responded, "I really don't know their names."

Taylor is a member of the ACC's 4x100 'B' team — though there is nothing second-rate about it. Taylor's team ran a blazing 41.40 to post the 10th fastest qualifying time for the Junior Olympics. That time would have placed fourth in this year's California state championship.

Recent SM graduates Taylor and Nero and returning Panthers Lovan and Versher are competing for the Alameda-Contra Costa club team, based in Oakland and coached by McClymonds High coach Alonzo Carter.

## Carter recruits

While there are strict rules regarding recruiting athletes to compete for high school teams, Carter unabashedly recruits for his club team, drawing some of the top talent in the Bay Area. "I've known Alonzo for years, and he's a good friend of mine," said Taylor. "He always reaches out to the kids and gets them involved. He reached out to me,

and I spread the word to my teammates (at SM)."

After being primarily a 200 and 400 meters runner at SM, Taylor is competing in the 4x100 meter relay team for ACC. While the track team at SM can best be described as a family, ACC, with athletes drawn from as far away as San Jose and Fremont, is more like an all-star team.

When asked to name his relay teammates, Taylor responded, "I really don't know their names."

Taylor is a member of the ACC's 4x100 'B' team — though there is nothing second-rate about it. Taylor's team ran a blazing 41.40 to post the 10th fastest qualifying time for the Junior Olympics. That time would have placed fourth in this year's California state championship.

## ACC A team 4th

ACC's 'A' team clocked in at 40.80 to qualify as the fourth fastest team in the country.

The USATF's Junior Olympics is broken down by age groups, with 17-18 year olds competing in the Young Men and Young Women's divisions, and 15-16 year olds competing in the Intermediate Boys and Girls divisions.

SM's Denye Versher, a rising junior, is a favorite in the Intermediate Boys 400 meters event. Versher won his heat at the regional competition in Fresno three weeks back and posted a time of 49.70, which was the seventh fastest qualifying time.

Versher also teams with SM teammate Lovan on the ACC 4x400 'A' team in the Young Men's division which clocked a qualifying time of 3:13.60, which is better



File '98 Jeff Landquist

St. Mary's Rich Nero, left, will be among East Bay contingent at Jr. Olympics in Seattle.

than SM's 4x400 relay team ran in finishing third in the state this year.

The quality of the competition is so high, however, that that time placed the ACC team a mere fifth

in qualifying for the Seattle.

As good as ACC is, it doesn't have a monopoly on area talent. EC's super sophomore-to-be Katrina Keith competes for Richmond-based Bay Area Track and

Field, and qualified in the top 20 in the Intermediate division in the 100 (12.38), 200 (24.92), and 4x100 relay (48.20). Berkeley's Brooks and Diggs posted impressive qualifying times themselves. Brooks quali-

fied 15th in the Intermediate hurdles, clocking in at 15 seconds flat. Diggs ran a very fast 15.02 to qualify ninth for the 110 hurdles in the Intermediate.

# Cal's Benjamin, Narthey: Ray of hope making Raiders

By PETER MENTOR  
Staff Writer

NAPA—Cal football standouts Na'il Benjamin and Kofi Narthey are Raiders — for now. The two receivers are both in camp at the team's training facility here, trying to catch on in any way they can.

The former Berkeley Bears are trying their best to perform as well as possible in limited time on the practice field. Their chances of making the team are slim to none, but neither wants to think much about that.

Mostly they are playing on the "special teams" look squads, which are as opponents vs. the teams with which Raiders' coaches are usually drilling.

It's a vital role, but it isn't exactly the fast track toward a spot on the roster. Of the 84 players in camp trying out for 53 openings, there are a dozen wide receivers going for three or four spots.

The front-runners include veterans Tim Brown, James Jett and Raymond Howard.

Then there are guys such as Jimmy Shedd, Terry Mickens and

Olanda Truitt, not exactly household names, but players who already have the attention of the Raiders' coaches.

## Not in control

If Benjamin and Narthey were to think only about the odds they wouldn't be here.

"It's just a learning experience right now," says Benjamin after finishing the first of two practices Monday. "I'm definitely thinking about making the team at a minimum, but the best thing I can do is go out there and perform at my best and let everything else fall where it may. I can't control what I can't control."

Benjamin is not in awe of any other players, but he knows where he stands in the shadow of the vets. He thinks the difference between college and pros is the level you must attain to be successful.

"I feel that I'm just as good as anybody who's out here," he says. "I respect and appreciate the game the way it's played by Tim Brown and Jett and those guys. I see what I need to do in order to get where they are, but at the same time I'm

confident in my abilities."

Benjamin wasn't exactly unknown at Cal. His 165 career catches for 2,101 yards and 13 touchdowns gave him the No. 2 all-time receiving record at the school when he graduated in 1996.

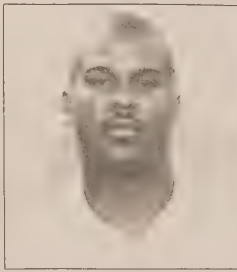
His place on that list fell to third last year when Bobby Shaw caught his 189th catch to surpass Benjamin and former record-holder Brian Treggs (167 catches).

## One TD

Narthey was a little more obscure. He had his breakout season as a senior at Cal in '97, when he had 16 catches for 193 yards and one TD.

Add the rest of his college career and his totals at Berkeley are 19 catches for 261 yards and just that one TD. Those aren't exactly stellar numbers, but it was Narthey and another rookie Rodney Williams, who started most of the sets at the Raiders rookie camp.

"I think I did well in rookie camp," says Narthey, who loved quarterback Jeff George's touch on the ball. "It's exciting. You have to enjoy the moment. Not everyone



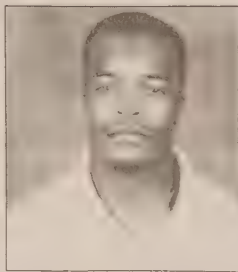
Raider rookies Na'il Benjamin, left, Kofi Narthey.

gets an opportunity like this. I like my chances. I try not to focus on that too much."

Now they are among Heisman Trophy winners and league MVPs as the veterans reported to camp last Saturday.

"When the rookies first got here we had a chance to get a lot of reps (play repetitions) with the coaches to see what they wanted from us," says Benjamin. "Now the veterans are back, the reps have decreased a little bit, but whenever I get my opportunity I've got to make something happen."

Once the veterans arrived the chances for action decreased and with that, the reality set in that they had to do anything possible to stand out. They went from college starters to professional stand-bys. It may be harder mentally than physically to play in the pros.



"I think it's different in a sense, especially in the position I'm in trying to move from the back and go to the front, trying to keep the right mind set and the same determination and drive when you're not necessarily the headline guy," Benjamin says. "Even when you might not have run around the last 30 minutes when they call you in there to run a 'go,' you've got to be ready to run a go. Otherwise someone else will pass you by."

## Best moments

The best chance to stand out for these guys and other rookies comes on special teams. It's a niche where guys with speed and a certain flair for a specialty can find room on a roster.

"On special teams there's a lot of times where I've found I've had my best opportunity to shine," says

Benjamin. "I do some of everything; kickoffs, punt return, working with the teams on covering punts and going down to cover blocked punts. I like it all. In this type of situation you've got to enjoy every aspect of the game. I'll snap if I need to."

One of the good things about being in camp with another Cal player is the two can keep each other focused and loose on the sideline. In what is an introspective place and individualistic setting, they can keep part of the team mentality.

"We know each other very well and we're out here trying to be the best we can be," says Benjamin. "When one person does well the other person is happy and vice versa. We're just out here helping each other get through this. We stand together at practice watching what's happening."

Narthey says he has learned from watching the veterans. Success in running a route, he says, has a lot to do with patience. Now he and Benjamin have to be patient for their chance.

What they both have in common is their love for the game. Otherwise they wouldn't be here.

"This is the kind of stuff you live for," says Benjamin. "If you can't get up for this kind of game you shouldn't be playing this sport. You've got to put yourself out there to get them to appreciate what you do."

## ABSC needs coaches

The Albany Berkeley Soccer Club is a nonprofit youth organization for children ages 5 to 19. Nearly 1,000 families have registered for the fall season which begins with practices in late August and ends with tournament play the weekend before Thanksgiving Day.

Coaches for boys and girls teams ages 10 to 16 are needed. These groups practice twice a week then play a game on Saturday. Each team has 12 to 15 players.

Previous coaching experience is not a prerequisite, but previous playing experience is important. Stipends will be provided to those selected to coach.

Send resume to 2930 Shattuck Avenue, Suite 200, No. 2, Berkeley 94705, or call, 848-1339.

Fax football rosters to 339-4066.

## Albany ousted

The week of July 7 was a busy one for Albany baseball, as the Little League 9-10-year-old all-stars reached the third game of the District 4 Tournament before being eliminated. The team continued play in a tournament held in Benicia last weekend.

In the first game of district play, Alameda jumped out to a 6-0 lead in the first inning. Albany came back to score three runs, but was unable to catch Alameda, who went on to win, 9-3.

Game 2 was a wild one. Clayton Valley took the lead in the first inning, but this time Albany successfully forged ahead in its half of the inning. The lead see-sawed, but the game ended with Albany holding off a sixth-inning surge by CV to win, 18-15.

Game 3 saw a valiant effort by the Albany squad quenched by a clearly superior Concord American team which had built a lead of 10 runs by the fourth.

# El Cerrito Dogs to Western Pony regionals

The El Cerrito Diamond Dogs Pony Baseball's Bronco (11 and 12 year olds) Blue all-star won the Northern California Regional Championship in San Jose, Monday.

The Dogs beat Blossom Valley (South Bay), 4-2, on Ian Gordon's second home run of the tournament, a solo shot in the third inning.

The Dogs next go down to Whittier for the Western United States Zone championship, beginning Friday.

IFEC wins that sectional, it will then move on to Monterey Aug. 6 for the Pony Bronco League World Series.

The Dogs became that division's East Bay champions by winning the sectional tournament held in Rodeo recently.

El Cerrito's first opponent, East Diablo, offered little challenge, with the Diamond Dogs scoring seven runs in the first inning and eventually winning, 17-0, in a game that was halted after five innings because of the "10-run" rule.

Ian Gordon hit two two-run homers and Greg Murray drove in another four runs with two doubles. Spencer Selak, Robert Diaz, Erik Johnson and Walker Toma all had multiple hits and scored at least twice. The pitching was equally dominating, with Jack McSweeney, Johnson, Murray and Toma allowing no hits and striking out 11.

EC's next Ian Gordon beat Rodeo, 8-4. Gordon hit his third home run of the tournament and also had two doubles. Murray, McSweeney, Johnson, and Peter Collier also had multiple hits. McSweeney allowed two hits and one run over three innings, while striking out six.

Murray closed the game with five strike outs over two innings, while allowing no hits or runs.

EC's two wins set up a showdown with Richmond, the tournament's

only other undefeated team. This was a pivotal game. The winners advanced to the championship round, while the defeated team dropped into the loser's bracket, forcing it to play additional games. And more importantly, to expend the limited number of innings allotted to each pitcher during the tournament.

The game lived up to its importance, turning into a classic pitching duel. Richmond's Maurice Butler held the Dogs to a single run over seven innings, issuing only two walks and striking out 13 while holding EC to three hits.

McSweeney matched his performance, also pitching seven innings and holding Richmond to four hits and a single run, while striking out nine and walking none on fewer than 70 pitches.

At that point both pitchers were required to assume other positions and Murray took over the pitching duties for EC and held Richmond scoreless for the three extra innings he pitched.

The game ended victoriously for

EC in the bottom of the 10th. Steele Nakamoto singled to lead off that inning, and then was replaced as a base runner by Selak on a fielder's choice. Diaz advanced Selak with a sacrifice bunt, to set the stage for the game's dramatic ending.

With two out, Murray then drove in EC's second and winning run on a long fly ball to left field, which the Richmond defense could not handle.

In addition to superb pitching, the game featured outstanding defense. From his second-base position, Diaz turned several sharply hit balls into routine put outs.

Selak turned in perhaps the most spectacular defensive play, when in the ninth, he fielded a long drive perfectly off the center field fence and threw out the Richmond runner at second, extinguishing a potential game-winning rally.

Richmond emerged from the loser's bracket to face EC for a second time in the championship game, but provided markedly less competition.



# SOMETHING FISHY... IS HAPPENING!

## The Ark - Pier 29

300-29th Ave. - Oakland  
(AT THE FOOT OF THE PARK STREET BRIDGE)  
(510) 261-1621

The Ark - Pier 29 is a bright spot on the Oakland/Alameda estuary that serves breakfast, lunch and dinner daily. In addition to a seaside view and hearty fare, the nautical theme alone is worth a look-see.

Decor includes original shipboard equipment, paintings, photographs and hand-crafted ship models. The portions are generous and the food delightfully pleasing.

The menu includes fresh seafood, steaks, chicken and daily specials. The Ark serves breakfast daily opening at 8 a.m. Indulge in traditional egg dishes, seafood crepes, eggs benedict, home baked muffins and much more. Plenty of free parking, or sail over and tie up at the 80-ft. guest berth. Bring your appetite!

## Cape Cod

1150 Solano Ave. - Albany  
(510) 528-3308

Celebrating over five years on Solano Avenue, this continen-

tal/seafood restaurant specializes in the freshest-of-fresh fish, along with other pleasing entrees.

Salmon, sole, prawns, chicken, steak and other specialties are served, along with seasonal specials. Open for lunch Tuesday through Friday from 11:30 to 2:00 p.m. Early Bird dinners are featured nightly from 5-7 p.m. or Tuesday through Sunday; dinner hours from 5-10 p.m. Cape Cod is a tasty way to start an evening, and is located conveniently close to Solano Avenue movie theaters. Have the catch of the day then catch a flick!

## Crogan's

6101 LaSalle Ave. - Montclair  
(510) 339-2098

Look no further for a "Cheers" bar. This congenial neighborhood eatery and bar offers fun, food and friendliness.

Everything from comfort food - juicy hamburger and fries to coconut beer prawns, seafood, pasta, steaks, dinner salads and are served.

If you want a football/baseball camaraderie during games, the bar has TV screens.

Crogan's lively Happy Hour is known

throughout the Bay Area. Open 7 days for lunch and dinner, plus Sunday brunch. Reasonable prices with a real upbeat atmosphere.

## The Reef

1000 Embarcadero - Oakland  
(510) 836-2519

It's comforting to know that good food awaits you - along with a waterfront location overlooking a marina. At The Reef restaurant you get a combination of quality fresh fish bought daily, with the culinary expertise from the same owners for 16 years.

Open Tuesday through Sunday for lunch and dinner the menu features grilled, sautéed, broiled or Cajun seafood. Salmon, swordfish, halibut, prawns and year-round lobster plus seasonal specials are prepared to your liking. Sauces include curry, champagne, and various Thai specialties.

The Reef Restaurant is located about one mile south of Jack London Square off 880 freeway - look for their sign along the freeway. Free parking and a complimentary guest dock make this a good destination by land or sea.

## Shogun of Berkeley

1722 University Ave. - Berkeley  
(510) 841-9500

A sushi lover's dream come true ... all you can eat at a wallet-friendly price. It's like being a kid in a toy store - unlimited returns for just a few more pieces. The owners are Japanese/Korean, meaning a combination of the best of both cuisines.

Before you overindulge in sushi, heat up the tabletop grill and quickly cook the wonderfully seasoned beef, pork, chicken and seafood. Rice, noodles, kimchee, tempura and extra wasabi are always served.

As if that's not enough to eat, Shogun has added yet another treat - a hot pot on each table. The black kettle holds a flavorful broth into which you simmer meat, shrimp, tofu, and assorted veggies. Low fat and hearty.

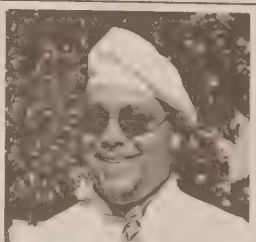
The wait staff is always available to provide assistance on using the grill or hot pot. You're not done yet! Slip back to the buffet and round off the meal with fresh fruit. Open 7 days a week for lunch and dinner. There's free parking on side streets and Shogun is wheelchair accessible. Come hungry!

## Spenger's Fish Grotto

1919 4th Street - Berkeley  
(510) 845-7771

Seafood and Spenger's are synonymous! Today's eating trends are more sophisticated and health conscious than in the 50s' - and Spenger's new Executive Chef, Bob Corliss has recipes to fill these needs. Bringing his 25 years of culinary experience to Spenger's enhances this already distinguished restaurant. Popular features are shellfish sauté, seafood fettucini, smoked chicken Caesar salad and grilled fish.

Other specialties include grilled halibut with Barmaise sauce, grilled crab cakes with pesto sauce plus daily specials. All vegetables are fresh with the frozen versions being history. Almost everyone in the Bay Area has dined at Spenger's and it's time to return and experience Chef Corliss' new improved cuisine.



Chef Harold LeBlanc (formerly of LeBlanc's Louisiana Cuisine in Montclair) is alive and still cooking French and Creole specialties. His 20 years of culinary experience include being an award winner for the "most Authentic Creole Sauce" in the 5th Annual International Pasta Bowl, as well as other notable awards. Chef LeBlanc's Cajun-Creole dishes have a flare for flavor - and are spiced to order. The cuisine at Bennie's By the Bay is health conscious for today's eating habits. Welcome aboard Chef LeBlanc!

## ROCKRIDGE FISH MARKET

Great Reputation • Live Tanks  
Smoked Fish & Caviar  
Prepared Foods  
Catering • Oyster Bars  
GREAT SELECTION  
OF HANDPICKED SEAFOOD

Market Hall • 5655 College Ave. • Oakland (510) 464-1111



## The Cape Cod

DAILY EARLY BIRD SPECIAL - 5-7 P.M. INCLUDES SOUP OR SALAD \$7.95

Stuffed Sole, Grilled Snapper, Grilled Oysters, Sautéed Calamari, and Grilled Calamari Steaks  
N.Y. Steaks • Salmon • Deep Fried Prawns \$9.95

1150 SOLANO AVENUE, ALBANY • 528-3308

Lunch: Tues.-Fri. 11:30 a.m. - 2:00 p.m. Dinner: Tues.-Sun. 5:00 p.m. - 10:00 p.m.

## Spenger's Fish Grotto

FINEST, FRESH SEAFOOD  
Seafood • Steaks • Cocktails • Oyster Bar

• Breakfast, Lunch & Dinner  
• Restaurant & Bar • Banquets up to 300  
• Fresh Fish Market

MON.-THURS. 11 A.M. - 11 P.M.  
FRI.-SUN. 7 A.M. - MIDNIGHT  
1919 4th St. • Berkeley  
(UNIVERSITY EXIT) 845-7771



Allen Kuehn, owner of Rockridge Fish Market at Market Hall, has one of the best selections of fresh, top quality seafood you'll find anywhere. Two tanks are currently filled with Dungeness crab or spotted prawns to insure freshness. Maine lobster, sushi, quality tuna and friendly professional help are only the beginning of why Rockridge Fish Market is a success.

## LOVELY WATERFRONT LOCATION

**The Reef**  
SEAFOOD RESTAURANT  
LUNCH & DINNER  
11:30 a.m. - 10:00 p.m.  
SUMMER SPECIALS:  
Salmon • Swordfish • Halibut • Sturgeon  
Prawns • Lobster Tail and More  
Grilled Sautéed Blackened Cajun Style  
MAKE RESERVATIONS EARLY  
10th & Embarcadero • Oakland • 836-2519  
1 mile south of Jack London Square in the Port of Oakland • Free Parking • Sail over - guest mooring

**CROGAN'S**  
Montclair's Oldest Restaurant  
SCRUMPTIOUS SEAFOOD  
• Scampi • Cajun Popcorn  
• Clams • Fettucini with Prawns  
plus steaks, chicken, salads & sandwiches  
Full Service Bar (Open 'til 1 a.m.) - Sunday Brunch  
Open Mon.-Sat. 11:30-10PM • Sun. 10:30-1PM  
6101 LaSalle Ave., Montclair • 339-2098

## SHOGUN of Berkeley

All you can eat!  
Sushi & Grill

Sushi Bar-Fresh & plentiful  
Table Top Grill-Cook your own selection of meat, seafood & vegetables  
Hot Pot-Healthy, hearty, Japanese soup  
Plus-Tempura, fruit & much more!

Bring this ad in for 10% off dinner

one per table-cannot combine with any other offer • Mon-Thurs. only • Expires 8/31/98

Lunch 11:30 am-2:30 pm • Dinner 5:00 pm-9:30 pm  
1722 University Avenue, Berkeley  
510-841-9500

## CLASSIC CAJUN-CREOLE CUISINE

## BENNIE'S By the Bay

Upscale Dining • Scenic Waterfront Location  
LUNCH 11-2 PM • DINNER 4-10 PM DAILY

LIVE MUSIC & DANCING  
(dates to be announced)

SOCIAL HUB FOR BABY BOOMERS CROWD

15 EMBARCADERO, OAKLAND • (510) 986-5454

600 Yards South of Jack London Square at the foot of Oak Street (Formerly Baby Boomers)

Free Parking and Guest Dock for Sailing Vess



## L.J. Quinn's Lighthouse

Embarcadero Cove's Historic Restaurant & Pub

Prix Fixe  
Dinner Menu  
\$8.99\*  
Daily 5-7pm

All Dinner Specials Include:  
House Salad or Cup of Gumbo Soup  
Your choice of Coffee, Tea or Soda

Pick Your Choice of Dinner Entrée From  
SALAD ENTREES  
Quinn's Caesar Salad or Tender Baby Spinach Salad

### PASTA ENTREES

Traditional House Made Lasagna, Pasta Solemo,  
Fresh Clam Angel Hair Pasta or Penne Picante

### HOUSE SPECIALTY ENTREES

Chicken Embarcadero, Calamari Marmara, Snapper Santa Barbara,  
Madras Curry Vegetable Plate or Chicken Creole

### QUINN'S SPECIAL BURGERS

Quinn's Turkey Burger & Fries  
Quinn's 10 oz. Hamburger & Fries  
Smoked Sausage Burger & Fries  
Quinn's Special Veggie Burger & Fries

Outdoor Seating

Award Winning Wine List

Located on the water at 51 Embarcadero Cove in Oakland  
Ample Free Parking • Call (510) 536-2050 for directions

\*Tax & gratuity not included



# DINING & ENTERTAINMENT

## Love Ice Cream

1162 Solano Ave. - Albany  
(510) 525-6340

Good ice cream is welcome around -- and it's almost un-American not to indulge in a cone during hot summer days.

Open 7 days, 1 Love Ice Cream has classic Dreyer's ice cream, healthy smoothies, homemade pies, delicious sandwiches, non-fat yogurt and espresso.

Experience love at fist sip with the cappuccino Crunch. The old-fashioned Root Beer Float is a refreshing trip down memory lane.

The real scoop is there's something everybody at this friendly neighborhood ice cream store. Plus free parking.

## La Creme

5362 College Ave. - Oakland  
(510) 420-8822

To step inside La Creme de La Creme is to be inundated with the aromas and flavors of traditional country French cooking.

Regional and traditional recipes have been infused with the fresh bounty of ingredients that California offers.

The diverse menu offers temptations for every palate; ranging from the warm goat cheese salad to steaming bowls of French stews, hearty duck and bean cassoulet, to grilled fresh fish.

The award winning desserts such as chocolate pizza or gâteau swimming in fresh raspberry sauce is a culinary achievement.

Come in and bring your appetite ... and enjoy the luscious flavors of yesterday's country French cooking.

## Walker's Restaurant

AND PIE SHOP

Come Home to an Old Friend

\$6.00 OFF

TWO ADULT DINNERS

DINE-IN ONLY

Valid Tues. Wed and Thurs.

with this ad. Expires 8/21/98

Dinners include traditional favorites and gourmet specialties. Always fresh fish.

Complete dinner or light menu.

Fruit and Cream Pies

Home Smiles! Home Style!

Breakfast, Lunch and Dinner

Din. 11am Sat. - Sunday Dinner 4-8pm

TO GO AVAILABLE

1491 Solano Avenue, Albany

(510) 525-4647

30% OFF

19 Years On University Avenue

Long Life Vegi House

VEGETARIAN • SEAFOOD

Open daily for lunch & dinner 11:30 a.m. - 9:30 p.m.

2129 University Ave., Berkeley • 845-6072

Long Life Vegi House

Long Life Vegi House

Long Life Vegi House

Long Life Vegi House

Long Life Vegi House

Long Life Vegi House

Long Life Vegi House

Long Life Vegi House

Long Life Vegi House

Long Life Vegi House

Long Life Vegi House

Long Life Vegi House

Long Life Vegi House

Long Life Vegi House

Long Life Vegi House

Long Life Vegi House

Long Life Vegi House

Long Life Vegi House

Long Life Vegi House

Long Life Vegi House

Long Life Vegi House

Long Life Vegi House

Long Life Vegi House

Long Life Vegi House

## L.J. Quinn's Lighthouse

Restaurant & Pub

51 Embarcadero Cove - Oakland  
(510) 536-2050

Contemporary American, an eclectic mix of traditional American and ethnic specialties that compliment award winning seafood specials coming from both the East and West coasts.

Open 7 days. Lunch from 11:30 to 3 p.m. (\$4.95 to \$12). Brunch is served Saturday from 11:30 to 3:00 p.m. (\$6.95 to \$12). Dinner is served daily from 5 to 9 p.m. Prix fixe dinner menu (\$8.99). Outdoor dining. V, MC.

## Long Life Vegi House

2129 University Ave. - Berkeley  
(510) 845-6072

David Tsang, proprietor is celebrating 18 years on University Avenue. The atmosphere is casual. Vegetarian and seafood dishes are the specialties.

Beer and wine. Lunch daily from 11:30 to 3:00 p.m. (\$4 to \$5). Early bird daily specials from 3:30 to 5:00 p.m. (\$4.95 to \$5.95). Dinner is served daily from 3:00-9:30 p.m.

## Magic Garlic

1403 Solano Ave. - Albany  
(510) 528-9898

Magic Garlic of Albany is the East Bay's only garlic restaurant. New owners Bob and Barbie are pleased to offer a delicious array of fresh pastas and other fine foods, with as little or as much garlic as you want.

Open daily for lunch and dinner. Sunday Brunch offers a variety of pastas and baked goods, plus made to order omelets. Brunch served from 10 a.m. to 2 p.m. \$8.99 for adults, \$5.95 for kids. Daily specials, office parties or small parties for an occasion and catering on or off premise.

## Nava Restaurant

5478 College Ave. - Rockridge  
Oakland (510) 655-4770

Excellent Southwestern cuisine, Santa Fe style will surely please your palate. The menu includes spicy, succulent seafood featuring salmon, clams, halibut and seasonal fish.

Nava's wood-grilled rack of lamb comes with fresh mint pesto. Another special is seared medium-rare ahi tuna with ancho chile and chipotle aioli. Treat yourself to wonderful flavors ... and the 2 for 1 coupon is another bonus.

## Paramount Theater

2025 Broadway - Oakland  
(510) 465-6400

This splendid theater is one of the nation's premier performing arts facilities. Built in 1931 and now fully restored to its original elegance, the Paramount Theater is a national historic landmark.

"Having a party and don't want to cook? Monclair's Italian Colors Restaurant (catering service) put together a fabulous array of 'finger foods' for us this weekend. The food was delicious and the presentation lovely. They offer a nice variety to choose from, and were professional, helpful and pleasant to work with. I highly recommend them."

- Kathy Castaldi

Ongoing entertainment includes live performances featuring the Oakland Ballet and the Oakland East Bay symphony. In addition, the Paramount presents popular concerts, classic movies, comedy shows, stage plays and musicals. Call for information about performances and guided tours. Group tickets available.

## Parkway Theater

1834 Park Blvd. - Oakland  
(510) 814-2400

www.picturepubpizza.com

It's fun! It's more than a cinema. It's a movie and "wine n' dine" experience ... all under one roof. Instead of traditional aisle seating, the Parkway Theater is furnished with table and chair seating, and comfy couches.

Food is more than popcorn and candy. Order pizza, salad or other simple food and it will be brought to your table during the movie. A good selection of wine and beer are available. Admission is a mere \$3.00 and Wednesday's it's 2 for 1. You must be 21 years or older for weekend matinees. Slip off your shoes, stretch out, chat with friends or strangers and enjoy the informal atmosphere.

## Pyramid Brewery Outdoor Cinema

901 Gilman St. - Berkeley  
(510) 528-9880

www.outdoorcinema.com

Enjoy the Outdoor Film Festival featuring wildly popular classics. Big Screen celebrations will be shown on Saturday nights through September

26. Audiences bring their own seating (blankets, chairs, whatever) and are actively encouraged to join in the atmosphere of irreverent, laid-back humor and camp-style fun. This is a walk-in style event with contests for strange and unusual seating; and the most over-dressed. Suggested \$5 donation per person. New concept, good ol' fun!

## Red Sea Restaurant

5200 Claremont - Oakland  
(510) 655-3757

Authentic Eritrean-Ethiopian cuisine featuring lamb, chicken, beef, seafood and a large selection of vegetarian dishes and spaghetti. Red Sea Restaurant has a spacious dining area and a neighborhood atmosphere.

Fresh, low fat meals can be prepared mild to spicy. Relaxing atmosphere. Dining includes regular and traditional Mesob tables; or take out food. Open 7 days for lunch and dinner. Located near the I-980, Hwy. 24 junction makes Red Sea a commuter-friendly destination. If you haven't tried Eritrean food you'll be delightfully surprised how pleasing it is!

## Sabina Indian Cuisine

1628 Webster St. - Oakland  
(510) 268-0863

A favorite downtown Oakland restaurant since 1984, Sabina's features cuisine of Northern India. The Chicken Tandoori specials, made in a clay pit with charcoal are always a hit. The menu features a variety of seafood, chicken or lamb curries, saffron rice dishes, and a wide selection of vegetarian dishes.

The popular "All You Can Eat Lunch Buffet" (Monday - Friday) is a great bargain. The friendly, comfortable atmosphere makes this an award winning Bay Area favorite. Wine and beer. You can't go wrong dining here!

## Walker's Restaurant & Pie Shop

1491 Solano Ave. - Albany  
(510) 525-4647

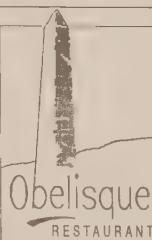
Tasty home-style cooking for breakfast, lunch and dinner. Renowned fruit and cream pies. Come in and share our wonderful meals.

## Reader's Request: Your Comments Count

When you discover a great restaurant or have a unique dining experience, let us know. Suggested categories are:

- Extraordinary Restaurant
- Best Happy Hour
- Favorite: Soup, Salad, Entree, Dessert
- Outstanding Service
- Wine Selection
- Fill In Your Favorite

Please drop us a line .... "your comments count"! Up to 65 words. Submissions must be accompanied with your name to be published on a space available basis. Mail your submissions to Dining & Entertainment, Hills Newspapers Inc., 5707 Redwood Road, Oakland, CA 94619; Fax (510) 339-3053; or e-mail to lynneoj@ix.netcom.com. Thanks for your support.



## FRENCH TASTE, CALIFORNIA STYLE

Coming In August  
Three-Course Prix Fixe Menu

Open 7 Days • 5-10:30 p.m.

5421 College Ave., Oakland  
510.923.9691

## MAGIC GARLIC

THE EAST BAY'S ONLY GARLIC RESTAURANT

- Daily Specials
- Office Parties & Small Parties for Special Occasions
- Catering on or off Premise

Champagne Brunch  
\$8.95

OPEN DAILY FOR LUNCH AND DINNER  
(510) 528-9898  
1403 SOLANO AVENUE • ALBANY

**IT'S SO FRESH ...**  
**you should slap it.**

**CAFE TULULAH**

SUMMERTIME OR ANYTIME  
Gracious, Spacious Dining Indoors  
or Outdoor Patio

**BREAKFAST + LUNCH**

OPEN 7 DAYS 8 A.M. - 3 P.M.  
2512 San Pablo Ave. • Berkeley • 548-4697

**Sabina**  
INDIAN CUISINE

EXPERIENCE THE  
FLAVOR OF AUTHENTIC  
NORTH INDIAN CUISINE

**2 FOR 1 DINNER ENTREE**  
Buy one, get second of equal  
or lesser value FREE • exp. 8/31/98

**Lunch Buffet • ALL-YOU-CAN-EAT • \$5.99**  
Includes a Soda • Mon-Fri

Open 7 Days. Lunch: M-Fri 11:30-2:30 • Dinner: Daily 5:30-9:30  
1628 Webster St. • Downtown Oakland • 268-0170  
www.best.com/~bdb/sabina/intro.htm

**I ♥ Ice Cream**

and Gelato  
Dreyer's

**25¢ OFF** any ice cream order OR  
**Free** 2 oz. Ice Cream with any sandwich order

• Fresh Fruit Smoothies  
• Yogurt  
• Espresso  
• Sandwiches /  
• Can Soda /  
• Chips ...\$4.15

**1162 Solano Ave. • Albany • 525-6340**  
OPEN 7 DAYS • FREE PARKING IN FRONT OR REAR

Country French Cuisine • Intimate Dining • Outdoor Patio

**La Creme de La Creme**  
Serving you since 1983

5362 College Ave.  
Rockridge  
Reservations accepted. 420-8822

**Bring this Ad for 30% OFF**  
Offer valid Sunday through Thursday until September 30, 1998

**ENTERTAINMENT GUIDE**

**PARAMOUNT THEATRE**  
2025 BROADWAY - OAKLAND  
(510) 465-6400

FRIDAY, JULY 31 - 8 PM  
★ TO HAVE AND HAVE NOT ★  
Humphrey Bogart and Lauren Bacall (1944)

**Pyramid Breweries**  
OUTDOOR CINEMA  
Sat., August 1 • Show starts at dusk  
**RAISING ARIZONA**  
901 Gilman • Berkeley • (510) 528-9880  
outdoorcinema.com

**Parkway Theater**  
Picture, Pub, & Pies

**Movie • Meal • Wine & Beer**  
ALL IN ONE ROOM

**2 for 1 Wed. Nights**  
Friday, July 31, 1998

Deep Impact..... 6:30 p.m.  
(U) Horse Whisperer..... 6:30 p.m.  
(U) Opposite of Sex..... 9:45 p.m.

**SATURDAY, August 1, 1998**

Planet of the Apes..... 3:30 p.m.  
(U) Deep Impact..... 3:30 p.m.  
Deep Impact..... 6:30 p.m.  
(U) Horse Whisperer..... 6:30 p.m.  
(U) Opposite of Sex..... 9:45 p.m.

**SUNDAY, August 2, 1998**

Planet of the Apes..... 3:30 p.m.  
(U) Deep Impact..... 3:30 p.m.  
Deep Impact..... 6:30 p.m.  
(U) Horse Whisperer..... 6:30 p.m.  
(U) Opposite of Sex..... 9:45 p.m.

**MON. - THURS., August 3-6, 1998**

Deep Impact..... 6:30 p.m.  
(U) Horse Whisperer..... 6:30 p.m.  
Opposite of Sex..... 9:45 p.m.

ALL SHOWS 20-25% OFF WHEN AFTER 4 P.M.  
1834 PARK BLVD., at East 18th  
OAKLAND • 510-814-2400  
www.picturepubpizza.com



# CLASSIFIED 339-8777

For new ads, cancellations or changes: AD RUNS Tuesday Deadline Monday 11 a.m., Thursday Deadline Wednesday 11 a.m., Friday Deadline Thursday 11 a.m.  
Place an ad in person, or by mail: 5707 Redwood Road, Suite #4, Oakland, CA 94619 (Skyline & Redwood Road) We are not responsible for ads that appear incorrectly for more than one insertion.  
The publisher reserves the right to censor, classify, revise or reject a classified advertisement that does not meet the standards of Hills Newspapers, Inc. NO refunds for partial weeks.

**Deals on Wheels**  
2 Weeks **\$15\***  
Classifications 101 - 106

**Garage Sale Special**

5 Days • 90,000 Papers • 15 Words  
**\$19.95\***  
Classification: 604

**BULLETIN BOARD**  
Classifications 201 - 209

**EDUCATION**  
Classifications 301 - 305

**SUPER SELLER**

20 Words  
3 Weeks **\$30\***  
Classifications 601 - 603, 605 - 609

**Help WANTED**  
Classifications 401 - 406

**RENTALS AND Real Estate**

Classifications 701 - 860

**Financial**  
Classifications 501 - 504

**Home and Business Services**

Classifications 901 - 943

**Fax 339-6100**  
Include your billing information and daytime telephone number  
24 hours a day

## MONCLARION • BERKELEY VOICE PIEDMONTER • THE JOURNAL • ALAMEDA JOURNAL

\*Some restrictions apply

### TRANSPORTATION

#### 101 Autos

BMW 1993 525i Wagon, excellent condition, 45K miles, Green with Brown interior \$22,900; ask for Brad or Harry, 510-848-3015

#### BUY HONDAS \$100-\$500

Police Impounds, all makes and models available 1-800-522-2730, ext. 2714

CADILLAC 1984 Seville, Gray, Good condition \$2500 or best offer 331-1224

CADILLAC 1976 Seville V-8, 54K original miles, Showroom condition One owner Garaged Receipts available, \$5000 firm 510-532-4844

CHEVROLET 1985 Celebrity, 66K Low miles, Hurry! #20488 \$3995 Saturn of Oakland, Broadway & 24th St 510-839-6400

CHEVROLET 1991 S-10 Blazer, Automatic, V-6, 4x4, loaded! #203419 \$8995 Saturn of Oakland, Broadway & 24th St 510-839-6400

CHEVROLET 1994 Cavalier, automatic, air, ABS & more, Hurry! #132680 \$4,995 Saturn of Oakland, Broadway & 24th St 510-839-6400

CHRYSLER 1990 LeBaron, convertible, low miles (42K), Air conditioning, all power, AM/FM cassette stereo, \$4000 or best offer 510-531-9235

COCHRAN & CELLI TRUCK CENTER Fleet & Truck Manager Bill Bassett  
Fax 510-587-7727  
Phone 510-450-6600  
Fax and Phone Quotes OK! Suburban Jeep Tahoes

DODGE Dakota, 1989 automatic transmission, air, 6V, 47 M, \$4,800 call 510-521-9618, after 7 p.m.

DODGE 1996 Stratus, automatic, air, wheel, cruise control, very sharp! #138140 \$10,995 Saturn of Oakland, Broadway & 24th St 510-839-6400

To Place A Classified Ad Call 339-8777

#### 101 Autos

DODGE 1994 Intrepid, What a Steal! Automatic, V6, 4x4, loaded! #10442 \$10,995 Saturn of Oakland, Broadway & 24th St 510-839-6400

DODGE 1993 Caravan, 7 passenger, V6, loaded, excellent condition \$6450 522-0490 or 523-5000

DODGE 1990 Caravan, Automatic, Why pay more? #24624 \$6,995 Saturn of Oakland, Broadway & 24th St 510-839-6400

FORD 1997 Mustang, Super savings, great value! #12268 \$14,995 Saturn of Oakland, Broadway & 24th St 510-839-6400

FORD 1996 T-Bird, CPE, automatic, V8, loaded with extras! #183301 \$12,995 Saturn of Oakland, Broadway & 24th St 510-839-6400

FORD 1995 Probe SE, Red & Hazy, Sharp! #156064 \$8,995 Saturn of Oakland, Broadway & 24th St 510-839-6400

FORD 1994 Explorer, This won't last a day! #59485 \$14,995 Saturn of Oakland, Broadway & 24th St 510-839-6400

FORD 1993 Ranger, White, excellent condition, 60K miles \$6400 510-261-3885

FORD 1992 Explorer, 4 door, 106 miles, White, \$5750 firm 510-531-8827

FORD 1991 Escort LX, 5-Speed, 4-door, Fully loaded 100K miles, \$2750 510-691-0837

HONDA 1985 Civic 1500, 5 Speed, Immaculate condition Original owner \$2500 339-3772

HONDA 1984 Accord, 157K miles, CD player, pe, stock shift, cruise control, 2 door, Excellent condition \$1900 or best offer 510-521-0961

HYUNDAI 1986 Elantra, 68K, 4 door, hatchback, clean, reliable, 15000 \$23,500 call 510-555-8888

FORD 1989 Taurus GL, Extra clean 44K low miles #180634 \$9,995 Saturn of Oakland, Broadway & 24th St 510-839-6400

#### IRS TAX DEDUCTIONS

**WE NEED YOUR SUPPORT**  
HELP THE KIDS! DONATE YOUR CAR, BOAT, VAN OR RV.

to help homeless children and their families year round  
You can make a difference!  
**1-800-414-4285**

ISUZU 1989 Trooper II, 4 wheel drive, V-6, 5-speed, Red, excellent condition, moving overseas, \$9,900, best offer. 596-9509, 5521-8214

MAZDA 626 LX, 1994 61K, silver, excellent condition, moving overseas, \$9,900, best offer. 596-9509, 5521-8214

MERCURY 1995 Tracer, Automatic, full power! #603525 \$5995 Saturn of Oakland, Broadway & 24th St 510-839-6400

MIATA 1993 Limited Edition, 30K miles, 5 speed, A/C, CD, convertible and hard-top, 12,999 510-601-1718

MITSUBISHI 1997 Galant, Luxury comfort #106355 \$14,995 Saturn of Oakland, Broadway & 24th St 510-839-6400

#### 101 Autos

FORD 1988 Tempo, sedan, auto, loaded, clean, 64K miles #16282 \$4,995 Saturn of Oakland, Broadway & 24th St 510-839-6400

FORD 1985 Escort LX, Low mileage (85K) new tires, smogged, 2nd owner \$1750 or best offer 510-769-6010

GEO 1994 Prizm, 4 door, 5 speed, good condition, A/C, AM/FM cassette, 76K miles, \$6900 or best offer. Must sell 510-632-2463 or after July 22nd, 415-752-8936

HONDA 1995 Civic LX, 25K miles, Automatic transmission, power windows, power door locks, cruise, air conditioning, excellent condition, \$10,900 Call 864-8496

HONDA 1995 Del Sol V Tech 60K miles, dark green, air bags, removable roof, 5 speed, lots of fun, sell immediately, \$11,500 White book \$13,000, power everything 510-339-6814

#### CLASSIFIED ADVERTISING

339-8777

HONDA 1992 Accord EX, very clean, great value! #203124 \$9,995 Saturn of Oakland, Broadway & 24th St 510-839-6400

HONDA 1989 Accord SE, 4-door, 94K miles, Fully loaded, leather seat, excellent condition, \$4,250 510-691-0837

HONDA 1988 Accord LX, 5-Speed, 4-door, Fully loaded 100K miles, \$2750 510-691-0837

HONDA 1985 Civic 1500, 5 Speed, Immaculate condition Original owner \$2500 339-3772

HONDA 1984 Accord, 157K miles, CD player, pe, stock shift, cruise control, 2 door, Excellent condition \$1900 or best offer 510-521-0961

HYUNDAI 1986 Elantra, 68K, 4 door, hatchback, clean, reliable, 15000 \$23,500 call 510-555-8888

FORD 1989 Taurus GL, Extra clean 44K low miles #180634 \$9,995 Saturn of Oakland, Broadway & 24th St 510-839-6400

IRS TAX DEDUCTIONS  
**WE NEED YOUR SUPPORT**  
HELP THE KIDS! DONATE YOUR CAR, BOAT, VAN OR RV.

to help homeless children and their families year round  
You can make a difference!  
**1-800-414-4285**

ISUZU 1989 Trooper II, 4 wheel drive, V-6, 5-speed, Red, excellent condition, moving overseas, \$9,900, best offer. 596-9509, 5521-8214

MAZDA 626 LX, 1994 61K, silver, excellent condition, moving overseas, \$9,900, best offer. 596-9509, 5521-8214

MERCURY 1995 Tracer, Automatic, full power! #603525 \$5995 Saturn of Oakland, Broadway & 24th St 510-839-6400

MIATA 1993 Limited Edition, 30K miles, 5 speed, A/C, CD, convertible and hard-top, 12,999 510-601-1718

MITSUBISHI 1997 Galant, Luxury comfort #106355 \$14,995 Saturn of Oakland, Broadway & 24th St 510-839-6400

#### 101 Autos

MITSUBISHI 1989 Montero, Automatic, V6, loaded, CD, extra clean \$9,950 or best offer #010687 \$7,995 Saturn of Oakland, Broadway & 24th St 510-839-6400

NISSAN Ultima GXE, 1993 Burgundy, 4-door, fully loaded, tan leather interior, moonroof, mint condition, must see, \$14,000 offer 415-392-5804

NISSAN 1992 Pathfinder 4x4, Fun for less! #017800 \$12,995 Saturn of Oakland, Broadway & 24th St 510-839-6400

NISSAN 1991 Pathfinder XE, 4x4, 4-door, automatic, A/C, new tires, tinted windows, 100K miles, Good condition \$9000 or best offer 925-254-2659

NISSAN 1989 Sentra, 1 owner, CD player, great condition, \$2,000 415-284-7817 (days); 510-531-1653 (evenings)

NISSAN 1989 Maxima V6 Automatic, clean, 117K miles, \$5,850 or best offer 510-843-1363 after 3pm

NISSAN 1987 Sentra, automatic, original owner, excellent condition 110K miles, Very reliable \$2000 Call 510-530-3892 evenings and weekends

NISSAN 1985 Sentra, 5 speed, 4 door, AM/FM cassette, A/C, new tires, 100K miles, Excellent condition, \$2500; Please call 510-524-2947

VOLVO 1994 850 Sedan, Sunroof, air conditioning, dark green, 4 door, CD player, all power, new tires, 5-speed, leather interior, dual air bags, ABS, new registration, 61K miles \$16,950 510-848-3015

VOLVO 1982 GLE 4 door, new engine, great for parts, clean body, \$600 or best offer 510-522-8213

VW 1971, convertible, 4-speed, looks like new, rebuilt engine, good interior! top \$2500 522-4966

WV 92 Cabriolet Convertible, 5-speed, sporty low miles, \$6K, summer is here! Warranty, only \$7,980! ID#000559

Berkeley Toyota Use Car Dept 510-843-2955

TOYOTA 1994 Tercel, Automatic, air conditioning, loaded, 98K miles, \$5500 or best offer, Dulce; 510-614-9854 or 650-914-4670; or 510-204-0432 (pages)

TOYOTA 1994 Tercel, Automatic, air conditioning, loaded, 98K miles, \$5500 or best offer, Dulce; 510-614-9854 or 650-914-4670; or 510-204-0432 (pages)

TOYOTA 1994 Tercel, Automatic, air conditioning, loaded, 98K miles, \$5500 or best offer, Dulce; 510-614-9854 or 650-914-4670; or 510-204-0432 (pages)

TOYOTA 1994 Tercel, Automatic, air conditioning, loaded, 98K miles, \$5500 or best offer, Dulce; 510-614-9854 or 650-914-4670; or 510-204-0432 (pages)

TOYOTA 1994 Tercel, Automatic, air conditioning, loaded, 98K miles, \$5500 or best offer, Dulce; 510-614-9854 or 650-914-4670; or 510-204-0432 (pages)

TOYOTA 1994 Tercel, Automatic, air conditioning, loaded, 98K miles, \$5500 or best offer, Dulce; 510-614-9854 or 650-914-4670; or 510-204-0432 (pages)

TOYOTA 1994 Tercel, Automatic, air conditioning, loaded, 98K miles, \$5500 or best offer, Dulce; 510-614-9854 or 650-914-4670; or 510-204-0432 (pages)

TOYOTA 1994 Tercel, Automatic, air conditioning, loaded, 98K miles, \$5500 or best offer, Dulce; 510-614-9854 or 650-914-4670; or 510-204-0432 (pages)

TOYOTA 1994 Tercel, Automatic, air conditioning, loaded, 98K miles, \$5500 or best offer, Dulce; 510-614-9854 or 650-914-4670; or 510-204-0432 (pages)

#### 101 Autos

TOYOTA 95 Corolla Wagon DX, auto, power options, air, cassette, rack, 30K miles, Warranty ID#103744

Berkeley Toyota Use Car Dept 510-843-2955

TOYOTA 94 Camry 4-door LE, 4 cyl. Power options, warranty, only 60K miles Great value \$13,996 Extra clean ID#371803

Berkeley Toyota Use Car Dept 510-843-2955

To Place A Classified Ad Call 339-8777

TOYOTA 93 Camry V6, LE, 4-door, A.B.S., Moonroof, only 58K miles, excellent value! Only \$5,888 ID#108830

Berkeley Toyota Use Car Dept 510-843-2955

TOYOTA 93 Paseo 5-speed, ac, sunroof, super clean! Only \$7,888 ID#152470

Berkeley Toyota Use Car Dept 510-843-2955

TOYOTA 91 Corolla 4-door, 5 speed, Kamuro, great MPG, excellent value! Only \$4,688 ID#170972

Berkeley Toyota Use Car Dept 510-843-2955

TOYOTA 86 Camry LE 4-door, Only 81K miles, excellent value! Only \$5,888 ID#441266

Berkeley Toyota Use Car Dept 510-843-2955

TOYOTA 1997 Camry Sedan Proved to Sell, Best buy! #038086 \$16,995

Saturn of Oakland, Broadway & 24th St 510-839-6400

TOYOTA 1996 TACOMA X-CAB, Automatic, V6, power group, very clean! #19394 \$19,995

Saturn of Oakland, Broadway & 24th St 510-839-6400

TOYOTA 1994 Tercel, Automatic, air conditioning, loaded, 98K miles, \$5500 or best offer, Dulce; 510-614-9854 or 650-914-4670; or 510-204-0432 (pages)

TOYOTA 1994 Tercel, Automatic, air conditioning, loaded, 98K miles, \$5500 or best offer, Dulce; 510-614-9854 or 650-914-4670; or 510-204-0432 (pages)

TOYOTA 1994 Tercel, Automatic, air conditioning, loaded, 98K miles, \$5500 or best offer, Dulce; 510-614-9854 or 650-914-4670; or 510-204-0432 (pages)

TOYOTA 1994 Tercel, Automatic, air conditioning, loaded, 98K miles, \$5500 or best offer, Dulce; 510-614-9854 or 650-914-4670; or 510-204-0432 (pages)

TOYOTA 1994 Tercel, Automatic, air conditioning, loaded, 98K miles, \$5500 or best offer, Dulce; 510-614-9854 or 650-914-4670; or 510-204-0432 (pages)

#### 101 Autos

TOYOTA 1994 XTRA Cab 4x4, Pick-up, Auto, V6, 5 speed "SR5" sunroof, cruise, bucket seats and much more \$15,488 ID#146913

Berkeley Toyota Use Car Dept 510-843-2955

TOYOTA 1989 SR5 4-RUNNER, AT, AC, pw, p, EFI, 4x4, 2nd owner, Black, 111K miles, new tune-up, great condition, \$9,500 or best offer 510-281-5139 (Pages)

TOYOTA 1987 4-Runner, SR5, 4 Cylinder, automatic, A/C, 4-wheel drive, new CD player, Black and Silver, excellent condition \$9900 or best offer 510-601-8153

TOYOTA 1987 Camry, Tow package, roof rack, power steering, AM/FM cassette, air conditioning Very clean 159K miles \$3000 or best offer 437-5911

TOYOTA 1987 Camry, Tow package, roof rack, power steering, AM/FM cassette, air conditioning Very clean 159K miles \$3000 or best offer 437-5911

TOYOTA 1987 Camry, Tow package, roof rack, power steering, AM/FM cassette, air conditioning Very clean 159K miles \$3000 or best offer 437-5911

TOYOTA 1987 Camry, Tow package, roof rack, power steering, AM/FM cassette, air conditioning Very clean 159K miles \$3000 or best offer 437-5911

TOYOTA 1987 Camry, Tow package, roof rack, power steering, AM/FM cassette, air conditioning Very clean 159K miles \$3000 or best offer 437-5911

TOYOTA 1987 Camry, Tow package, roof rack, power steering, AM/FM cassette, air conditioning Very clean 159K miles \$3000 or best offer 437-5911

TOYOTA 1987 Camry, Tow package, roof rack, power steering, AM/FM cassette, air conditioning Very clean 159K miles \$3000 or best offer 437-5911

TOYOTA 1987 Camry, Tow package, roof rack, power steering, AM/FM cassette, air conditioning Very clean 159K miles \$3000 or best offer 437-5911

TOYOTA 1987 Camry, Tow package, roof rack, power steering, AM/FM cassette, air conditioning Very clean 159K miles \$3000 or best offer 437-5911

TOYOTA 1987 Camry, Tow package, roof rack, power steering, AM/FM cassette, air conditioning Very clean 159K miles \$3000 or best offer 437-5911

TOYOTA 1987 Camry, Tow package, roof rack, power steering, AM/FM cassette, air conditioning Very clean 159K miles \$3000 or best offer 437-5911

TOYOTA 1987 Camry, Tow package, roof rack, power steering, AM/FM cassette, air conditioning Very clean 159K miles \$3000 or best offer 437-5911

TOYOTA 1987 Camry, Tow package, roof rack, power steering, AM/FM cassette, air conditioning Very clean 159K miles \$3000 or best offer 437-5911

TOYOTA 1987 Camry, Tow package, roof rack, power steering, AM/FM cassette, air conditioning Very clean 159K miles \$3000 or best offer 437-5911

TOYOTA 1987 Camry, Tow package, roof rack, power steering, AM/FM cassette, air conditioning Very clean 159K miles \$3000 or best offer 437-5911

TOYOTA 1987 Camry, Tow package, roof rack, power steering, AM/FM cassette, air conditioning Very clean 159K miles \$3000 or best offer 437-5911

TOYOTA 1987 Camry, Tow package, roof rack, power steering, AM/FM cassette, air conditioning Very clean 159K miles \$3000 or best offer 437-5911

TOYOTA 1987 Camry, Tow package, roof rack, power steering, AM/FM cassette, air conditioning Very clean 159K miles \$3000 or best offer 437-5911

#### BULLETIN BOARD

As a community service The Hills Newspapers is pleased to offer Food, Giveaway and Lost ads free of charge (max 15 words for 2 weeks)

201 Announcement  
BOY Scout uniforms: Clean out the closet and recycle them to help youngsters. Leave at The Montclair office, 5707 Redwood Rd., #4, Oakland















# Butterflies: More than a symbolic part of our lives

Butterflies, those beautiful, delicate creatures that emerge from furry little worms, have long been a symbols of many things: love, peace, harmony, beauty, to peoples throughout the world. Alan Moore has sent me many stories and articles about what butterflies have meant to people, and of their rather magical appearance in times of stress, of sadness, of mourning.

So it is not surprising that the butterfly has come to symbolize all of Moore's beliefs. hopes and dreams for the world, particularly peace. Thus it is the reason he founded the Butterfly Gardeners Association, and has dedicated his life to the organization and to the things it stands for. He is now asking people to back The Butterfly Initiative, subtitled "Saving the World with Butterflies."

"The butterfly initiative is a wonderful and rare adventure. It is practical, uplifting and inspiring. Butterfly gardening can be a catalyst to a wide range of positive activities. These include projects from environmental education to violence prevention; from beautification of our backyards to habitat preservation in our parks, and from rehabilitation programs for handicapped children to therapy programs for prison populations. Because of their astounding transformation from egg to caterpillar to chrysalis (pupa) to their incredible color spangled elegance, they can be the symbol for mankind's own unfolding into more caring and loving beings."

And why the initiative? "Butterflies are beautiful. Butterflies are inspiring. They can be quite magical, helping us to connect with nature, as well as with our spiritual selves. Yet butterflies are disappearing everywhere

right before our very eyes. When uncaring human activities get out of hand, it is always the butterflies that take the first and most profound blow. Studies have shown that when rainforests are destroyed, or local temperatures rise, or chemicals and pesticides contaminate our environment, or natural habitats are lost, it is almost always the butterfly that suffers most. For these reasons they serve as environmental indicators, and stewardship of butterflies becomes linked to such serious issues as habitat destruction, pesticide misuse, global warming, and deforestation. A recent news report linked butterfly declines to a corresponding decline in bee reproduction rates, and predicted that in three years pollination may become the world's number one problem. No butterflies and bees, very little pollination. Need I say more."

And he explains how the whole idea of the Butterfly Gardeners Association came about. He tells off been invited to a butterfly garden at the Green Lane Nature Center near Allentown, Penn., where he then lived. "When we arrived there were hundreds of butterflies flitting about a profusion of fragrant flowers, shrubs and herbs. I suddenly felt connected to nature through the wonder of all that was around me. Something was stirring my deepest emotions. I left that garden determined to create gardens like this for children everywhere. Beautiful butterfly gardens for children off all ages."

He speaks of listening on the way home to a tape he had recently made with songs by John Lennon, Joan Baez, the Moody Blues and other '60s artists. "I suddenly realized that there were

## Community Folk

By Clara Rae Genser



butterflies in the music that I never heard before." It was, he says, like an epiphany. "A thousand lights all lit at once. I suddenly had a brainstorm of an idea to use the butterfly as a symbol for the environment. It would be better than the "save the whales campaign," I told myself — you can't take a whale to a schoolyard, but you can plant a butterfly garden there. Everybody could attract butterflies to their homes, schools and parks, and have a personal experience with nature like I had."

His work on behalf of many organizations made him realize how difficult this would be. But he had a feeling of "great sacredness and urgency." He went home and told his wife about it, told her he was leaving his job to do it and "I went from self-employed to unemployed in what seemed like an instant."

Although his wife supported him for some time, in the end it did end his marriage. And he has, indeed dedicated himself to his vision, speaking in schools and to organizations. He has organized "butterfly releases" where school children have nurtured caterpillars until their transformation into butterflies, and then have participated in freeing hundreds of the lovely creatures at once.

Moore has also become part of a large number of people who not only believe in the spirituality and symbolism of the butterfly, but have written about it and made it an important part of their lives. This circle also includes people who find other parts of

nature (rainbows, birds, trees and others) equally important and inspiring.

Moore has recently signed a contract with a publisher for a book about all of the stories people have told him about their experiences with butterflies, and is happy with what is going on in this field. He is hoping to get widespread support for his Butterfly Initiative, and invites people to contact him about it. He may be reached at 528-7730, or his e-mail is bflyspirit@aol.com.

There is so much in the realms of information Moore has sent to me, both by e-mail and letter. I am sure anyone calling or e-mailing him will enjoy his answers.

And, as always, I invite all off you to give me your input: interesting people, events, organizations, etc. Please write to me at 555 Pierce St., #443, Albany, CA 94706 or call 525-4585. My e-mail is crgenser@aol.com

## BOOK TALK ON

SCIENCE AND HEALTH

WITH KEY TO THE SCRIPTURES  
BY MARY BAKER EDDY

JULY 30 THURSDAY 7:30 PM

BARNES & NOBLE BOOKSTORE  
Shattuck Ave. Berkeley 510-644-0861



The easiest, safest, flea control ever  
One dose. Once a month.

PROGRAM  
(LUFENURON)

advantage™

FRONTLINE

6000 POTrero  
EL CERRITO • 215-2500  
4814 BROADWAY  
OAKLAND • 632-2500

YOUR CHOICE  
\$27.77  
per package

Everyday Low Price

## Time Out For Fun And Games

This one-of-a-kind shopping experience opens up the world of games to visitors and residents alike at their Jack London Square location. Pay a visit and discover the view and unique products found there: the interesting, the fun and sometimes funny with the warmth of Oakland thrown in just for fun.

Owner Joyce Hooks created her business from a unique perspective. "As a Corporate Computer Systems Manager, developing solutions, solving puzzles and creatively making things work has always been a part of my career experience," she says. "The challenge in creating Time Out For Fun & Games was to translate challenges and the fun of success into something families could take home to relieve stress."

Hooks went on to challenge herself to find puzzles and games adults could play and enjoy with their children. Her theory is simple. If parents enjoy the games they play with their children, they will naturally and effortlessly spend more time with them. "Many of our games actually level the playing

field, giving age no winning advantage," she says. "So, be it challenging or relaxing (and we have stress relievers too) - everything we sell must bring a smile to our customers face."

Time Out For Fun & Games has the largest and most varied selection of chess games in Oakland in a broad price range. Some of the more expensive are made in brass, cherry wood and leather. They also carry a myriad of mind-bogglers and puzzles of all kinds, including disentanglement puzzles, 3-D puzzles and jigsaws. Visitors can also find juggling accessories, magic tricks and sets for children as young as 4 years.

"So much of what we carry is so unusual that questions are required and encouraged," says Hooks. "That is why we have the friendliest and most helpful and knowledgeable staff possible."

"We love satisfied customers and frequently receive letters and repeat visits from customers telling us how happy they are with their purchase," says

## BUSINESS FOCUS

by Laura Fischer

Hooks. "Fun is our main objective. Everyone who comes in is enjoying laid back waterfront environment. It is why they are open to and become a part of the hands-on shopping experience at Time Out For Fun & Games."

You can soon visit Time Out For Fun & Games at their web site. Located at Jack London Square (from Broadway). Call 444-4386. Open Mon. - Fri. 11 a.m. - Sat. 10 a.m. - Sun. 10 a.m. - Sat. 8 p.m. - Sun 5 p.m.

For information on the Business Focus, call Advertising at 339-4030

## Chamber

Continued from page A4

a Kung Fu class for children and a cardio-kicking program for in the months ahead.

Despite a number of enrollment, Jensen said space is still available thanks to the school's expanded schedule of classes. Bending Willow offers 11 classes a week in Tai Chi, two long classes a week in Northern Shaolin, two classes a week in Ba Gua Zhang, and instruction in Chinese weapons on weekends.

Jensen and assistants Earl Hines and Rachel Metzger — together with a crew of several volunteers — stay busy teaching five different martial arts systems: Tai Chi Chuan, Northern Shaolin, Ba Gua Zhang, Xing-Yi Quang, and Lan Shou.

With new classes continually being formed, Jensen said enrollment at the school is always open.

He said his school provides students the opportunity to have fun and relieve stress, learn self defense, increase circulation, boost self-confidence, improve coordination, feel stronger, and develop mental clarity and focus.

"You don't have to be well built

or athletic to start learning martial arts," Jensen said. "No one expects you to be good when you start out. It's a sport that allows for progressive development."

Enrollment and class information may be at 528-9004.

### Eyeglasses collection

The El Cerrito Lions Club announced this week it would continue its drive to collect used eyeglasses and sunglasses for distribution to the poor overseas.

The club, a Chamber associate member, has already collected over 1,000 pairs of glasses that

will be used to upgrade the vision of needy in developing countries where eyewear is often unaffordable or inaccessible.

Drive chairman Dean Flint reported the local service club had cleaned and sorted 600 pairs of glasses at the recent July 4 Fair.

Eyeglasses can be dropped off at the following locations:

Fairmount Beauty Salon, 7523 Fairmount Ave.; Mechanics Bank, Fairmount and San Pablo Avenue; Sunshine Cleaners at 10750 San Pablo Ave.; Family Fair, 435 Wilson Ave.; or the Chamber office, 10848 San Pablo Ave.

### TEACH MATH. TEACH SCIENCE

## Teaching is an ethical act.

Because people learn best in a safe, supportive environment, teachers need to attend to the moral and ethical dimensions of their own choices, and to the emotional and psychological needs of their students. We must teach with an ethic of caring.

Teach math or science. It's our future.

Teach the head and the heart.

CALL NOW  
to find out about Mills College's  
exceptional credential and  
graduate programs in education  
Four partial scholarships still available  
Mills College Education Dept., Oakland CA 94613 • 510/430-3255 • rachel@mills.edu

## MIRA VISTA TIRE & BRAKE

"We invite your business and will sincerely appreciate it."

5218 WALL AVE. • RICHMOND • 232-0812  
OPEN MON. - FRI. 8 A.M. - 5 P.M. • SAT. 8 A.M. TO 2 P.M.

### 4 WHEEL BRAKE SPECIAL

- Resurface drums/ or rotors
- Install top quality lining or pads (semi-metallic pads extra)
- Inspect hydraulic system
- Repack front wheel bearings
- Adjust brakes • Road Test

FREE SUSPENSION  
INSPECTION

"Brake Inspections  
Are Not Free -  
But Honest!"

\$119\*  
PLUS TAX  
\$35.95  
MOST PASSENGER CARS  
SPECIAL

FRONT END ALIGNMENT

"2 B SURE U CAN STOP, C US"

## M.A. HAYS INSURANCE Co.

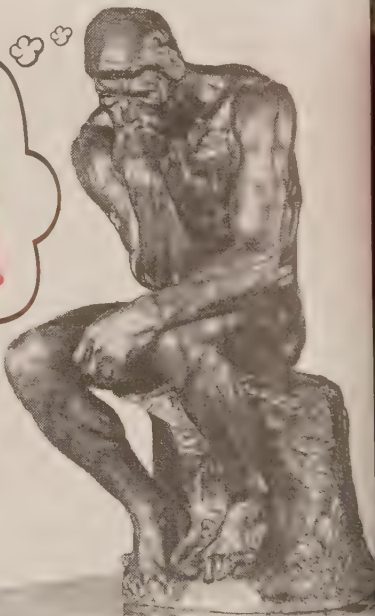
COMMERCIAL • HOMEOWNER  
LIFE • INVESTMENTS

Home, Auto, Life & Business Insurance

Our Specialty ...  
competitive rates and quality service

3700 Nevin Ave • Richmond  
(510) 235-0353

Thinking  
Garage  
Sale?



It's Easy ...

19 Words • 19 Dollars

Hills Newspapers

# Classifieds

Call for Details

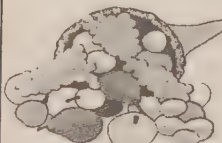
# 339-8777

Offer Good Through 9/30/98



Tuesday & Saturday  
9 am - 1 pm

THE FARMERS MARKET



at EL CERRITO PLAZA



FREE TASTINGS  
RECIPES, DEMOS  
WEEKLY DRAWING  
For A Free Basket Of  
Fruits & Vegetables!

Every Week  
- Live Music,  
Arts & Crafts

EL CERRITO  
PLAZA

AT SAN PABLO &  
FAIRMOUNT  
528-7992



# Real Estate

The Montclarion  
The Piedmonter  
The Berkeley Voice  
The Journal  
July 30-31, 1998

## What You Don't Know Can Hurt You

Don Dunning CRB, CRS

## Understanding agency

New buyers and sellers truly understand what agency means, how it affects their purchase of real estate. Most people think of residential real estate as salespeople who make commissions by listing and selling homes. An agent, however, is much more than this.

Since 1968, state law requires agents to be given a written explanation of agency relationships in sales, exchanges or long-term leases of residential property, yet misconceptions continue. Prior to your signing a purchase contract as a buyer, or a listing agreement or contract as a seller, an agent is supposed to first explain, and then have you sign, a standard "Agency Disclosure" form. Often, as the listing agent representing a seller, I have seen the agent fail to make this mandatory disclosure to the seller before presenting an offer.

Even when the disclosure form is provided, it is long and difficult to read. That is why agents are obligated to spell out what it means. Unfortunately, not all agents recognize or can clearly verbalize the critical importance of real estate agency relationships.

### Agent represents you

The mere fact of possessing a salesperson's or broker's real estate license does not make that individual an agent. This is true even though licensees are usually called agents. To complicate the matter, the terms agent and Realtor are incorrectly used interchangeably.

A Realtor is a licensee who is also a member of a professional trade organization, the National Association of Realtors, and its state and local chapters. An important attribute of Realtors is their adherence to a strict

Unfortunately not all agents recognize or can clearly verbalize the importance of an agency relationship.

code of ethics. Not all licensees are Realtors.

Simply put, an agent is someone who represents another (the principal) in dealings with third parties. Although clients generally think of one person from a real estate firm as their agent, it is actually the broker (the company), and not the salesperson, who is the agent.

### Types of agency

Three basic types of agency relationships are covered in the Agency Disclosure form. These relationships can change during the transaction.

- Buyer's agent. The agent represents the buyer alone; the seller has a different agent.
- Seller's agent. The agent represents the seller alone; the buyer has a different agent.
- Dual agent. The agent represents both the buyer and the seller in the same sale. This can occur if a listing salesperson writes an offer for a buyer on his own listing.

See DUNNING on page 2

## Horse ranch for city slickers



Nestled in the Briones Hills Open Space Area just minutes away from civilization, this 60-acre ranch will transport you back to the era of the 19th-century Spanish land grants.

Return to the time when cattle was king as you enjoy your spacious 60-acre ranch that boasts a watering station for cattle drives. Once part of a Spanish land grant, the ranch includes a custom home, a caretaker cottage and equestrian facilities.

Become only the fourth owner of this historic ranch — one of the most attractive and accessible in Contra Costa County. Thirty contiguous acres of level land accommodate over 50 horses in a competition-quality arena with attached breezeway, a vintage barn, and a feed-

ing barn along with a large hay-storage area. The ranch's main home has a living room, a formal dining room, a huge eat-in kitchen and an office.

This property is offered at \$1,750,000. Call Diana Parker of Century 21 Contempo Realty at (925) 299-5353



## PUBLISHER'S NOTICE

All real estate advertising in this newspaper is subject to the Fair Housing Act which makes it illegal to advertise "any preference, limitation or discrimination based on race, color, religion, sex, handicap, familial status or national origin, or an intention to make any such preference, limitation or discrimination." Familial status includes children under the age of 18 living with parents, or legal custodians, pregnant women and people securing custody of children under 18.

The newspaper will not knowingly accept any advertising for real estate which is in violation of the law. Our readers are hereby informed that all dwellings advertised in this newspaper are available on an equal opportunity basis.

## SELLERS, SAVE THOUSANDS OF DOLLARS



"In This Sellers' Market, Why pay high commission fees for selling your property?"

Pay a single and simple low fee for listing your property with a Real Estate Broker with 40 years of experience. For more information call...

BROUDY REALTY • 510-549-9181  
1444 Walnut St., #315, Berkeley, CA 94709



Since 1910

Over 20 offices throughout Marin, Sonoma and San Francisco Counties

800-336-0899

www.fhallen.com

**OPEN SUN 2-4:30**

**THE NEIGHBORS DIDN'T KNOW!.....\$895,000**  
The extent, beauty & history of this secluded estate. Come by Sunday & share the excitement. Grand but intimate w/pool.  
D.C. HODGES 339-8900 x 223

**SENSATIONAL MONTCLAIR TRADITIONAL...\$359,000**  
Circa 1920's Traditional with stunning upgrades. Master suite with marble bath. In-law setup, 2nd kitchen, detached office.  
STEVE BIASATTI 339-8900 x 239

**TRULY GLAMOROUS!.....\$659,000**  
Upper Rockridge - Set a new standard of living in this very special architecturally designed 4BD, 4BA & more home.  
Open Sunday 2-4:30. CAROL COHEN 339-8900 x 225

**PRISTINE 4PLEX.....\$469,000**  
4 one bedroom units, Piedmont border. Views from all levels.  
SUE WILLIAMS 339-8900 X 229

**FIRST TIME OPEN! WILL GO FAST!.....\$399,000**  
Intriguing/unique Home + lot, in-law, 3BR, 2BA, serene, creek-side setting, over 18,000 sq ft of land. Hardwoods.  
Open Sunday 2-4:30. MEL COPLAND 339-8900 X 255

**MONTCLAIR CONTEMPORARY.....\$359,000**  
Stunning Montclair contemp. 3+BR, 2BA, remodeled kitchen, hardwood floors, fireplace, 2 car garage. Open Sunday 2-4:30.  
VICTOR FIERRO 339-8900 X 248

## Here to get you home.

**PRICE SLASHED 10K! MAKE OFFER!.....\$349,000**  
Do not miss! Pristine contemp. Wooded serene oasis! Yet just minutes to freeway! Craftsman detailist! Open Sun. 2-4:30.  
MEL COPLAND 339-8900 x 255

**JUST LISTED - REDWOOD HEIGHTS.....\$349,000**  
Privacy! Wooded setting and greenery from every room enhance this very special 3 plus bedroom home.  
CAROL COHEN 339-8900 x 225

**PRICED REDUCED! SUCH A DEAL!.....\$329,000**  
Crestmont 3BR, 2.5BA with amenities galore! Huge family room, hwd flrs, partial bay views, updated, close to transportation.  
JAN NEFF 339-8900 x 243

**WALNUT CREEK - PRICE DROPPED! READY TO GO!...\$299,500**  
Rancho San Miguel Eichler. In terrific Northgate School area. 3BR, 2BA all level, central air/heat, energy efficient roof.  
JAN NEFF 339-8900 x 243

**HOW MUCH ROOM DO YOU NEED?.....\$299,000**  
Many plus rooms with legal 2nd unit. Huge yard with play structure. Lots of storage - picturesque setting. Open Sunday 2-4:30.  
ANGELA LAWSON 339-8900 x 224

**GLENVIEW - NEW LISTING.....\$259,000**  
Renewed traditional on quiet street. 3BR, 2BA, dining and breakfast. Stunning rear garden with patio and deck.  
Garage. Open Sun. 2-4:30. HAL CASTLE 339-8900 x 220

**MONTCLAIR COTTAGE WITH PRIVACY.....\$239,000**  
Nu list! 2+BR, 2BA, extra space for office or shared living. Cute as a button! Nice outdoor living in garden and decks, bay view! Open Sun. 2-4:30. HELEN NICHOLAS 339-8900 x 238

**HACIENDA WITH BAY VIEWS & LAND...\$695,000**  
Room to roam on approx. 2 acres of meadows, redwood & fruit tree groves. 4BR, 2.5BA, fam rm, formal dining room, detached office, 2 fireplaces.  
HELEN NICHOLAS 339-8900 x 238

**OPEN SUN 1:30-4:30**

**MONTCLAIR - NEW LISTING.....\$269,500**  
Totally level fenced yard. 3BR, 2BA, solarium dining, separate office overlooking garden. Shop. Quiet.  
HAL CASTLE 339-8900 x 220

**NICE AREA! NICE PRICE!.....\$179,000**  
You'll love living in this cozy, bright 2BR. Upper Laurel home with nice level lot. Nicely situated and quiet.  
Open Sunday. 2-4:30. CAROL COHEN 339-8900 x 225

**PICTURE PERFECT CAPE COD.....\$179,500**  
Laurel 2BD, 1BA starter home. All level with fenced yard/tagstone patio - herb garden. Fireplace, hwd flrs, all appliances too.  
JAN NEFF 339-8900 x 243

**LAUREL STARTER.....\$109,500**  
Adorable 2BR home with great yard and 2 car garage. Fireplace, laundry hookups, new paint and carpets. Open Sunday 2-4:30.  
TOM NEMETH 339-8900 x 249

**VARIOUS PIECES OF NAKED LAND.....\$22K - 315K**  
① Bucolic El Sobrante .43A \$75K, ② 4-Bridge view Skyline, \$149.5K, ③ Bay view Skyline 3 contiguous lots \$315K, ④ Lots more lots  
NICK LAVROV 339-8900 x 219

### TIP OF THE WEEK

A structural pest control report ("Termite Report") should be obtained by a homeowner at least once every 2 years to avoid unpleasant surprises.



www.lasalleprop.com

Look up: Houses for Sale • Local Demographics • Financing • Q&A & More

339 8900

- 424 Years of Combined Real Estate Experience -

Steven Biasatti  
Kevin Blattell  
Carin Caroe  
Vickie Chan Case, G.R.I.  
Hal Castle

Kate Castle  
Carol Cohen  
Mel Copland  
Tom Erwin, G.R.I.  
Kenneth Ferrell

Victor Fierro  
D.C. Hodges  
Lois Johnson, C.R.S.  
Harry Kress  
Angela Lawson

Nick Lavrov G.R.I., C.R.S.  
Ed Lindorfer  
Lyn Murray  
Jan Neff  
Tom Nemeth

Helen Nicholas, C.R.S.  
Philip Weingrow  
Anida Weyl  
Sue Williams



LaSalle Properties  
Residential Real Estate  
6211 La Salle Avenue  
Oakland, California 94611



## Dunning

Continued from page 1

It may also happen if an agent from the same office as the listing agent writes an offer for a buyer.

### Dual agency concerns

Before an offer is written, both the seller and buyer should be asked how they feel about dual agency. Some people are uncomfortable with a dual agency scenario where the same salesperson represents both buyer and seller.

They feel a conflict of interest exists, therefore, the agent can be effective for only one side of the transaction. Interestingly, a number of people who take this stance have no problem with a contract between two different agents from the same office, also dual agency.

Any salesperson with questionable ethics can jeopardize your position whether he is a dual or single agent. The bottom line is always the professionalism, experience and integrity of your agent.

### Liability

In representing clients, agents have high liability for everything they do. Conversely, buyers and sellers also may have liability for actions of their agent as, by definition, the agent is acting for them.

### Agency and compensation

Compensation and agency are two distinct concepts. Compensation does not create agency. I frequently provide consulting services for an hourly fee. In

those instances, although I am getting paid for my real estate expertise, I am not acting as an agent.

### Final thoughts

Buyers think of an agent as someone who finds them a house; sellers see an agent as the one who markets their home and finds a buyer. These are some activities of what we call agents, but they do not sufficiently convey the most important thing agents do for clients — represent them.

Agents owe their clients "a fiduciary duty of utmost care, integrity, honesty and loyalty" (Agency Disclosure form).

The form goes on to say: "The above duties of the agent in a real estate transaction do not relieve a seller or buyer from the responsibility to protect his or her own interests."

Your best protection will come from a competent professional who cares about what is best for you and will keep your interests ahead of his own. That is an agent.

My thanks to real estate trainer, Ted Highland, whose fine agency course and booklet provided some of the background for this article.

Call me for a copy of my previous, related article, *How To Interview Agents*.

*Don Dunning is an 18-year real estate veteran. He is a full-time Realtor and consultant with Wells & Bennett Realtors in Oakland. Call him at 531-7575, ext. 2392 to put his knowledge and experience to work for you.*

## SMART MONEY



LEILA GOUGH

When setting up a trust to direct how your assets should be distributed upon your death, you will be faced with the task of appointing a trustee. Your trustee will have the responsibility of collecting, administering and investing the assets in the trust. Because this responsibility could continue for many years and involves caring for your hard-earned wealth, choosing the right trustee is one of the most important financial decisions you will ever make.

### No easy task

Changing tax laws and an ever-changing investment climate can make this job a complex one, so the trustee may delegate investment decisions to professionals. Nevertheless, the trustee is ultimately responsible for the trust's assets. The choice of a trustee is up to you. You may want to appoint a family member or friend as trustee, or you may be inclined to select a corporate trustee, such as a trust company.

Family members and friends may have your best interests at heart and administer your trust according to your wishes. A trusted friend might be more objective in controlling your assets than a family member who po-

## Put your trust in the right place

tentially could put his or her own financial interests ahead of the trust's beneficiary (probably another relative).

### Mixed messages

For example, if you name your son as trustee of your trust administered for the benefit of your wife (your son's mother), your son may view the assets in the trust as his because the trust will pass to him upon your wife's death. That could mean he would have an incentive to invest more aggressively for long-term growth prospects instead of putting the assets in more conservative products designed to provide current income to your wife.

Another possible pitfall with an individual trustee is that relationships change over time and you may not be on good terms with your trustee at the time his or her services are needed years later.

### Simplifying matters

A second option is to name a financial institution such as a trust company as trustee who can offer professional advice and management. This option is especially appropriate if the trust involves multiple beneficiaries or is complex. With professional management, investment decisions concerning the trust will not be influenced by a family member's

selfish interests.

Another approach would be to appoint a family member or friend as co-trustee with the trust company. Keep in mind that beneficiaries or an individual co-trustee

percentage of your assets you are willing to pay. add-on fees (such as termination fees, termination check-writing fees). This can add substantial

**A trustee's responsibility could continue for many years and involves caring for your hard-earned wealth, so choosing the right trustee is one of the most important financial decisions you will ever make.**

can be given the power to remove a trustee and switch to another independent corporate trustee.

### Ask the right questions

When selecting a corporate trustee, be sure to ask about:

- Statements. Ask whether regular statements are provided that give details about the performance of your trust assets.
- Licensing. Find out in which states the trust company is licensed to do business.
- Fees. If assets in your trust are not substantial, a minimum annual fee may represent a higher

percentage of your assets. If you are formed over three, five and 10 year periods.

Choosing a trustee to ensure your wishes are carried out according to the provisions of your trust is an important decision. So you need to choose that whomever you trust to be trustworthy.

Leila Gough is an Assistant Vice President with A.G. Edwards in Oakland. She can be reached at 273-8851. Check out her Web page: [www.agedwards.com](http://www.agedwards.com).

**To Reach The Real Estate Editor  
Call 339-4047**

### RARE EL CERRITO DUPLEX

Two 2 bedroom units within walking distance to the Plaza BART, shopping & Solano Ave. Old fashioned charm, yard, garden area and a workshop. Will be vacant soon. Good investment opportunity for either owner occupant or to use as income property. Seller has had a zero vacancy rate. Great neighborhood. **\$240,000**

### SUPER CONDO AT THE MARINA

This one bedroom unit located at the Marina Bay District in Richmond. Loaded with upgrades, all appliances included with a laundry space inside unit for added convenience. Light & airy space plus a large deck for indoor/outdoor living. The grounds are beautifully maintained with a breathtaking Marina setting. Easy commute to San Francisco or Marin. A steal at **\$75,500**

### GREAT BARGAIN FOR THIS DOLL HOUSE IN THE HILLS

This charming 2 plus bedroom, 2 bath home is located a few steps from the El Cerrito border in Richmond View. Sweeping Bay view, spacious living room with fireplace, and a sunny kitchen with a breakfast nook. Plus room has a separate entrance & separate full bath. Garage & private deck in back. Hard to beat price at **\$189,900**

**MAGANY ABBASS, JD, CRS**  
510-222-8870 ext. 236

**Security Pacific**  
Real Estate Brokerage

### OPEN SUNDAY 2-4:30



**222 BaSalle Avenue, Piedmont**



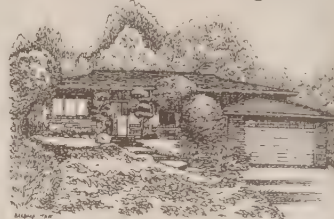
Sensational Traditional with large level garden. Gorgeous baths, kitchen and master bedroom. Hardwood floors, some Bay views, spacious deck for summer entertaining. Fabulous rumpus downstairs.

Offered for **\$1,495,000**

**Anian Pettit Tunney, CRS**  
(510) 339-0400 or (510) 832-7800  
Information deemed reliable but not guaranteed

**The GRUBB Co.**  
REALTORS

### Elegant Crocker Highlands



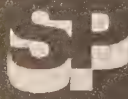
One level living on quiet cul-de-sac where master bedroom, kitchen & family room open to garden.



**Caroline Peters**

342 Highland, Piedmont  
Office (510) 428-0900  
Home Office (510) 547-1722  
Voice Mail (510) 644-5441

**Prudential**  
Real Estate



**Security Pacific**  
Real Estate Brokerage

3223 Blume Drive, Richmond  
**510-222-8870**

### BERKELEY

**VICTORIAN STYLE HOME.....\$179,950**  
Very sharp 3BR, 1BA home with new roof, new kitchen/bath, new Berber carpets, Pergo entry, new vinyl, new exterior paint. #W44403 Jack Bums Jr. 510-222-2103

**GORGEOUS!.....\$409,950**  
Park-like setting with canyon views. Almost 1/2 acre and on a cul-de-sac. 4BR, 3BA, great master suite with balcony, hardwood floors, remodeled kitchen. #W44313 Michele Manzoni 510-222-2644

### RICHMOND VIEW

**CUSTOM BUILT.....\$385,000**  
4BR, 2BA home with 2 fireplaces, family room, 2-car attached garage & near Mira Vista Country Club, 3080 sq. ft. living area. View of the bay. #W44559 Bijan Jalani 510-222-8300

**MOVE IN CONDITION.....\$144,900**  
Call to see this 3BR, 2.5BA contemporary home. Only 7 years on a level lot. Excellent access to hwy 80. Easy FHA or VA loan available. #44603 John Anderson 510-237-8842

**LOVINGLY CARED FOR.....\$174,500**  
And you'll see! This 2BR, 1BA home has beautiful hwd floors under carpet, new lino in kitchen & bath. All you have to do is move in and enjoy! #W44654 Margrith Byer 510-262-6083

### EL CERRITO

**PRICED AS IS!.....\$239,950**  
2BR, 1.5BA, plus room & 1/2 bath downstairs, Florida room adjoins master BR, plank floors, formal dining room. All it needs is a little TLC. #W44694 Ken Rogai 510-222-8870 x137

**ABSOLUTELY PERFECT!.....\$349,900**  
Enjoy watching the new 3rd fairway, everything you would love, 3BR, 2.5BA, family room, formal dining room, fireplace in living room & more! #W44676 Michael Bartels 510-222-4061

**VIEW & LOCATION!.....\$465,000**  
This is the one! 4BR, 2.5BA, formal dining room, fireplace in family room, large rooms throughout, downstairs office, 3-car garage, hwd floors, thick carpet. All on the first fairway at Mira Vista Country Club. #W43979 Tom Casazza 510-388-8227

Visit our website - <http://www.spre.com>

### OPEN SUNDAY 2-4



**50 HAZEL ROAD, BERKELEY**

Just listed! Enjoy this sunny, open home nestled in a peaceful creek-side setting in the Claremont District 3BR/2.5BA with rec. room and spacious living room, dining room, and kitchen. Hardwood floors, fireplace, 2-car garage.

**\$495,000**

**PETER DAMM • 524-1700 ext. 13**

**752 EUCLID AVE, BERKELEY**

Open Sunday 2-4

New listing! Large newer constructed contemporary home. 4+BR including master suite, 3BA, FDR, large kitchen with breakfast area, family room & more. Private yard & bay view.

**\$575,000**

**BILL McDOWELL • 524-1700 ext. 30**

**1106 STANNAGE, ALBANY**

Open Sunday 2-4

New listing! Best priced 3BR split-level, fireplace, hardwood. Wonderful level yard for gardening.

**\$199,000 "as is"**

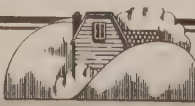
**JOAN BRUNSWICK • 524-1700 ext. 12**

**1145 CONTRA COSTA, EL CERRITO**

Lot 10,875 sq. ft. with views of San Francisco, Marin, Oakland. Gentle downslope near Mira Vista Golf Course.

**\$115,000**

**KAY KRUSE • 524-4361**



**BERKELEY HILLS**  
REALTY (510) 524-9888

Specialists In Fine East Bay Properties 1714 Solano Ave. • [www.berkeleys.com](http://www.berkeleys.com)

**The Prudential** Landmark Real Estate

### OPEN SUNDAY 2-4:30

**4572 TOMPKINS AVE.....\$179,900**  
2BD/1BA. New listing in popular Upper Laurel. Bright and airy with extra large kitchen, two basement rooms and shower, terraced yard. In move-in condition. Lucy Meyer 531-3472

### BY APPOINTMENT

**BERKELEY DUPLEX.....\$349,000**  
In popular Westbrae. New listing. 2BD + 1BD unit to help with the payment. Hardwood floors, some updating. Tim Martini 287-9999

**NORTH OAKLAND.....As is values. \$119,000 and \$135,000**  
2 houses near Berkeley Border. One 4BD and one 3BD. Zoned commercial. Tim Martini 287-9999

**BERKELEY BUNGALOW.....\$189,000**  
2BD/2.5BA. New kitchen, bonus spaces, wonderful yards. Convenient to 4th Street shopping. Phil Fair 287-9999

**THREE BEDROOM BARGAIN.....\$149,000**  
New roof, fresh painting, updated bath & termite repairs completed. Close to popular Laurel District Shopping. Terry Chang 893-4539

**LAKE MERRITT PENTHOUSE.....\$217,000**  
2+BD/2BA. Bonus space for home office. Phil Fair 287-9999

### INVESTMENTS

**NEW LISTING! OAKLAND HILLS FOURPLEXES.....each \$319,000**  
Two well maintained 4-plexes on adjacent lots. All have spacious two bedroom units with carports and separate meters, upside in rents! Bill Clark 287-9999

**SAN LEANDRO.....\$239,000**  
Duplex w/2BD units + detached studio. Bob Brunner 763-9265

**MIXED USE OPPORTUNITY.....\$149,000**  
3 apartments + storefront. North Oakland area. Lucy Meyer 287-9999

**3640 GRAND AVE., STE. #5, OAKLAND, CA 94610**  
**510-287-9999**

**Prudential Property Management**, a full service Property Management Department that will free you from all your Real Estate problems.  
**MARVIN KURTZER • 510/287-9986**



# Are you being steered or being offered a bundle?

By H. W. MOSS

A real estate transaction is so simple a purchase. It is composed of disparate and arcane elements involving a number of businesses. Title generally won't transfer without a valid sales agreement through a real estate broker, a new loan, a title insurance policy, inspection of the property by a licensed appraiser or repairing damage discovered on the property.

Thus, many different commercial activities are involved in the sale of just one house. And that does not include an appraiser or repairing damage discovered on the property.

Buying a house is a cumbersome, time consuming and complex process in part because it is fragmented. But the dream of creating one-stop shopping, bundled services, is at least a year away and will require changes to federal law.

Integrated services cannot

occur until there are changes in the RESPA laws which govern illegal kickbacks associated with real estate transactions," observed Bill Jansen, executive vice president of Pacific Union Real Estate Group in San Francisco.

## RESPA

The Real Estate Settlement Procedures Act (RESPA) of 1974 sets forth special disclosure requirements for nonexempt lenders who provide funds in transactions involving the sale or transfer of one-to-four unit buildings. The Good Faith Estimate of Closing Costs, which must be provided by a lender to all prospective borrowers, is a RESPA requirement. The Act also prohibits kickbacks and unearned fees.

Kickbacks and unearned fees were a problem in the past. They tended to raise the hidden costs of a transaction and some of the methods of steering business were quite subtle. About 15 years ago, for example, it was

common practice for title companies to provide people inside real estate offices who performed certain tasks.

Naturally, that title company did more business with the broker than a title company which was not inside the office, but RESPA knocked that out. Also as a result of RESPA, brokers can no longer refer buyers to a mortgage lender and receive a fee. It is legal, however, for brokers, escrow companies and lenders to form affiliated business relationships, known as ABA's, which do business together and share profits.

Even today, statistics show that the largest number of loans come from the agent's referral, according to Jansen. He called RESPA a well intended consumer protection law which prevented driving up the hidden cost of buying a home.

## Truth in lending

Another consumer protection  
See MOSS on page 14

## The GRUBB Co.

Experience is Essential.

### Piedmont - Open Sunday 2-4:30 p.m.

**222 LA SALLE AVE** NEW LISTING \$1,495,000  
Gorgeous traditional w/ large flat back garden. Gorgeous kitchen & master Hdw. floors, some Bay views. Large deck for entertaining. Spacious rumpus. A. TUNNEY

### Oakland - Open Sunday 2-4:30 p.m.

**2034 ASILOMAR DRIVE** \$589,000  
A classic, architect-designed contemporary on beautiful, park-like setting with gated entry. 3/2 with state-of-the-art kitchen, FDR, & family room. MAVIS DELACROIX

**831 PARAMOUNT ROAD** NEW LISTING \$575,000  
An elegant Crocker. Formal living & dining. 3 bedrooms. 2 additional bedrooms. 2 1/2 baths. J. GARCIA

**831 ROSEMOUNT ROAD** NEW LISTING \$499,000  
Stately Traditional. Formal living & dining. Fabulous kit & breakfast rm. Master ste w/ remodeled bath & dressing room. 3 additional bedrooms. 2 1/2 ba. J. GARCIA

**1832 WOODHAVEN WAY** \$395,000  
Charming 1926 home, 4/2 w/ 3 plus rooms & au pair down. Gourmet country kitchen & huge yard. Sun filled. ED KLO

**1000 CLARENDON CRESCENT** \$369,000  
Elegant Traditional, 3+1/2 S. Lovely formal living room w/ vaulted ceiling, hrdwd floors. Deck & garden. S. GALLAGHER

### Piedmont - By Appointment

**GLEN ALPINE ROAD** \$2,700,000  
Historical French Country Estate on a level site. Soaring formal rooms. European library & luxurious master suite w/ dual baths 10+7+ & guest house. SANDRA VOGL

**Piedmont MEDITERRANEAN** \$1,850,000  
A beautiful Mediterranean w/ dramatic architectural detail & privacy. Updated kitch. & 6 bdms. A. TUNNEY

**ELEGANT ENGLISH** \$1,195,000  
An impressive home with fine architectural detail & lovely gardens. Three 4+ bedrooms, den & comfortable family room. Located on a quiet street. WENDY SCOTT/SUSAN VEIT

**Piedmont WITH VIEW** \$1,195,000  
Sophisticated Mediterranean style home from the 1920s. Grand rooms, spectacular Bay views & updated luxury. 4 bedrooms, library, FR, au pair & large rec room. N. LEHRKIND

### By Appointment

**STUNNING CONTEMPORARY** \$1,200,000  
Stunning views from most rooms. Stunning, like-new contemporary. Master suite w/ sitting room. Caterer's kitchen with family room. ANGELA WEI GRUBB

**LA SALLE ESTATES** \$985,000  
Designed by Michael Pierce. La Salle Estates completion late '98. Approx 4000 sq. ft. Library/den on main floor, guest suite & FR off kitch. D. DRYDEN

**EXCLUDED AND PRIVATE** \$899,000  
Over 5 secluded acres in Hillcrest Estates w/ SF Bay and natural park land views. Private and unique. Zoned for horses the property includes a 4 horse barn. K. BUCHHOLZ

**Piedmont SIDE OF MONTCLAIR** \$769,000  
Sensational 5 bdrm home, in-law apt, fab. master suite w/ fireplace & views. Versatile kitchen/fam rm. New deck & garden. T. ANAN TUNNEY

**BEHIND OF IT'S TIME** NEW LISTING \$749,000  
Adapted garden spacious hilltop retreat. Light & open interior. Elevator views of Contra Costa & the Bay! Exquisite style & design. 4 bdms, plus den & exercise room. D. DRYDEN

**HILLCREST ESTATES** \$699,000  
Over an acre w/ Bay views, this 5 bdrm/5 bath home is excellent for indoor/outdoor entertaining. Kitchen/family room combination, rumpus and pool. KURT BUCHHOLZ

**STYLISH CONTEMPORARY** \$659,000  
Magnificent Contemporary with fabulous SF and Contra Costa views. Quiet setting. Architect designed. 4/2. Dramatic LR, family room, rec room. Level out. Hot tub. S. VEIT/K. COOPER

**111 DALE AVENUE** NEW LISTING \$464,000  
Located on a beautiful tree-lined street, this well maintained home features 3 bdms/1 bath plus bonus room. Large back yard with lovely patio & lawn area. D. DIMAGGIO BETTA

**4961 STONERIDGE CT** NEW LISTING \$354,888  
Contemporary Ridgmont home with canyon views, level yard & master suite. Spacious family rm, modern eat-in kitchen. 3 bedrooms/2 1/2 baths. SHERRY BENNINGER

**4107 LYMAN ROAD** NEW LISTING \$335,000  
This appealing Oakmore home has it all! Dramatic living room, rich in architectural detail. 2 bedrooms/1 1/2 baths. Delightful garden, level out from master bedroom. JUDY CAIN

**4154 LAGUNA AVENUE** NEW LISTING \$339,000  
Lovely flagstone entry into this custom home. 3/2 w/ family room. Level out to sunny patio & garden from master suite & family room. Cathedral ceiling. STACY EWING

**599 CRESTMONT DRIVE** NEW PRICE \$324,000  
Oakland Hills near Highway 13. Easy commute, low maintenance, stylish newer Contemporary, 3/2.5 & office/den. Great yard potential. SUSANNE PAUL

**4210 MIDVALE AVENUE** \$309,000  
Expansive South Bay views. Great condition. 3/1 up, 1/1 down. Remodeled kitch. Garden & garage. A. WEI GRUBB

**SERENE VIEW HOME** \$849,000  
Sophisticated living by Clarence Mayhew. Stunning SF Bay views, soaring ceilings, hardwood floors and lovely sense of privacy. Three bedrooms. ANIAN TUNNEY

**SPECTACULAR VIEWS** \$845,000  
A grand traditional with gracious rooms on a double lot. Five + bedrooms/three full baths, featuring a spectacular four-bedroom view. Fabulous outdoor living with wonderful patio and lovely formal gardens. DONALD GRUBB JR

**LOVELY CREEKSIDE SETTING** \$599,000  
Centrally located but private. This well-maintained home provides easy living w/ Bay & canyon views from all rooms. 3/2.5 w/ large master & new bath. J. SIMMONS

**SWEEPING CANYON & BAY VIEWS** \$549,000  
Spacious custom Ridgmont home, over 3400 square feet 4/4, formal dining room, dramatic living room, eat-in kitchen, family room & storage. S. BENNINGER

**OAKLAND HILLS** \$399,000  
Views from most rooms. 9 year old Contemporary 4+ bedrooms/2+ba, kitchen/family room, decks and 2-car garage. Close to all conveniences. ANGELA WEI GRUBB

**Piedmont PINES** \$389,000  
Meticulously maintained home w/ views from most rooms 3/2 including a private master suite. Hrdwd floors & an abundance of natural light. KURT BUCHHOLZ

**Piedmont PINES VIEW HOME** \$350,000  
Piedmont Pines view home. Architect designed with panoramic views of the City and Bay. Level living with pool. Needs work but potential "As Is" KURT BUCHHOLZ

**REMODELED BUNGALOW** \$289,000  
Remodeled bungalow with hardwood floors, recessed lighting, moldings. Two plus bedrooms and custom bath. Lovely lawn and patio area. ANGELA WEI GRUBB

**BUNGALOW** \$185,000  
Darling 2/1 home with cottage behind. Hardwood floors. Kitchen w/ spacious dining, deck & garden. A. WEI GRUBB

**WONDERFUL MONTCLAIR LOT** \$179,000  
Over 16,000 sq. ft., gentle upslope with driveway cut, partial views, survey & soils report. Great bldg. site. JOHN KARNAY

# Making wishes come true



Members of the triumphant "Village People" toast their division championship, realizing that the real winners were the children who would benefit from the \$15,000 the team raised for the Greater Bay Area Make-A-Wish Foundation.

Undeclared division champions, "Village People," celebrated their victory with extra enthusiasm knowing their time and effort was in support of the "kids."

During the week of June 15, real estate agents from the Montclair area took time out (of a very busy market) to play in the 17th Annual Chicago Title Aunt Franny Slo-Pitch

## Tourney.

The tournament benefited the Greater Bay Area Make-A-Wish Foundation. The Village People helped raised over \$15,000 this year for the foundation.

Pictured are agents and affiliates from Pacific Union, Prudential California Realty, LaSalle Properties, The Grubb Co., Coldwell Banker, Wells & Bennett, Bank of America, Western

America Mortgage, and Chicago Title. A very special thanks to Robin A. Pollock, president of A.S.A.P. Express who helped underwrite the cost of the Village Peoples' uniforms. All agents and affiliates who are interested in participating in next year's tournament are asked to call Chicago Title Marketing Manager Marc Saverieux at 987-1177.



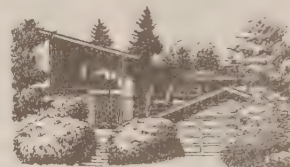
**Nahid Nassiri**  
287-5770 voice mail

## Montclair Better Homes Realty 339-4000

### 49 VISTA DEL MAR

#### VIEW, VIEW, VIEW!

S.F. bridges & beyond! Privacy & cul-de-sac location in Montclair. 4BD/2BA, hardwood floors, floor to ceiling brick fireplace, huge front & rear decks, yard, fruit trees, family room/dining off kitchen.



Asking price for this fine home is \$349,000

## TEMPLETON THE RESIDENTIAL REALTORS



### 45 SOUTH HAMPTON

#### OPEN SUNDAY 2-4 New Price!

Stunning bay views! 4BR, sun room, den, gourmet kitchen/ family room! Fenced yard, stately architecture!  
Bebe McRae ext. 145 \$925,000

## BERKELEY

**GRAND CLAREMONT LANDMARK.** New Price! Large foyer, 6BR, 5BA, 5 fireplaces, billiard room with wet bar & carriage house. Convenient yet secluded location.  
Paul Templeton ext. 131 \$1,450,000

**ENGLISH MANOR FIXER** in glorious setting. Unique opportunity to restore it to its former grandeur.  
Nancy Noman ext. 124  
Marlene Leverette ext. 121...PRICE REDUCED!...\$895,000

**BEAUTIFUL N. BERKELEY SPANISH** Outstanding architecture. Bay views, swimming pool. Easy commute to S.F. 4+BR, 4BA.  
Jack McPhail ext. 135 \$635,000

**2946 PIEDMONT, Open 2-4:30 New!** 3+BR, 3+BA. Elegant & sophisticated traditional w/ beautiful architectural details. Immaculate.  
Nancy Noman ext. 124... \$549,000

**BEAUTIFUL CONTEMPORARY** Nestled on an oak studded acre behind the Claremont Hotel. Stylish & elegant 4BR, 2BA 1 level home. Privacy, fruit trees & beautiful plantings abound.  
Leslie Avant ext. 122... \$535,000

**BERKELEY BROWN SHINGLE.** 3BR, 2.5BA plus in-law unit, within walking distance to campus. Fabulous Bay views. Marlene Leverette ext. 121... \$495,000

**PICTURESQUE CREEKSIDE LOT.** \$112,000  
Private Oak grove with two streams. Wonderful rustic setting. Over 19,000 square feet. ELIZABETH DICKSON

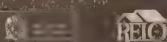
**LOT IN A BEAUTIFUL SETTING** \$89,000  
Gentle up-slope lot on a quiet cul-de-sac. Lovely tree setting. Close to Montclair Village. ELIZABETH DICKSON

## LOT

**7 STRATHMOOR DRIVE, OAKLAND/BERKELEY HILLS** Build your dream home! Wide 1+ acre downslope with gorgeous panoramic views. Gm. Eck ext. 133... \$220,000

**3070 CLAREMONT AVENUE AT THE UPLANDS**  
BERKELEY ■ 510.652.2133 ■ email: Templeton@slip.net  
Visit our website: <http://www.templetoncompany.com>

339-0400





## Quite an incentive

Realty agents Warwick May, Candice Economides, Janet Kaplan, Kathleen Crandall, Elizabeth Stevens and Kathy James from Prudential California Realty's Telegraph Avenue office in Berkeley joined Marc and Theresa Savereux and Maximino and Charlotte Martinez from Chicago Title Company's offices in Montclair and Albany at the Sheraton Palace Hotel in San Francisco on June 19 for the UC Berkeley Incentive Awards fundraising dinner.

The dinner honored seven recipients from Oakland and Berkeley high schools:

- Angelito Mejia from Berkeley High,
- Trang Nguyen from Castlemont High,
- Jose De Leon from Fremont High,
- Iesha Tyler from McClymonds High,

- Tracee Worley from Skyline High,
- Julie Chung from Oakland Technical High,
- Lian Cheun from Oakland High

For the past six years, schools have formed partnerships with students who have exhibited exceptional academic promise and leadership potential despite great socioeconomic hardship.

The students each received four-year \$24,000 scholarships as part of their requirements, they will be visiting their respective high schools while attending UC Berkeley.

Through extensive community outreach activities, these students become positive role models, symbolizing to others what hard work in the face of adversity can achieve.

For more about the program, call Linda Rico at 643-5810.



### Publisher's Notice

All real estate advertising in this newspaper is subject to the Fair Housing Act which makes it illegal to advertise "any preference, limitation or discrimination based on race, color, religion, sex, handicap, familial status or national origin, or an intention to make any such preference, limitation or discrimination." Familial status includes children under the age of 18 living with parents, or legal custodians, pregnant women and people securing custody of children under 18.

This newspaper will not knowingly accept any advertising for real estate which is in violation of the law. Our readers are hereby informed that all dwellings advertised in this newspaper are available on an equal opportunity basis.

## RICHARDSON

Exemplary  
Service

Uncompromised  
Integrity

Extraordinary  
Dedication

Results



**Jackie Carter**

*There is a difference in real estate firms and the professionals who represent them. It would be my pleasure to discuss those differences with you.*

*"When you're ready to buy or sell real estate, I'm ready for you."*

**RICHARDSON REAL ESTATE SERVICES**  
(510) 632-2539 • Voice mail (510) 433-9996  
Fax (510) 569-2992

## Bay Area housing boom: no end in sight

Avram Goldman, president of Coldwell Banker Residential Brokerage for Northern California, is bullish on the Bay Area's housing market for the third quarter. "If we see corrections from the extremely strong second quarter," he says, "in all probability they will only be seasonal."

"Pentup demand, consumer confidence, and the underlying economy remain strong and inventory will be tight for the foreseeable future. In the residential market, the difference between the second and third quarters may be influenced by summer recreational activity."

"We are not seeing any fundamental cooling in the market; demand is outstripping the number of available properties, and median home prices for most Bay Area communities are up 10 per cent or more over this time last year."

"As the boom in residential real estate matures," says Jill Morrow, Coldwell Banker senior vice-president and regional manager for Marin, Contra Costa, and Alameda counties,

"the North and East Bay are participating fully and will be robust markets for the foreseeable future."

### Marin County

"The market in Marin is hot enough that some local reporting about it has been overstated," Morrow says, "but it is true that the county as a whole can look forward to between 15 and 20 percent appreciation in 1998. In the third quarter we expect continuing strong activity at the top end of the market, with properties selling for \$800,000 to \$1.3 million particularly in demand."

Marin's most popular communities today are Tiburon, Mill Valley, San Rafael, Novato, Corte Madera, Greenbrae, Ross, Kentfield, and Larkspur, although homes everywhere in the county are moving rapidly.

Part of the explanation for Marin's vigorous market is that inventory, which has been scarce in the county since late 1995, is becoming more prevalent - although always within the context of relatively few available homes. "We are still seeing mul-

tiples offers on the better properties," Morrow says, "but fewer of them - so that, for example, a home that might recently have attracted eight or ten offers will now attract three or four. The market is still tight, but it's a market in which prospective buyers are finding additional choice, which makes them more enthusiastic."

Morrow emphasizes that the market of the late '90s is more sophisticated and more personal than the boom of ten years ago. "In the late '80s, we saw many investors, and even speculators, who were concerned with the possibility of short-term gain. Today's buyers are more savvy, and they're buying to occupy, which makes them more likely to hold out for their dream house, and much less likely to pay an inflated price. The typical successful transaction in Marin today takes place between a realistic buyer and a realistic seller."

### Contra Costa County

"Both supply and demand are

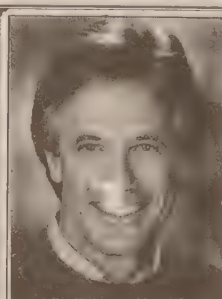
reasserting themselves," Morrow says, "leaving more in balance, and more absolutely on board. We're seeing a pace of sales and a pace of properties that has been good for everyone."

A sharp decrease in Contra Costa's earlier this year, but has now rebounded and is steadily increasing.

Appreciation since last year has been 10 to 15 percent, especially in communities such as Orinda, and Moraga.

"Contra Costa's market shows no sign of slowing," Morrow says, "because factors keep it going, and we can point to the economic conditions making the Bay Area a more desirable place. Contra Costa County's support of public education, a new school bond

See FORECAST on p. 10



### Nick Thurlow

Mortgage Loan Consultant

"Service the Old Fashioned Way"

- ◆ Your Neighborhood Specialist
- ◆ Satisfied Clients
- ◆ Meet in your home or office at a time that is convenient for you

COMPLIMENTARY CONSULTATION

FINANCIAL ADVANTAGE 510-655-5176

DBA for the Financial Advantage A Licensed Real Estate Broker/CA Dept. of Real Estate

## COMING SOON!



### Piedmont French Normandy

Romantic and enchanting French Normandy by renowned architect, Miller Warnecke. Magnificent iron staircase, sculpted wall and ceiling frieze, country kitchen, cozy breakfast room, den with fireplace and sunny finished attic media room. Four bedrooms, three and one half baths.

Price upon request

Nancy Rothman

(510) 339-0400 or (510) 654-6878

Information deemed reliable but not guaranteed

**The GRUBB Co.**  
REALTORS

## OPEN SUNDAY AUGUST 2nd • 2-4



2141 Ward

A wonderful combination of the old and the new in one of Berkeley's most convenient locations

\$565,000

- 2++ bedroom Victorian up
- Stairway to gigantic attic
- New reinforced foundation
- New 4 bedroom apartment

For further information, please call: (510) 835-6218

HEIDI & JERRY LONG

**COLDWELL BANKER**

## PRUDENTIAL CALIFORNIA REALTY GRAND LAKE OFFICE SALUTES TOP PRODUCERS



**Lisa Friedman**  
May 1998  
835-6109



**Dolores Thom**  
June 1998  
835-6080

For professional, friendly service, contact Lisa or Dolores for all of your Real Estate needs

Prudential California Realty  
**Prudential**  
Real Estate

(510) 834-2011  
www.norcalrealty.com

## Celebrating 22 Years of Service to the East Bay

1891 Solano Avenue • Berkeley, CA 94707 • (510) 527-3387

Catch Us on the Net @ <http://www.redoakrealty.com>



### AGENT OF THE WEEK - BRENDA MACAULEY

Brenda, a citizen of Liverpool, England, has resided in the United States since 1964 and has been a Bay Area resident since 1982. She brings to real estate a background as a corporate sales representative, social worker with a degree in social science. Brenda is exceptionally intuitive, compassionate and attentive to her clients needs.

As a former social worker she has well-honed counseling, negotiating, listening, and communication skills. And she uses these skills professionally to get the best, maximum, fairest deal for her clients. Brenda can be reached at Red Oak Realty 510-527-3387 ext. 229, or her home office, (510) 595-8174.

### HOMES OPEN SUNDAY

1141 Merced St (2-4).....	Richmond.....	3bd/2ba.....	\$175,000
675 Jean St (2-4).....	Oakland.....	4bd/2.5ba.....	\$279,000
1403 S. 59th (2-4).....	Richmond Annex.....	2+1bd/1ba.....	\$172,000
2420 Spaulding Ave (2-4).....	Berkeley.....	2bd/1ba.....	\$269,000
949 Polk (2-4/30).....	Albany.....	3 units.....	\$419,000
6736 Hagen Blvd (2-4).....	El Cerrito.....	2bd/1ba.....	\$205,000
533 W. Richmond Ave (2-4).....	Pt. Richmond.....	3+bd/2ba.....	\$185,000

### BY APPOINTMENT

ALBANY	
2bd/1ba adorable starter w/art deco kit, frpl in LR, hwd flrs.....	\$199,000
2 homes & income. 3bd/2ba & 1bd/1ba many possibilities.....	\$419,000
BERKELEY	
Wonderfully renovated Craftsman, 5bd/4+ba w/views! Great loc.....	\$675,000
Wonderful N Berk 3bd/4ba. Could be legal duplex in res nbrhd.....	\$425,000
Great Northbrae cottage steps from Mont. Mkt. 2+bd, quiet street.....	\$298,000
2bd/1ba Elmwood Victorian. Updated kitchen, lg yard.....	\$274,000
2bd/1ba Craftsman w rich architectural detailing, gar, workshop.....	\$269,000
Rare townhome. 2bd/1.5ba. half blk from the Solano Ave shops.....	\$229,000
West Berkeley live/work unit. Priv. yard, deck, skylights.....	\$185,000
Appealing 2bd/1ba bungalow, newly painted ext., across frn park.....	\$179,000
Loft space - top unit in great West Berk. nbrhd. west facing deck.....	\$179,000



**Agent  
Brenda Macauley**



**Homeseller  
Charles Chappelle**

Bright & beautiful 1bd unit in excellent north campus loc..... \$149,000  
Small 2bd/1ba workman's cottage. Cosmetic fixer..... \$149,000

### EL CERRITO

Bright & sunny 2bd/1ba w/SF Bay vus, lg bkyl, frpl, htdws & more!..... \$205,000  
Delightfully remodeled 3bd/2ba home nestled against "Hillside Natural Area"..... \$279,000  
Custom design/built 4bd/3ba home, 7 yrs old, overlooks Wildcat..... \$799,000  
3bd/2ba Creekside home - buy now & work w/developer to build..... \$335,000  
2+bd/3.5ba home with SF & Bay views! 2,500 sq. ft..... \$369,000  
4+bd/3ba with sweeping vus of SF/Bay! Well maintained, lg deck..... \$489,000  
Wonderful Vista 3bd/3ba home w/fin rm, oak flrs, 2frpls..... \$299,000

### OAKLAND

Spacious, sunny & charming 2bd/1ba home, large LR w/frpl, FDR..... \$239,500

### RICHMOND

Fab. Pt. Richmond Turn O' Century fixer, 3+bd/2ba, vu & gdn..... \$185,000  
2bd/1ba & 2 extra rooms! Mt. Tam sunsets!..... \$172,000

### SAN LEANDRO

Mint quality upgrades galore! 3bd/2ba, pano view!..... \$219,500

### LOTS/LAND/COMMERCIAL

Leased retail center - near BART & UC Berkeley..... \$7,500,000  
Newer architect designed office building..... \$1,695,000

## SATISFIED HOME SELLER OF THE WEEK - CHARLES CHAPPELLE

I, Charles Chappelle, was the executor of my mother's estate. It was of the utmost importance that I list my late mother's property with a professional real estate agent. I chose Brenda to represent me during this difficult time because I believed in her integrity, enthusiasm, and professionalism. We had a problem obtaining an important document from a local company. Finally it was obvious that the company was not going to release it. Brenda took the initiative to drive to Sacramento to obtain a copy of the document, which resulted in a smooth closing. Brenda is a proactive agent, she makes things happen. Overall, my family and I have been more than pleased with Brenda's professional services.

El Cerrito lot. Located on a creek..... \$219,000  
Elmwood Established bakers business oppor with good lease  
Cafe business opportunity and lease! No side loc near UC..... \$689,000

### RESIDENTIAL INCOME

8 Units - 2bd quality bldg. Each has garden/patio or balcony..... \$749,000  
4-plex, N. Berkeley. Old world charm, near UC, Gourmet Ghetto..... \$489,000  
8 Units - modern building with architectural flair..... \$299,000  
Sunny Duplex just steps to Solano! Ideal home & income office..... \$269,000  
Huge 2 story townhouse style duplex. Deep lot!..... \$249,000



**Russell Doi**  
Your Loan Consultant  
for Life!

## THE MORTGAGE NETWORK

"My goal is to provide you service beyond your expectations. I will find you a competitive rate and make sure that all of your lending needs are met."

"Rates are low! Call me for a free initial consultation or to refinance!"

(510) 526-6554

[www.themortgagenetwork.com/russell.htm](http://www.themortgagenetwork.com/russell.htm)

A Part of YOUR Community



# Can buildings reflect the owners' persona?

Have you ever noticed that the personal strengths that people often arise from the same traits that contribute to their weaknesses. An example would be people who are very focused and concentrate their energy can make significant achievements in their area of concern.

## Strength leads to weakness

These same people can also be limited in their scope and narrow their intellectual view. The strength of focus, in this example, leads to the weakness of narrowness. The children of Ronald Reagan, "the Great Communicator," reportedly said that he was a distant and remote father who did not communicate with them. It seems that his communication skills were honed for the tasks of

a politician which required a veneer of superficial charm over a very guarded and calculating interior.

What allowed him to be a successful politician might have made him a less successful parent. There is something counter intuitive about all this - strength should lead to more strength but it is often the opposite.

## Not just with people

Homes and building designs also have personalities, and as with people these individual traits also contribute to strengths and weaknesses.

An example would be San Francisco's new public library. The designers wanted the building to be open and accessible to the community so they created

## ARCHITECTURE AND HOMES



JOHN PLOSS, AIA

entries to the building on all sides.

This resulted in a building that is easy to get into and has a transparency once you get inside but in creating so many entries it expends a lot of the building budget by using an entire level of the building for this purpose.

By spending so much in one area it weakens other parts of the building and it creates an unusual circulation pattern where three entries funnel into one security gate on a lower level - so you can enter the building

on one level and be forced down to a lower level in order to go back up into the building. The building is a bit confused and scattered by trying to be so "open."

## A look at homes

With homes a very formal plan can emphasize formal entertaining vs. family functions by exaggerating the entry, living, and dining rooms at the expense of the family room and kitchen. Or a very casual home can do away with the living and dining room entirely and com-

I would venture to say that the best parents don't just concern themselves with their children's grades in school and how popular they are or if they excel at sports.

bine the living room with the family room and the dining room and the breakfast nook.

A very energy efficient home could have very limited views while another home with expansive views might not be very energy conscious. A home could be designed by optimizing the interior spaces and create a less handsome exterior while another could create a wonderful exterior while compromising the interior spaces with awkward window placements.

Personality as I am defining it here is the whole character of a building with that character made up of the totality of the individual traits that the building exhibits. Personality, in this definition, is complex and has a "stew" like nature - a blended quality caused by "cooking" things together over time.

## You can't have it all

Part of the lesson of this is that, in building, like in life - you don't get it all. Part of the solution is to focus on what is

really important to you - but also to pull back and look at the whole design. Looking at the whole design is really necessary to see a buildings personality.

I would venture to say that the best parents don't just concern themselves with their children's grades in school and how popular they are or if they excel at sports. These individual things are very important but the most important thing is the whole child and the balance of the personal traits. We need to look at buildings with the same broad view.

My thesis here is that the personality of a building is composed of traits that are double edged swords. And that seeing a balanced whole helps create a design better tuned to the goals and inclinations of it's owners.

John Ploss is a San Francisco architect with 20 years experience who specializes in residential work. Call him at (415) 626-8790.

## Luxurious And Private Custom Built With A Spectacular Canyon View

Over 3,200 sq. ft.  
Picture Perfect 180 Degree Canyon View  
Special leaded glass double front doors on a level entry with inside and outside inlaid Mexican Terrazzo floors  
Upper level features living room, dining room, kitchen, 3 bedrooms, 2 baths and hardwood floors under carpet  
Second level has a deluxe double size bathroom with Jacuzzi tub  
Lower floor features an 850 sq. ft. recreation/family room, 4th bedroom/library with separate outside entrance  
\$539,000

Call Ion at (510) 276-2020 ext. 169

**Century 21** Korpi & Associates, Inc.



## BY APPOINTMENT



485 & 481 Ellita Avenue, Oakland

An absolutely magnificent property (circa 1920), that can be purchased as a duplex or as condominiums. Each unit is architecturally significant with spacious rooms, hardwood floors, crown moldings and lovely wood detail. Perfect for grand scale living and entertaining. Gorgeous views of the lake, elevator and swimming pool; at the corner of Bellevue and Ellita.

Offered for \$850,000

Stacy Ewing  
(510) 339-0400 Ext. 311 Office  
(510) 832-5527 Residence

**The GRUBB Co.**  
REALTORS

Information deemed reliable but not guaranteed

## DOWNPAYMENT ASSISTANCE FOR FIRST TIME BUYERS

Are you a low to moderate income, first-time homebuyer interested in purchasing a home in Emeryville?  
CONTACT: The Emeryville Redevelopment Agency's First Time Home Buyer's Program (510) 596-4316

## STUNNING BAY VIEWS & ELEGANT DECOR

Watch sailboats skim bay waves by day & city lights twinkle by night



Enjoy the sweeping panorama from the Oakland Hills to the Bay Bridge to the San Francisco skyline, the Golden Gate Bridge, and on to Mt. Tamalpais.

- Finest interior finish
- Extensive use of marble & granite
- Adjustable track lighting for every mood & occasion
- 4 Bedrooms & 3 Baths
- Kitchen & bathrooms are works of art
- Expansive decks & hot tub
- A must see!

\$549,000

830 Hillside Ave., Albany  
Open Sunday 2-4:30

MARY HANNA  
(510) 428-0900

**Prudential**  
Real Estate

## REPRESENTING BUYERS ONLY EDITH MARCUS

100% Home Buyers Representation  
100% Of The Time!

In today's very active market, you, as a BUYER, need EXCLUSIVE representation more than ever. Call on me to act as your agent - I am committed to YOUR best interests at NO COST TO YOU



**Edith Marcus**

Voice Mail: (510) 287-5886  
Home Office: (510) 339-9281  
E-mail: emarc01@earthlink.net

**BETTER HOMES REALTY**  
(510) 339-4000

## TEMPLETON COMPANY RESIDENTIAL REALTORS

OPEN SUNDAY 2-4



615 Woodmont Avenue • Berkeley  
Grand English Tudor Needs Restoration

Magnificent English Tudor in a glorious setting awaits restoration to its former grandeur. Situated on over half an acre this residence consists of:

- Four bedrooms
- Three baths
- Study
- Library with fireplace
- 27' living room
- Formal dining room
- Large eat-in kitchen
- Huge finished attic
- Hill and park views
- Membership available in Woodmont Neighborhood Pool
- Reports available upon request

Price Reduced \$895,000 'As Is'

For further information, please contact  
Co-listed by:

Marlene Leverette  
Ext. 121

Nancy Lee Noman  
Ext. 124

510/652-2133

## OAKLAND FUNDING GROUP

Committed to finding the best mortgage for you

## FREE PREQUALIFICATION

Low Rates, Excellent Service  
No Income or Asset Verification Programs

FAST PRE-APPROVAL (over the phone or in person!)

15 YEAR (Fixed Rate) TO \$650,000

6.375% Fixed Rate APR 7.135

30 YEAR (3 Year Fixed) TO \$650,000

6.625% Fixed Rate APR 7.458

30 YEAR (Fixed Rate) TO \$650,000

6.750% Fixed Rate APR 7.453

## MILLION \$\$ DOLLAR CLUB

Loans to \$5MM  
International Income & Assets OK!  
Equity Lines to \$500K  
Apartment Loans (5+ Units) 80% LTV

Rates have dropped. NOW is the time to look at refinancing your home

CALL NOW! Loan consultants available 7 days a week.

(510) 874-4216 • 24 Hours • (510) 874-4214 Evenings & Weekends  
PAGERS: • (510) 412-8133 • • (707) 746-9228

**JIM STEWART** **ANNENA GRADEN** **DAVID BROADY**  
Managing Partner Loan Officer Loan Officer

**JULIE A. PARKER** **DOROTHY BROWN** **TYRONE FORD**  
Vice President Loan Officer Finance Director  
Operations

(510) 874-4210

DOWN PAYMENT

"THE MORTGAGE"

LOAN SPECIALIST

ONE KARA PLAZA SUITE 315 OAKLAND, CA 94612

PHONE: (510) 874-4210 • FAX: (510) 874-7888

Licensed Mortgage Broker, California Department of Real Estate. All rates are subject to change without notice.

## Northbrae

1600 HOPKINS ST. BERKELEY 94707  
526-1130

Properties



## Delightful Indoor/Outdoor Living in Montclair

Love the outdoors? The comfortable living room in this remodeled Montclair home opens out onto a large, private deck and garden in the sunny backyard. There's also an ample, Southwestern style fireplace, formal dining room/study, a spacious updated kitchen, 3 bedrooms and 2 baths, a master suite and a family room. Other friendly features include a tiled, spacious formal entry, skylights, gleaming hardwood floors, a two car attached garage, plenty of off-street parking and much more! Offered at.....\$359,000

## Sophisticated 4th Street Area/Carefree Living!

What a delightful place to live! Just steps away from Berkeley's bustling 4th Street district, home to some of the area's best shops, restaurants and galleries. Enjoy carefree living in the historical and charming Delaware neighborhood. This is an ideal 1BD/1BA unit with high ceilings, a fireplace with gas starter, a washer & dryer and other friendly features. Offered at.....\$149,000

AMITA THAKUR • ELLEN WATKINS • JUDITH WILSON  
CLAUDE DELAUBERT • BARBARA DURREN • GAIL CRANE  
AL JAMESON • MARY ANN HUBBARD

• Berkeley's Most Pleasant Real Estate Office •



# Oakland's historic home museums

Part two of two parts

In last week's column, I discussed the valuable role that historic house museums play in educating visitors about local history and architecture, and I described the unique features of the 1884 A.H. Cohen House museum in Oakland's Fruitvale district. This week, I will discuss the 1868-69 Enoch Pardee Home and museum in Oakland's Preservation Park Historic District.

The Enoch H. Pardee House is the elegant centerpiece of Oakland's Preservation Park, a collection of restored Victorian and Edwardian Era homes that line the landscaped paths of an area bounded by 14th Street, Martin Luther King Jr. Way, 12th Street, and Castro Street. This square just west of downtown Oakland was created in the 1890s by restoring several historic homes on their original sites, as well as moving other old houses here from nearby locations.

When Enoch Pardee decided to build a mansion for his family in the late 1860s in the up-and-coming city of Oakland, he selected a large lot at what is now 672 11th Street, at Castro Street. Pardee had emigrated to California from the Midwest during the Gold Rush. He later

developed a highly successful practice as an eye doctor in San Francisco. Enoch's wife Mary died in 1870, a year after their new Oakland home was completed. This personal tragedy did not stop Pardee from pursuing an active public career in the 1870s. He was first elected Mayor of Oakland, then State assemblyman, and finally State Senator.

Enoch and Mary's only child,

George C. Pardee, followed in his father's footsteps, first serving on the Oakland city council before being elected Mayor of Oakland in 1893. He was then elected Governor of California in 1902, serving one term from 1903 to 1907. He became known as the "earthquake governor" for his calm leadership during the critical weeks after the 1906 San Francisco Earthquake.

George Pardee's accomplishments included helping to found the Progressive Party in California, taking a leading role in the conservation movement, being the founding commissioner of the Port of Oakland, and becoming the founder and longtime president of the East Bay Municipal Utility District. The Pardee Dam and Reservoir in the East Bay were named after him.

George's wife Helen was a tireless collector of art objects and artifacts from all corners of the world. Many of the items from her extensive collection are on display now at the Pardee Home and museum, including scrimshaw from Alaska, tobacco pipes from the Philippines, altar pieces from China, and rosaries from Mexico.

After George and Helen Pardee died in the 1940s, their daughters Madeline and Helen lived in this house for many years as single women. Just before the two sisters died in 1980 and 1981, the Pardee Home Foundation was established with the goal of preserving their residence and its contents as a public museum. Today the Pardee House is a City of Oakland landmark, and it was placed on the National Register of Historic Places in 1976.

In the summer of 1976, while

## OWNING A PIECE OF HISTORY

MARK A. WILSON



taking photographs of the Pardee House for my architecture classes, I had the honor of being invited inside the home by Helen and Madeline Pardee to see many of its treasures. I remember thinking then what a perfectly preserved island of the past this house and its grounds were, and that it was a rare historic treasure for future generations.

When I wrote my guidebook on East Bay architecture, *A Living Legacy*, I began the entry on the Pardee House by stating "An enchanting island of Victorian antiquity, this beautiful house with its picturesque grounds is Oakland's best remaining example of a bracketed Italianate villa in its original setting. To this day, both the exterior and interior of this house retain all of their historic architectural features."

The round-arched windows, bracketed pediments, classical balustrade portico, and the central cupola on the exterior are all hallmarks of the elegant Bracketed Italianate Villa, which was a popular mode for upper class homebuilder's between 1860 and 1885. The quoins along the corners and beveled siding help give the proper Renaissance appearance of stone construction.

The grounds are bounded by a picket fence (with many of its original 130-year-old pickets) and an ornate front gate with ball finials atop its gateposts. The rear of this spacious lot still has its

original water tower, and a fancy carriage house, complete with its own bracketed cornice line and miniature cupola.

Entering the Pardee House gives one a sensation of stepping back into the mid-Victorian Era, with all of its opulence and charm. From the formal entry hall, one can look back at the massive front doors and see the finely-etched vase pattern cut into the transom. All of the rooms in the house are furnished with period antiques, most of which were part of the home's original furnishings.

On either side of the entry hall are double parlors. The larger parlor to the left of the entry has a lovely marble, round-arched fireplace with a gilded overmantel containing a huge mirror. On the ceiling of this parlor is an unusually ornate plaster rosette above the original gas piped light fixture. The other smaller parlor to the right of the entry is set off by a pair of voluted brackets beneath a wide curved archway.

At the far end of the central hallway is a richly embellished staircase, with delicate turned balusters and massive newel posts. On the sides of the treaders are ornate sawn-wood scroll-work decorative patterns. And lining the walls of this stairwell to a height of about three feet, is an extremely refined geometric floral pattern made of stamped cardboard, a decorative feature in-

See WILSON on page 9

## Coldwell Banker index adds some local flavor

According to Coldwell Banker's annual Home Price Comparison Index, a 2,200 square-foot home in Montclair costs \$396,558 compared to \$812,225 for a similar-sized home in the study's most expensive market — Beverly Hills. The index's most affordable market was Killeen, Texas where the average sales price was \$100,350.

The annual index evaluates and indexes the average sales price of similar homes in typical middle management transferee neighborhoods in more than 300 markets across the nation, Canada and Puerto Rico.

The "subject home" is a single family dwelling approximately 2,200 square feet with four bedrooms, two and one-half baths, a family room and a two-car garage.

"This study demonstrates the diverse home values across the country, showing a wide contrast in home prices between America's most affordable and most expensive markets," said Avram Goldman, president of Coldwell Banker Residential Brokerage Northern California. "The Bay Area is one of the most nationally and internationally recognized desirable places to live in the world. Our strong economy creates strong buyer demand, which bolsters property values."

According to the study, the Western Region of the United States has the highest cumulative average price for the subject home, \$255,157, followed by the Northeast, \$250,163, the

Midwest, \$184,566, and Southeast, \$160,099.

The average price of all surveyed rose approximately 1 percent to \$221,010 as compared with \$205,886 last year.

The American city closest to the study's average sales price is Maria, California where the average home price is \$221,010.

The Coldwell Banker Price Comparison Index is an easy-to-use formula that helps consumers quickly estimate the cost to replace a home in another location.

Consumers can get a free copy of the 1998 Home Price Comparison Index brochure by calling (800) 488-MOVE. The brochure, as well as information on thousands of homes for sale, is also available on the company's comprehensive web site, [www.coldwellbanker.com](http://www.coldwellbanker.com) or [www.cbnorcal.com](http://www.cbnorcal.com).

Coldwell Banker Residential Brokerage Northern California operates 81 offices with 3,100 sales executives. NRI parent Company of Coldwell Banker Residential Brokerage Northern California is the leading provider of residential estate in the United States.

Through its more than 100 sales associates in over 100 cities nationwide, NRI creates a network of technically sophisticated sales and pioneers a multitude of estate related services that full-service Realtors.

**OPEN SUNDAY 2-4:30**

**111 Dale Avenue, Piedmont**

This sparkling Piedmont Traditional, three bedroom home, boasts a beautiful park-like garden with level patio. Includes bonus room and wonderful extra space.

Offered for \$464,000

**Debby DiMaggio Betta**  
(510) 339-0400 or (510) 595-6772

**The GRUBB Co**

**Thinking of Selling? Phone Today**

Find the right Real Estate Professionals and the rest will be easy! We specialize in Quality, Custom, and New Construction.

**WILLIAMS/GOODE TEAM**

Prudential Real Estate (510) 869-1303

**New Listings of the Week**

**It's a steal - Alameda Only \$209,000**

Move-in condition. Two bedroom, 1 bath. Quiet street great neighbors. Two fireplaces, huge living room, large fenced yard, newly cemented double car driveway for off street parking.

**Victorian Home - Alameda Only \$349,500**

Large home near gold coast. Over 2,000 square feet, 4 bedrooms and 2 baths. Possible 2nd unit!

**Donna Luci Williams**  
donnauci@aol.com

**Mark Goode**

## Montclair Better Homes Realty

339-4000 / 339-8400 You can find our listings on the internet, <http://www.re-bayarea.com>

Attention Homebuyers! Don't even think of buying a home without calling for a free copy of THE HOMEBUYER'S REPORT. For your free copy of the Homebuyer's Report, please call Montclair Better Homes Realty.

**OPEN SUN 2-4:30**

**DRAMATIC CLAREMONT VIEW HOME!.....\$659,000**

New listing! View of GG Bridge - Dramatic custom home-patio, wrap around decks, pvt entrance to lower BR & BA gorgeous master bedroom. 128 Vicente Rd. Berkeley

CHARLENE CLAYBAUGH 287-9585

**OPEN SUN 2-4:30**

**GLORIOUS VIEWS!!.....\$499,000**

Charming Traditional in Piedmont Pines. Lovely hwdw flrs. FDR, new carpet, level-in. Attached garage. Move-in condition. 2549 Stockbridge.

MARTHA SHIN 287-9806

**VIEW, VIEW, VIEW.....\$349,000**

S.F., Bridges & beyond! Privacy & cul-de-sac in Montclair. 4BR, 2BA, hwdw flrs, fir to cell brick trpl, huge front & rear decks, yard, fruit trees, lam rm/dining off kitchen. NAHID NASSIRI 531-1670

**OPEN SUN 2-4:30**

**PRIVATE, PEACEFUL, PERFECT.....\$326,000**

Gorgeous split level brown shingle town house. Private & spacious high ceiling, close to BART & restaurants. Move-in condition. Near Piedmont Ave. shops. 4493 Montgomery. MARTHA SHIN 287-9806

### THE FOLLOWING PROPERTIES EXCLUSIVELY LISTED. PLEASE CALL FOR AN APPOINTMENT.

**SUPERIOR DESIGN.....\$568,500**

Quality throughout this impressive architect designed Cont. 5 yrs new. 4BR, 3.5BA, 2435 sq ft, family room/dj kitchen, 2 frps, unique beamed ceil, canyon vistas, wonderful floor plan. Open Sun 2-4:30. 6625 Exeter NAHID NASSIRI 531-1670

**NEW LISTING.....\$499,000**

Stylish & spacious family room 4BR, 2BA, on a quiet street, formal dining rm, trpl in living room, close to Montclair Village. Open Sun. 2-4:30. 6040 Aspinwall. MORRIS FEIGENBERG 547-6975

**MOTIVATED SELLER - REDUCED ALREADY.....\$364,900**

Charming 8 year contemporary. High ceilings. Family room, kitchen combo. Private & quiet. Close to parks & shops. Move-in condition. MARTHA SHIN 287-9806

**LE DEAL.....\$347,000**

In any language, this 4BR, 2.5BA home in Montclair is a fantastic buy. Peaceful canyon view, 3 levels, extra space, 2 fireplaces, beamed ceil. Call today. NAHID NASSIRI 531-1670

**BIG + BOLD + BEAUTIFUL = CURB APPEAL.....\$289,000**

Six bedrooms to roam in, plus two updated baths. Elegant touches include buffed hardwood floors, marble fireplace and tile floored kitchen, all on oversized lot. EARLE SHENK 287-9590

**PRICE REDUCED.....\$280,000**

Needs your TLC. This comfortable family home is located in one of the area's nicest neighborhoods. The fourth bedroom is non-conforming. PEARL WONG 465-6211

**SAN LEANDRO CRAFTSMAN, 1/4 ACRE LOT.....\$279,000**

Enjoy summer on wraparound deck overlooking pool. Original details & new master suite. Formal dining, eat-in kitchen, lots of bonuses including new foundation! EARLE SHENK 287-9590

**YOUNG FAMILY NEIGHBORHOOD.....\$276,900**

Give your kids the childhood they deserve in this comfortable 3BR home on a quiet street. Friendly neighbors and lots of playgrounds, updated kitchen and lots more. ARNOLD MUELLER 530-6099

**CLASSIC CAPE COD COLONIAL.....\$249,000**

Lovingly cared for 2+BR, 1.5BA in San Leandro North Area. Formal dining, hardwood floors and great floorplan + 3 car garage. Open Sunday 2-4:30. 553 Mitchell. EARLE SHENK 287-9590

**DUPLEX NEAR LAKE MERRITT.....\$249,000**

Enjoy living in a comfortable home - Big 3BR, 1BA + big 1BR 2 car garage. Currently renting for \$1775/mo. Live in one, rent the other. PEARL WONG 465-6211

**NEW ALAMEDA LISTING!.....\$249,000**

Charming Traditional 3BR, 2BA with fireplace, hardwood floors, and a good size yard with fruit trees. This cozy home is close to award winning elementary school. PEARL WONG 465-6211

**CHARMING COTTAGE.....\$240,000**

Dining rm, hardwood floors, nice backyard, walk to Lakeshore shops, Crocker Elementary School. CHARLENE CLAYBAUGH 287-9585

**OAKLAND'S FINEST!.....\$199,000**

Great Glenview location! Bring your contractor to turn this into a gem! Big yard, excellent separation of space! PATRICIA BENNETT 482-9000

**RARE SAN LEANDRO NORTH DUPLEX.....\$175,000**

Great price, great rents at \$630 ea. Updated copper plumbing and electric, separate meters and utility rooms for each unit. Corner lot, great neighborhood. EARLE SHENK 287-9590

**MOVE WHERE THE ACTION IS.....\$165,000**

Just blocks from Emeryville & Berkeley, this 3+BR home w/ full basement is perfect for home work of extended family & great lot alternative! Open Sunday 2-4:30. 1093 65th St. JODY EDMONSON 287-9582

**CHARMING COTTAGE!.....\$149,000**

Large garden with outside building ideal for artist, gardener or 3rd house! Newer kitchen and bath, white picket fence and corner lot. CHARLENE CLAYBAUGH 287-9585

**GREAT BEGINNINGS.....\$129,000**

Cute starter near Hill Hill, walk to Piedmont Avenue. Each bedroom has half bath, laundry room, full basement. Three garages. PATRICIA BENNETT 482-9000

**TELL YOUR LANDLORD BYE BYE!.....\$110,000**

Discover the great feelings when you own a classic style and comfortable 2BD home like this. Full basement, nice yard and low cost! required, so hurry. JODY EDMONSON 287-9582

**GREAT HOME ABOVE 580 FOR ONLY.....\$109,500**

Super-clean 2-level townhouse with lovely private garden and views from upper rooms. Quiet and unit in newer complex with security gates, parking. Open Sun 2-4:30. 3822 E. 39th Ave. RICHARD KEELING 531-1670

**IF YOU RENT, YOU CAN OWN!.....\$82,000**

Owning a home is easier than you might think. With a small down payment, this spacious 1 bedroom condo needs fresh paint, new carpets, minor repairs. PEARL WONG 465-6211



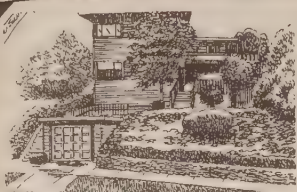
## One Stop Capital Shop Offers business classes

Oakland's One-Stop Capital Shop (OSCS), 519 17th St. in Oakland, provides a series of free and low-cost small-business development workshops available to the public on an ongoing basis. Classes include Goal Setting,

Credit CPR, Legal Aspects of Small Business, Marketing and Advertising and Understanding Business Statements.

Call 273-6000 to reserve space or to receive information about these seminars.

See open homes on pages 12 & 13



### 261 Trinity, Kensington

#### Need To Get Away From It All?

This is a beautiful view home nestled in the quiet hills of upper Kensington. All three bedrooms and kitchen have been recently remodeled. Enjoy the great two-story layout which provides a separation that is convenient for both entertaining and family living.

- 4 Bedrooms
- 3 Full Baths
- Master w/ deck and view
- Study
- Hardwood floors
- Panoramic views
- Quiet location
- Ready to move in!

• Formal dining room

KEVIN TANNAHILL

(510) 524-1112 Home Office  
(510) 222-8240 ext. 217 Voice Mail

Security Pacific  
Real Estate Brokerage  
3223 Blume Drive Richmond, CA 94806

\$369,000  
MLS #W44911

## REAL ESTATE FORUM



DIAN HYMER

When you shop for a mortgage you're usually looking for the lowest interest rate available. But knowing the interest rate alone doesn't necessarily give you the true cost of your loan.

Lenders often charge points for a loan. "Points" is the term lenders use for the loan origination fee. One point is equal to one percent of the loan amount. If you get a mortgage for \$200,000 with a 7 percent interest rate and 1 point, you'll pay \$2,000 in points at closing.

Most lenders give borrowers a choice. They can pay more points in exchange for a lower interest rate, or they can pay fewer points for a mortgage with a higher interest rate.

Although there are exceptions, the standard for the lending industry is that for each additional one-eighth percent interest rate you're willing to pay, you can decrease your loan origination fee by point. Conversely, paying an extra point will buy your rate down one-eighth percent.

Using the above example, if you're willing to pay 7 1/8 percent rather than 7 percent, you can reduce your points from one to two or from \$2,000 to \$1,000. Or you can pay 7 percent and

## Taking a look at no-point mortgages from both sides

pay no points. Conversely, if you're willing to pay 1.5 points, or \$3,000, you can buy your interest rate down to 6 7/8 percent.

The obvious benefit of a no-point or low-point loan is that it helps buyers who are short on cash qualify for a mortgage. Often first-time buyers have plenty of income to qualify for the monthly payments, but they have difficulty coming up with enough cash for the down payment and closing costs.

First-time buyers aren't the only borrowers who might benefit from paying no — or low — points. If you plan to keep the loan for a short period of time, you'll probably save money if you don't pay points.

Let's say you're buying a home to fix-up and resell again in six months to a year. If you take a no-point loan, you'll keep closing costs down and conserve cash to pay for renovations. Even if you pay a percent higher interest rate on the mortgage, this should cost much less than paying points.

Homeowners who are refinancing often prefer no-point loans because, on a refinance, they can't write points off in the year they are paid. Points paid for a refinance mortgage must be deducted incrementally over the term of the loan. Home buyers, however, are allowed to deduct the points paid for a purchase mortgage in the year they are paid.

Home buyers often prefer no-point loans if they think current interest rates are high but will move lower in the near future.

They can refinance when rates drop, at which time they may elect to pay points in order to buy the interest rate down even further.

When interest rates are low, like they are today, buyers are often more willing to pay points. This is particularly the case if they plan to stay in the home and keep the mortgage for at least 7 to 10 years. In this case, the money saved by paying a lower rate of interest over the years more than offsets the cost of the points.

The key to determining whether or not it's best for you to pay points is how long you plan to keep paying on the loan. If you're anticipating a quick turnover, it'll probably be cheaper to take a mortgage with no- or low-points. But, if you end up staying in the home longer than you anticipate, a no-point loan could end up costing you more.

Ask your mortgage broker or loan agent to tell you how long it'll take for the higher interest rate on a no-point mortgage to eat up the savings you get by not paying points. If it's five years and you stay longer, the no-point loan will start costing you more than if you'd paid points for a lower rate to begin with.

Make sure if you do go with a no-point loan, that you won't have a prepayment penalty if you pay the loan off early. Prepayment penalties are illegal in some states, but they're legal in California.

Dian Hymer is a top-producing broker associate with Coldwell Banker in the Montclair/Piedmont office and author of "Starting Out, The Complete Home Buyer's Guide," revised 1998, Chronicle Books. Order copies from Chronicle books: (800) 722-6657.

## Arts & Crafts show

On Sat., Aug. 8 from 10 a.m. to 6 p.m. and Sun., Aug. 9, from 11 a.m. to 5 p.m., San Francisco will be showcasing 100 dealers and artisans with styles that include the Arts & Crafts Movement, Art Nouveau, Native American, California Rancho and Vintage Western. The show features furniture, pottery, textiles and jewelry.

California Rancho expert Roger Renick will lecture on the "Monterey Movement" a Rancho Revival style from the late 1920s until the early 1930s, on Sunday at 11 a.m. Nationally renowned

authority Karen Guido will speak on "American Art Tiles," sharing her insights into the making, identification, and the role of the decorative ceramics during the Arts and Crafts Movement. The show will be held at the Concourse Exhibition Center, 8th and Brannan streets in San Francisco. Admission is \$7.

The sale is concurrent with the Arts & Crafts Week, Northern California's Bay Area educational events. This week includes a series of lectures, walking tours and discussion groups.

# MARVIN GARDENS

## REAL ESTATE



**ALBANY TREASURE!**.....\$329,000  
Spacious one-level traditional beauty on a large lot. 3BR/1.5BA and lots of storage. Beautifully maintained throughout. Don't miss this one! Wendy Bakken 287-8753

**BEST VALUE IN ALBANY**.....\$159,000  
Think you can't find affordable housing in this tough market? Discover Bridgewater. Immaculate condo, quiet rear unit with no common walls. Spacious 2BR/2 full BAs, sunny plus room, modern kitchen w/wall appliances, washer/dryer in unit. Two reserved parking spaces. Amenities include pool, sauna, gym. For more information call Carole Berger 549-3441

**DUPLEX IN MINT CONDITION!**.....\$315,000  
Wonderful property located in one of Albany's favorite neighborhoods. Close to all services and convenient to library, schools and community center. Beautifully maintained 2BR and 1BR units, each with separate garage and laundry facilities. Open Sun. 2-4. 1012/1014 Evelyn, Albany. Mary Gray 527-9111, 466-5843



**NEW LISTING!**.....\$600,000  
Gracious Tudor situated on one of Kensington's most desirable streets, this architecturally intriguing 5BR/3.5BA home features arched doorways, cathedral ceilings, hardwood floors and bay windows. Master suite with Mt. Tam, Golden Gate and San Francisco views. Open Sun. 2-4. 106 St. Albans, Kensington. Todd Hodson 527-9111, 273-9515

**FABULOUS BERKELEY INCOME PROPERTY!**.....\$850,000  
Seven units, including two with 3+ bedrooms/2 baths. Large lot with beautiful garden. Located in Berkeley's Gourmet Ghetto, walk to U.C. and shops. Todd Hodson 527-9111, 273-9515



**NEW LISTING!**.....\$235,000  
Comfortable 3BR starter home on 6200 sq ft corner lot with fireplace in living room, hwd floors and 2 car detached garage. One block away from Fatapple's Restaurant and shops. Open Sun. 2-4. 410 Colusa, El Cerrito. Darrell Hoh 527-9111, 273-9505



**CRAFTSMAN DETAILS!**.....\$199,000  
Delightful 2BR bungalow in convenient location. Sunny living room with Batchelder tile fireplace, formal dining room, large country kitchen with eating area, hardwood floors and separate laundry room. Detached garage. Todd Hodson 527-9111, 273-9515

**DELIGHTFULLY INVITING HOME!**.....\$133,000  
Come and see this architecturally charming N&E Richmond home. 2BR, formal dining room, breakfast nook, hardwood floors, spacious rooms and 2 car garage. Big yard. Open Sun. 2-4. 650 29th St., Richmond N&E. Dee Plunkett 527-9111, 273-9506

**STORYBOOK CHARMER!**.....\$249,000  
Adorable Albany MacGregor home with lovely private garden. Hardwood floors and fireplace. Walk to Memorial Park and Solano Ave. Open Sun. 2-4. 532 Pomona, Albany. Wernyn Rhodes 527-9111, 466-5028



1577 SOLANO AVE, BERKELEY • 527-2700  
7502 FAIRMOUNT AVE, EL CERRITO • 527-9111

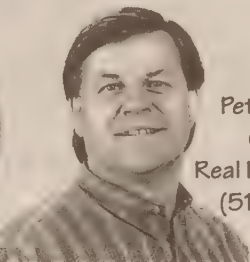
When it's your move...

## Looking for a fresh approach? Call us!

Diane Britto  
CRS, GRI  
Realtor  
(925) 975-4331



Peter Fletcher  
CRS, GRI  
Real Estate Broker  
(510) 521-1177



HERITAGE REAL ESTATE, INC. Better Homes and Gardens

## FIRST HALF 1998



BEBE MCRAE



NANCY NOMAN



LESLIE AVANT



RON EGBERMAN



ANNE VAN DYKE



CAROL LIBBY NEIL



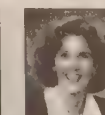
FAYE KEOGH



GINI ERCK



JACK MCPHAIL



LESLIE EASTERDAY



LINDA WOLAN



MARY MONTALI



RUTH FRASSETTO



SUSIE SCHEVILL



TRICIA SWIFT



TRISH MCEANEANY



MARLENE LEVERETTE



PAUL TEMPLETON

TEMPLETON COMPANY  
SALUTES THE TOP QUARTET

18 Great Agents: The Best In The Business.

(510) 652-2133





## Rates in narrow range little change expected

In the July 23 Freddie Mac Primary Mortgage Market Survey, the 30-year fixed-rate mortgage averaged 6.96 percent, with fees and points averaging 1.1 percent. This bellwether rate rose 2 basis points from last week when it averaged 6.94 percent.

In the last week of July 1997, the 30-year fixed averaged 7.43 percent.

The start rate for the one-year Treasury-indexed adjustable-rate mortgages (ARMs) averaged 5.65 percent, up a single basis point from last week's figure of 5.64 percent. Like the 30-year-fixed, fees averaged 1.1 percent. This time last year this start rate was 5.54 percent.

This week's average for 15-year fixed-rate mortgages, a popular option in the refinancing market, rose 3 basis points to 6.63 percent from last week's average of 6.60 percent. Fees and points averaged 1.1 percent. A year ago, the 15-year fixed averaged 6.98 percent.

"Rates saw little change this week following Federal Reserve Chairman Alan Greenspan's re-

port to Congress," said Freddie Mac chief economist Robert Van Order.

"Most economists expect no movement in rates from the Federal Reserve based on Greenspan's remarks, and that is good for the mortgage market."

Freddie Mac is a stockholder-owned corporation chartered by Congress in 1970 to create a continuous flow of funds to mortgage lenders.

The organization supplies lenders with the money to make mortgages and then packages these mortgages into marketable securities.

In this way Freddie Mac sustains a stable mortgage credit system and reduces the mortgage rates paid by home buyers.

Over the years, Freddie Mac has opened the doors for one in six home buyers and two million renters in America.

More information about Freddie Mac can be found on the company's Web site, [www.freddie.com](http://www.freddie.com).

See RATES on page 9



**TARPOFF & TALBERT**

Number 253 in a series of true experiences in real estate

We are grateful that we work in a market area in which there are many fine agents. Our friend, Kathie Berg, who works with the Berkeley office of Marvin Gardens is one of them. Kathie makes sure her clients don't do anything dumb, and she fights fiercely for them if it comes to that. Often it doesn't. Most of the time Kathie quietly and ably guides her side of a transaction without the need for ruffling anyone's feathers.

Agents are known to say to one another, "He's a very nice person, but I've never done a deal with him." In other words, he might be a nice guy, but the proof is in his performance. Until they go through a sale together in which the cooperating agent either does or doesn't know what he's doing,

## Loan lost in cyberspace

his abilities are unknown.

If the cooperating agent is sloppy with paperwork, for instance, or doesn't communicate effectively with his clients, doesn't respond in a timely manner, isn't aware of his clients' needs, the sale process can be unnecessarily difficult and tiring. Once burned by them, if at all possible, such agents are avoided.

"I'd love to do another deal with you," agents say to the good ones. And that is how we feel about Kathie. We do our side; she can be counted on to do hers.

Because of this, we listened attentively last week when Kathie told us about an escrow nightmare she'd just been through. In spite of her best ministrations, she and her buyers, the sellers and the sellers' agent were each frustrated, inconvenienced, and angry.

What happened? The people handling the buyers' loan didn't do what they were supposed to do. Worse, they contended many times over that everything was "just fine," when in fact the loan process was completely screwed up.

I think I should explain here that successful agents assemble

their own team of experts to help them: inspectors, title company people, mortgage brokers and others who do what they do well and on time. The agent doesn't have to worry, for instance, that the

that her clients were important information applied for a 90 percent mortgage insurance, to make a down payment

**One problem with doing business over the Web is the lack of personal connection between the parties. Without personal connection there is little accountability.**

mortgage broker or the escrow officer is doing his or her job because experience has shown that if there is a problem, it will immediately be identified and the agent will be the first to hear about it.

Kathie's team members include specific mortgage brokers she knows are reliable, people to whom she routinely refers buyers. But in this case, when Kathie met her clients they had already applied for and been preapproved for a loan through the Internet. Kathie had never heard of the company and she was concerned

cent and obtain two loans for 80 percent and a down payment

Once they knew that possible, the buyers and the mortgage broker agreed it was a good plan and could be done. Not a great thing but the buyers felt able proceeding with the age.

They got into contract house they wanted. They were assured that

See TARPOFF on page 9

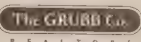
### BY APPOINTMENT



#### 236 Scenic Avenue, Piedmont

This grand Upper Piedmont shingle home was built in 1914 with gorgeous redwood and craftsmanship of the era. The interior spaces (17 rooms) include two kitchens, five+ bedrooms, three full baths and a separate legal in-law unit. Every window invites views of the sunny landscaped property (very large double lot) and spectacular SF Bay (4 bridges plus 5 counties) views. The sunny outdoor living has a spacious brick patio and landscaped gardens. **Offered: \$845,000**

Donald Grubb Jr.  
(510) 339-0400 or (510) 547-8045



Information deemed reliable but not guaranteed

#### ADORABLE BERKELEY BUNGALOW

This sweet home is conveniently located in a wonderful neighborhood. Walk to UC, Berkeley Rep., shops, theatres, City Hall, restaurants and entertainment. 2 bedrooms, formal dining room, deep landscaped back yard.

Offered at \$289,000

#### CHARMING ALBANY SPLIT LEVEL

2 bedrooms, breakfast nook, close to shopping, cozy living room with fireplace. Excellent school district, great neighborhood. Hardwood floors, inside laundry, great back yard. New exterior paint, one car garage.

Only 238,000.

For more information call  
**MAMOOD MOKTARI**  
at Coldwell Banker Real Estate (510) 486-1455



### OPEN SUNDAY, AUGUST 2



#### 45 ALVARADO ROAD, BERKELEY

Offered at \$735,000

Sparkling Claremont Mediterranean. Stately living room dining room with French doors to formal courtyard. 4+BR/3+BA, library, au pair & terraced rear gardens. Deck & views!



**The Glass-Sabine Team**  
JUDITH GLASS • 510-644-5495  
SHEILA SABINE • 510-644-5412  
[www.gs-t.com](http://www.gs-t.com)



## Prudential California Realty

Prudential California Realty's Grand Lake office salutes its top 10 producers for the first six months of 1998 for their professionalism, hard work, and service to their clients. Call any of these agents for the best in friendly service whether buying or selling a home.

RICHARD MATUS\*



vm 287-2501

ADRIANNE NASH\*



vm 763-4060

DOLORES THOM\*



vm 835-6080

LISA FRIEDMAN\*



vm 835-6109

DARRIN TINSLEY\*



vm 287-5837

DAMON TERRY



vm 869-3661

RHONDA DRAKEFORD



vm 273-9247

CYNTHIA  
ROBINSON-MOHAMMED



vm 452-6157

ARDEEN SWAIN



vm 869-3649

JOHN BELL\*



vm 287-9856

\*President's Club Member - Represents Top 5% in Sales Production Company Wide

### Grand Lake Office

3320 Grand Ave., Oakland • (510) 834-2010 • email: [mmgnlkl@aol.com](mailto:mmgnlkl@aol.com)

## Prudential California Realty



## Rates

Continued from page 8

Updates on the latest Freddie Mac averages are available each Thursday after noon. Call toll free 888-780-2060 for updates.

On June 30 the Federal Home Loan Bank of San Francisco released the 11th District Cost of Funds Index (COFI) for July 1998 payments at 4.881 percent down just over 2 basis points from the 4.903 percent that was in effect for June 1998 payments. The COFI for August payments will be announced Friday, July 31 after 3 p.m. Call (415) 616-2600 at that time to hear the August index.

The COFI is the index widely used by the savings and loan industry for its adjustable rate mortgages.

## Wilson

Continued from page 6

vented in Victorian England.

The rooms on the upper floors of the Pardee House contain an impressive array of mid and late Victorian decorative features, household fixtures, furnishings, toys, and collected art objects and curiosities. On the guided tours of the house given by trained docents, visitors are also treated to trip to the cupola, which has spectacular views of Oakland and the Bay.

To take a tour of the Pardee Home Museum, call David Nicolai, the museum's director at 444-2187. Tours are normally given at noon on Fridays and Saturdays. Other times can be arranged. The admission is \$5 per person; children under twelve are free. School and group tours are available. Third graders studying Oakland

history are especially encouraged to tour the house.

And for those wishing to tour the restored homes in the adjacent Preservation Park district, they may call Oakland Tours at 238-3234. The tour is free. The next tour is scheduled for this Saturday at 10 a.m. Meet at the park entrance at 13th Street and Martin Luther King, Jr. Way. Reservations are recommended but not required.

Finally, the owners of the A. H. Cohen House museum, which I described in my last column, have asked that I mention their efforts to raise funds for the much-needed restoration of this magnificent historic treasure. This can be done through a \$25 membership in the Victorian Preservation Center of Oakland, by calling 841-2979. Or you can give a donation, and/or arrange a guided tour of the Cohen-Bray House (as it's officially known) for a \$5 per-person donation, by phoning 532-0704.

Mark A. Wilson is a Realtor and architectural historian who works at Prudential California Realty's Albany office. He can be reached at 273-9383. Visit him at [www.topbroker.com/wilson](http://www.topbroker.com/wilson).



Scott & Karen Senzig  
PURCHASE • REFINANCE  
Financing the Hill Area  
since 1988

**MONTCLAIR**  
Mortgage  
339-8511  
• IN THE VILLAGE •  
Pick up a Today's Rates brochure at the  
Silver Palace Restaurant  
R.E. Licensed Broker - CA, Dept. of R.E.

## CASTLE ROCK REALTY



PROPERTY MANAGEMENT  
OF  
HOMES & APARTMENTS  
528-9292

966 SAN PABLO AVE, ALBANY

## GOODY MORTGAGE &amp; INVESTMENT INC.

## Real Estate Loans

Goody's Got It All!

PURCHASE - REFINANCE

1st or 2nd Loans - Equity Lines to 100%

FREE CONSULTATION

&amp; PRE-QUALIFICATION 658-8000

Personal Professional Service Since 1982

4410 HOWE ST., OAKLAND 94611 R.E. BROKER - CA, DEPT. OF R.E.



HANNAH GOODY

## WELLS BENNETT REALTORS

531-7000

OPEN SUNDAY 2:00 - 4:30 P.M.

1426 GRANDVIEW DRIVE.....\$995,000  
Wow! Smashing new home. Panoramic views, state-of-the-art kitchen, sumptuous master suite, media room, office, and 4BD/4BA. Generous use of cherrywood and natural stone. Hardwood floors throughout. 2 Courtyard patios.  
Mary Neuberger 530-4148

321 CREIGHTON WAY.....\$739,000  
Best View in Town! New Listing! Soaring ceiling, granite, hardwood, two fireplaces. Terrific kitchen and much more!  
Michael Childress ext. 215

14 CHANCELLOR PLACE.....\$735,000  
New Panoramic views Mediterranean. Great location with Bay area at your feet! Entertain & live in style and beauty. 4BD/3BA. Peter Nicolopoulos 339-9780



7125 MARLBOROUGH TERRACE.....\$649,500  
High quality, custom 3+BD, 3BA family home w/smashing SF Bay view. Fabulous master suite w/whirlpool tub, sunken living room, 2 fireplaces, hardwood floors, Pella windows, level yard. Only 3 years old. Don Dunning 482-2256

173 ST. JAMES.....\$547,000  
New listing! 1st Open! Piedmont contemporary. 3+BD/3.5BA. Large living room, dining room, family room. Eat-in kitchen, loft-office. Wooded canyon views. Wendy Callaghan ext. 237

120 SCENIC AVENUE.....\$599,000  
Upper Piedmont Colonial with Panoramic view! Move-in condition. 3BD/2 dormer plus rms. 2.5BA. Level out to patio with Kol pond. Elen Nicolopoulos 339-9780

696 CLEVELAND.....\$338,000  
New listing. Charming English Tudor, 4+BD/2+BA. Formal living & dining rm, lower, level retreat/family room. Convenient loc. to shops & trans over 2900 sq. ft. Patsy Buhler 287-5910

4521 MONTGOMERY ST.....\$299,500  
Motivated seller! Lovely 2BD/2.5BA brown shingle townhome near Rockridge & Piedmont Ave shops. Bay view, eat-in kit w/whdwd flrs, mstr suite w/whirlpool tub, huge deck. Over 1700 sq. ft. Priced below comparables. Rose Marie Bero ext. 274



1924 E. 38th STREET.....\$239,000  
Beautiful 2-story Glenview craftsman. 2BD/1BA, sun room, unique glass built-ins. Katie Meadow 482-3576

## SHOWN BY APPOINTMENT

THREE YEAR OLD HOME.....\$539,000  
Prestigious Montclair home. Nearly 3000 sq. ft. 4+BD/3.5BA, Spacious family room, gourmet kitchen, 3 frpl's, storage mezzanine SF Bay view. See the amenities! Priced at only \$180 sq. ft. Frank Hennefer 654-6461

LOVELY ROCKRIDGE TRADITIONAL.....\$329,000  
Grand rooms with original gumwood details intact, gleaming hardwood floors, 3+BD/1BA PLUS non-conforming in-law unit. Great curb appeal. Walk to BART and College Ave.  
Mary Neuberger 530-4148

RANCH IN SIERRA FOOTHILLS.....\$310,000  
4+ Acres whenever home located in lone near Jackson. 30 minutes east of Stockton. 3+BD/2BA, family room, 8 plus car pkg. RV pad, panoramic view, more. Frank Hennefer 654-6461

RENOVATED 2BD/1BA Living room w/frplc, formal dining, eat-in kitchen, laundry, lots of original charm plus detached workshop/office. Owner pays 3% closing costs. Frank Hennefer 654-6461

NEWER CONSTRUCTION - 2 STORY TOWNHOME.....\$147,900  
Almost 1,200 sq. ft. 2BD/2.5BA, living room with fireplace Gourmet Euro-style kitchen, laundry in unit. Basement, pvt rear yard, security gate entrance. Monthly dues only \$83. mo. Seller pays 3% of buyer's closing costs! Frank Hennefer 654-6461

CONTRACTOR'S SPECIAL!.....\$129,900  
3BD Mediterranean with great potential, approx. 1800 sq. ft., family room and master bedroom with vaulted beam ceiling, lots of charm! Kate Philips 436-4100

GREAT STARTER HOME.....\$128,500  
Near Maxwell Park. Spacious 2BD/1BA, living w/frpl, dining room. Nice fenced front & rear yard w/large garage. Seller pays 3% of buyer's closing costs. Frank Hennefer 654-6461

1451 LEIMERT BLVD., OAKLAND

• LAKE TAHOE 1-800-838-2461

• WALNUT CREEK (910) 933-4104

<http://www.wellsandbennett.com>

PROFESSIONALISM AND PROGRESS SINCE 1924 - A FAMILY TRADITION.



Photo by Jeff Lindquist

The owners of the A. H. Cohen House museum, described in my last column, are attempting to raise funds for a much-needed restoration of this magnificent historic treasure.

## PACIFIC UNION RESIDENTIAL BROKERAGE

HOMES OPEN SUNDAY 2:00-4:30

1269 Grandview Dr., Claremont Hills - 3bd/3ba.....\$1,095,000  
Spectacular SF/Bay views and old world detailing define this dramatic California Hacienda. Chef's Kitchen. Patricia Scott

132 Taurus Ave., Montclair - 4bd/3ba.....\$995,000  
Stunning design, exceptional quality. Sweeping 3-bridge views from almost every rm, fabulous master suite. Sandi Klemmer

6174 Mazuela Drive, Montclair - 4+bd/4ba.....\$875,000  
Beautiful new construction! SF views, large kitchen/family room with fireplace, 3-car garage. Kathy Flynn

122 Dudley Ave., Piedmont - 3bd/3ba.....\$725,000  
Dramatic contemporary in pristine condition. Bay views, master suite, family rm level out to huge patio. Nancy Moore.

225 Gravatt Dr., Claremont Hills - 4bd/3ba.....\$659,500  
5 year old contemporary with panoramic views & stylish decor. Kt/fam rm, 3 decks, private master suite. Kathleen Callahan

7030 Buckingham Blvd., Claremont Hills - 3+bd/3ba.....\$599,000  
Newer custom home w/gourmet kitchen, formal dining, 2 family rooms. Office/au pair has sep. entrance. Dick Cohen

1101 Norwood Ave., Crocker Highlands - 3bd/2+ba.....\$399,000  
Charming Colonial with formal dining room, eat-in kitchen, large rec room, 2 car garage. Wendy Gardner

7350 Woodrow Dr., Montclair - 3bd/2+ba.....\$370,000  
Sophisticated, contemporary in serene setting. Family room, lovely garden, walk to Montclair to Village. Teri Carlisle

37 Conrad Ct., Montclair - 2bd/1ba.....\$310,000  
Spacious home in private setting near Montclair Village. Formal DR, remodeled kitchen, many upgrades. Nancy Chew

6660 Banning Dr., Montclair - 3+bd/2ba.....\$309,000  
Roomy contemporary w/large eat-in kitchen. Spacious 4th bedroom on lower level could be family room. Sally Morrison

564 Kenmore Ave., Lakeshore - 2bd/1ba.....\$299,000  
New listing! Stunning traditional w/original gumwood detailing. Remodeled kit/bath, charming gardens. Donna DeBardi

135 Ironwood, Oakland Hills - 3bd/2+ba.....\$235,000  
New listing! Tastefully upgraded townhouse. Quiet location at end of cul-de-sac. New paint/carpet. Large yard. Robyn Mohr

6114 Buena Venture, Millsmont - 3bd/2ba.....\$212,500  
New Millsmont listing! Elegant split-level Tudor w/whdwd floors, formal DR, family room, rear yard. Lee Jacobson

## LOOKING TO BUY?

We have what you're looking for: trusted counselors, skilled negotiators and expert facilitators. Give us a call!

## BY APPOINTMENT

PIEDMONT MEDITERRANEAN.....\$1,395,000  
Beautiful 4BD/4+BA w/sweeping SF Bay views. Super flow for family & entertaining. Guest quarters, pool & spa. Sally Morrison

ULTIMATE ACRES & LUXURY.....\$824,000  
Built on 1.4 acres surrounded by parkland. 5BD/3BA, elegant great room, formal dining room, quality materials. Helen Danhaki 547-5750

OAKLAND HILLS OPPORTUNITY.....\$559,000  
Fabulous 3BD/2+BA home on private 1/3 acre lot needs TLC. Panoramic views! Great potential. Michelle Vasey

PIEDMONT SIDE OF MONTCLAIR.....\$469,000  
Cosmetic fixer in choice location. 4BD/2BA with great up-side potential! 1/4 acre lot with large back yard. Jeffrey Himmel

PIEDMONT SIDE OF MONTCLAIR.....\$435,000  
Close to Village! Architect-designed home with 3BD/3BA, formal dining room, eat-in kitchen, private setting. Sally Morrison

LINCOLN HEIGHTS CONTEMPORARY.....\$399,000  
Fabulous 3BD/2+BA with sweeping Bay and City views, rumus room, private rear gardens. Donna DeBardi

CLASSIC RIDGEMONT.....\$348,000  
Excellent value! Spacious, sunny 3BD/2+BA with den on quiet cul-de-sac with level yard. Jeffrey Himmel

MONTCLAIR CONTEMPORARY.....\$329,000  
Updated 3BD/2+BA contemporary in tranquil setting. New hwdwd flrs/carpet, frml DR, eat-in kit/FR area. Robyn Mohr

PIEDMONT AVENUE AREA TRIPLEX.....\$305,000  
Great investment opportunity! Three 1-bedroom flats in charming older building with redwood trees & yard. Lee Jacobson

REDWOOD HEIGHTS MEDITERRANEAN.....\$285,000  
Lovely 2BD/2BA Spanish/Med. with remodeled kitchen, rumus room with fireplace, hardwood floors, rear garden. Donna DeBardi

MONTCLAIR OPPORTUNITY.....\$210,000  
Contractor's special! Major fixer in great location. 4BD/2BA with hardwood floors and rec room. Wendy Gardner

COZY LAUREL BUNGALOW.....\$119,000  
Darling 2BD/1BA home with hardwood floors, fireplace in living room, eat-in kitchen, laundry room, yard and garage. Lee Jacobson

MONTCLAIR BAY VIEW LOT.....\$129,000  
Great level lot with views of the Bay and Mt. Diablo. Plans and reports available. Call for more information. Dee Knowland

LARGE REDWOOD HEIGHTS LOT.....\$110,000  
Wooded lot is over 1/4 acre in quiet neighborhood. Water & sewer lines in, soils and geotechnical reports available. Wendy Gardner

Marketing our listings to 58 million via the World-Wide Web  
<http://www.pacificunion.com>

PACIFIC UNION 339-6460 1500 MOUNTAIN BLVD.







## forecast

...being created at Bishop ... and Hacienda Business ... the Dublin/Pleasanton ... extension is making com- ... easier; and finally, we're ... buyers who would once ... shown an interest in San ... or Marin, but are now ... more value for their ...

## Alameda County

Alameda County is a revived ... "across the board," Mor- ... says, citing unprecedented ... in high-end properties ... \$1 million or more in ...

Livermore, Pleasanton, and ... Piedmont. More affordable ... homes and easy commuting ... keeping Rockridge popular.

In the Oakland hills, homes ... that were built after the 1991 ... fire are now reaching the mar- ... ket and are an "invigorating ... source of inventory that wasn't ... there before. Alameda County, ... like Contra Costa County, is ... finding that increased choice in ... the market is drawing people ... back as prospective purchasers."

"The overall housing picture ... looks bright," Avram Goldman ... says. "The affordability index ... remains positive; incomes con-

tinue to rise and mortgage ... money is readily available. This, ... combined with a variety of new ... mortgage lending products, will ... keep properties attractive even ... in neighborhoods showing ... double-digit appreciation.

"The Bay Area has become ... one of the premier markets for ... homes and investment prop- ... erties in America and in the world. ... It is one of the capitol of the ... global economy, and all indica- ... tors point to economic strength ... that will continue well into the ... new millennium."

Coldwell Banker Residential ... Brokerage is the premier resi-

dential real estate firm in North- ... ern California with 81 offices ... and more than 3,100 sales asso- ... ciates in Alameda, Contra Costa, ... Marin, Monterey, Napa, Placer, ... Sacramento, San Francisco, ... Santa Clara, San Mateo and ... Sonoma counties.

Coldwell Banker Residential ... Brokerage is a franchised bro- ... kerage of Coldwell Banker Real ... Estate Corporation which fran- ... chises more than 2,800 inde- ... pendently owned and operated ... real estate offices with nearly ... 62,000 sales associates through- ... out North America.

## Home buyers workshop

Willie Foster of Prudential ... California Realty and Claudette ... Station of Home Savings of ... America present a free Home ... Buyers Seminar and Workshop ... from 6 to 8 p.m., Wednesday, ... August 5 at 3575 San Pablo Dam ... Road in El Sobrante.

Anyone interested in buying a ... home at a time when rates are

low is invited to attend this semi- ... nar and learn more about the ... programs available to allow a ... home buyer to move into a home ... for less than into a rental.

Seating is limited, and reser- ... vations are required. RSVP at ... 286-7644. Leave your name, ... phone number and mailing ad- ... dress.

## Free deck updates

Don't miss Deck Informa- ... tion Day at Truitt and White ... Lumber, 642 Hearst Avenue ... in Berkeley from 9 a.m. to noon ... this Saturday. Products will ... be on display with manufac- ... turers reps on hand to answer

your questions.

An informational seminar ... is scheduled for 10 a.m. with ... Dennis McCullah from Odin's ... Hammer. Stop by and see ... what's new. For more informa- ... tion, call 841-0511.

2200 UNION STREET  
SAN FRANCISCO

We would like to ... express our ongoing ... appreciation to our East ... Bay clients and the real ... estate community for ... their buyer and seller ... referrals to our San ... Francisco office.



Our lovely Victorian office building is located in the ... heart of Cow Hollow - near Pacific Heights and the ... Marina District. We look forward to hearing from you!



**Jim Hedges**  
Manager/Realtor  
(415) 921-0113 office  
(510) 287-9001 vm  
Jim has been serving the ... East Bay & SF for 15 years

Prudential California Realty  
**Prudential**  
Real Estate  
(formerly Mason-McDuffie)



**BEAUTIFUL CRAFTSMAN STYLE BUNGALOW!**  
4+ bedroom on a scenic street. It has gorgeous hardwood floors, ... generously proportioned rooms, a private backyard and spacious ... front porch to view the flowering garden.

**\$235,000**

For further information call 848-1950

**THORNWALL**  
Properties

1656 Shattuck Avenue, Berkeley

COLDWELL  
BANKERTHE PREMIER REAL ESTATE COMPANY  
SINCE 1906

## FIRST TIME OPEN SUNDAY 2:00-4:30 PM

- 6045 ESTATES - Piedmont side of Montclair - Large updated home. 4BD/3BA, family room, big kitchen, split level floor plan. A special place to come home to. **DONNA CONROY**.....\$629,000
- 1132 MANDANA - Trad N. Crocker - Normandy elegance. Formal LR & DR, updated eat-in kitchen, hwd floors, Bay view, wine cellar and garden. 3BD/3.5BA. **DELL ORR**.....\$559,000
- 5642 AMY DRIVE - Upper Rockridge! - Traditional favorite. 3BD/2BA on upper floor w/formal dining room. Down-additional large living area w/non-conforming kit. **KAY GRUBB**.....\$535,000
- 4330 REINHARDT - Dreams Start Here! - Charming traditional Redwood Heights 2+BD/2BA, family rm, updated kit/BA, plank floors, private drive. Don't wait to see! **DONNA CONROY**.....\$269,000

## OPEN SUNDAY 2:00 - 4:30 PM

- 6955 FAIRLANE.....OAKLAND.....5BD/4.5BA.....\$749,000.....**RUBY NG/KAREN LUM**
- 6428 WESTOVER.....MONTCLAIR.....4BD/3.5BA.....\$499,000.....**DAVID ECKERT**
- 5829 VIRMAR.....ROCKRIDGE.....3BD/2BA.....\$399,000.....**TERRY KULKA**
- 4054 BALFOUR.....OAKLAND.....3+BD/2+BA.....\$369,000.....**RUTH LOCKHART**
- 4135 WHITTLE.....OAKLAND.....3BD/1BA.....\$264,000.....**RACHEL BALLER**

## BY APPOINTMENT • 339-1174

OAKLAND ★ MONTCLAIR ★ PIEDMONT ★ ALAMEDA

**SKYLINE ESTATES.....\$1,150,000**  
A home with the amenities your success demands.  
7 years old, gated with 5BD/4BA, pool, sauna, guest cottage. **Ruth Lockhart**

**CLAREMONT PINES.....\$1,095,000**  
Absolutely stunning newer Spanish Mediterranean.  
4BD/3.5BA. Private patios and gardens. Fabulous style and appointments. **James Duffy**

**WATERFRONT HOME.....\$1,075,000**  
Elegant French Mediterranean architectural designed on Bay with SF/Bridge views!! 4BD/4BA, gourmet kitchen, hand wrought details. **Pat Whittingslow**

**RARE FIND.....\$989,000**  
High in Oakland hills, one of a kind. Elegant Mediterranean estate. Impressive grounds, meld the living area with nature. **Donna Conroy**

**A FRENCH CHATEAU.....\$899,000**  
Amidst lushly landscaped grounds, this gated 12 room residence offers the ultimate fine living. A must see. 4BD/4BA. **Fritz Hochfeller**

**CAPE COD BEAUTY.....\$795,000**  
Pied side of Montclair. Must see setting to believe! Bay view too. Mini soccer area. 4+BD/3BA, updated kitchen, baths, FDR, fireplace. **Nancy Dickey**

**LOADS OF SPACE!.....\$679,000**  
Over 4,000 sq. ft., 5BD/3.5BA, home office, fam rm, loft rm, solarium, wine rm, 2 master suites & more! **Vicky Faulk**

**STYLISH PIEDMONT.....\$559,000**  
An ideally located home, providing the elements for today's lifestyle. Lots of light, E-Z indoor/outdoor living. **Adrienne Broché**

**MONTCLAIR - 4 TO CHOOSE FROM.....\$550,000**  
New construction to be completed by Milano Developments. 3BD + den or 4BD/3BA, custom kitchen, hwd flrs, elegant master suites w/whirlpool tub, 2 car garage. Wooded views. Plans available. **Jack Brennehan**

**CHARMING DUPLEX.....\$329,000**  
Great location. Great for owner. 2BD/1BA & 1BD/1BA show like homes. Fireplace & hardwood floors. Parking, tons of storage! **Donna Conroy**

**LINCOLN HEIGHTS.....\$299,000**  
Attractive spacious units! Excellent rents, low maintenance, close to transportation. **Adriana Giacomelli**

**ROOMS WITH VIEW!.....\$219,000**  
Townhome in Oakland Hills w/So. Bay views. Pride of ownership. 2BD/2BA, fireplace, hardwood floors, added home office. Wow! **Donna Conroy**

**PENTHOUSE CONDO.....\$159,000**  
with a view! 2BD/1BA, fireplace, parquet floors, large deck, community pool & rec room. Parking, sauna. **Donna Conroy**

**LOCATION! VALUE!.....\$83,000**  
Two 1BD units in well maintained building above 580. Walk to Piedmont Ave. or Grand Ave. shops. **Marilyn Bremer**

## OPEN SUNDAY 2:00 - 4:30 PM

- 1013 KEY ROUTE.....ALBANY.....2BR/1BA.....\$238,000.....**MAMOOD MOKTARI**
- 2141 WARD.....BERKELEY.....VICTORIAN DUPLEX.....\$565,000.....**JERRY LONG**
- 77 CHELTON LANE.....BERKELEY.....4BR/2BA.....\$389,000.....**DIANA KAY**
- 1631 ALLSTON WAY.....BERKELEY.....2BR/1BA.....\$289,000.....**MAMOOD MOKTARI**
- 2127 CHANNING.....BERKELEY.....TRIPLEX.....\$249,500.....**CHRIS COHN**
- 945 HILLDALE.....BERKELEY.....3+BR/2BA.....\$199,500.....**NANCY REICHERT**
- 1276 65TH STREET.....BERKELEY.....3BR/1BA.....\$179,000.....**CANDACE HYDE-WANG**

## BY APPOINTMENT • 486-1495

BERKELEY ★ KENSINGTON ★ ALBANY ★ EL CERRITO ★ RICHMOND

**BAY VIEWS, SF VIEWS & CANYON VIEWS**  
**FROM KENSINGTON.....\$595,000**  
Spacious 4BR/3BA ranch style with family room, formal dining, 2 fireplaces and remodeled kitchen. Beamed, vaulted ceilings in living and dining rooms, master suite on upper level.

**LARGE, BEAUTIFUL VICTORIAN DUPLEX IN BERKELEY.....\$565,000**  
JUST LISTED! Lower level 4BR/2BA is a brand new addition, beautifully done with new foundation! Upstairs 2BR/2BA w/huge attic. Walk to downtown, transportation, near campus.

**ENCHANTING & ELEGANT IN BERKELEY.....\$399,000**  
Turn of the century Victorian style, sunfilled home. Master suite, delightful kitchen, 5BR/3 full baths, spacious home office, completely remodeled in 1991. Also, gorgeous, private yard. This one's a beauty!

**WARM TRADITIONAL IN MONTCLAIR.....\$389,000**  
Charming Piedmont Pines/Montclair exquisite setting, 4BR/2BA, bay views. 2 car garage. Large master, Good storage. Extra buildable lot available. Patio garden. A special place!

**SPACIOUS NORTH BERKELEY CRAFTSMAN.....\$350,000**  
You can have it all! The convenience of a walk-around neighborhood in the Gourmet Ghetto and the comfort of a 3+BR/2BA home with a large family room. Sited on an oversized lot with a pleasant back yard.

**SLEEPING BEAUTY IN BERKELEY.....\$325,000**  
Lovely Mediterranean with Bay view awaits your touch. 3BR/2BA w/bay workshop and bonus room with fireplace and separate entry. Formal dining with balcony, random plank floors. Wonderful Berkeley hills home.

**1908 CRAFTSMAN BUNGALOW IN BERKELEY.....\$269,500**  
Situated on a quiet, side street, framed by rose and wisteria, this is a home of classic, simple charm. 2 spacious, lovely bedrooms, refurbished kitchen w/new appliances, Italian tile counters, white oak cabinets and a gorgeous country garden with pear and apple trees.

**VICTORIAN ERA BROWN SHINGLE FIXER.....\$249,500**  
JUST LISTED! Stroll to campus or downtown Berkeley. Circa 1906. Delightfully high ceilings and gracious veranda. 3 units or be creative! Owner will carry 2nd.

**COZY ALBANY SPLIT-LEVEL.....\$238,000**  
Beautiful back yard. Wonderful block near shops, freeway and all conveniences. New exterior paint. Excellent school system. 2BR/1BA.

**PLENTY OF ROOM IN EL CERRITO.....\$237,000**  
REDUCED! Just painted and ready to go! Centrally located 3BR/1.5BA home with lots of extra spaces for office and hobby. Pretty landscaping, low maintenance.

**CENTRAL BERKELEY CHARMER.....\$215,000**  
Walk to Berkeley Rep & shops. 2BR/2BA, large dining room, corner fireplace. Laundry. Shop plus room downstairs!

**NOT FOR YOUR AVERAGE HANDYMAN.....\$199,500**  
JUST LISTED! Brilliant SF and Golden Gate views from the Berkeley hills. Spacious 3BR/2BA, plus den. Needs major fix and repair.

**2 MAJOR FIXERS! 2 LOTS! NORTH BERKELEY!.....\$79,000 & \$129,000**  
JUST LISTED! Bring the whole tool kit! Not a casual weekend project. Super location. Walk to Gourmet Ghetto, near transportation and Solano Avenue. Both houses Circa 1907, 2BR/1BA. Tremendous potential!

## Coldwell Banker &amp; Cendant Mortgage

Phone In,  
Move In

Apply for a new mortgage or refinancing by phone  
& receive a decision the same day... **It's That Easy.**



**1-888-281-9203**  
CALL TOLL-FREE  
OAKLAND



**1-888-281-9197**  
CALL TOLL-FREE  
BERKELEY

## BAY AREA LEADER IN HOMES LISTED AND SOLD

6137 La Salle Ave., Oakland • 339-1174  
E-Mail: montclair@coldwellbanker.com

**Expect the best.™**

1495 Shattuck Ave., Berkeley • 486-1495  
E-Mail: berkeley@coldwellbanker.com

To access information for our listings, contact us at our Internet address: <http://www.coldwellbanker.com>











## Moss...

Continued from page 3

law, The Truth in Lending Act of 1969, created Regulation Z which requires disclosure of credit terms in order for consumers to make comparisons between various credit sources. This form describes the total amount of credit being extended, the interest rate and amount of payoff over the life of the loan.

What is being stitched together today is a one-stop shopping concept which bundles all the services needed in a real estate transaction into a seamless whole, purportedly with the consumer's best interests in mind. After all, the buyer is a busy person who may never acquire another home in their lifetime. Why not let one agent handle the mortgage hunting, inspection reports, in fact, the entire ball of wax?

The problem is, current law prohibits brokers from benefiting, by earning a fee or receiving a discount or accepting a gift, if a client takes their recommendation. And in order to

protect themselves from appearing to favor one pest control, mortgage lender or title company over another, brokers usually give the customer three in each category to choose from and say, "You pick."

### Time for integration

Perhaps the time has come for this single in-house service, an integration of brands. The real estate sales professional who can take over for the busy consumer will be a hero and a problem solver. Which is exactly the message conveyed in advertisements for Century 21, a national real estate brokerage owned by Cendant, which also owns Aon Home Warranty and PHH Mortgage.

This dream of a fully integrated transaction goes against current federal laws meant to protect the consumer from being steered toward a business in which the real estate professional has an ownership or commercial interest.

But the only difference between steering and selling bundled services is disclosure, according to the California De-

partment of Real Estate (DRE). "My understanding of steering is you're pushing a client toward some entity you have an interest in and you're going to benefit from," said Dan Garrett, Assistant Commissioner for Legislation and Public Information for the DRE. "That's not right."

### Bundling services

Garrett said bundling services is a different business concept from steering as long as it is fully disclosed. "Be aware that my company has an interest in these entities and the customer has a choice," he said.

"There is no violation of law. We take it transaction by transaction and respond to complaints. Economies of scale, one-stop shopping is what they tout. There are all kinds of state and federal laws, firewalls, that keep them from being anti-competitive."

The wheels are already in motion in Washington, DC, where RESPA reform is on the agenda, according to Jansen. "The buyer wants to go to one place. And in most other bundled situations

you get a discount, why can't we do that too?" he said. "The solution is bundled services and doing away with prohibitions on kickbacks and referral fees."

### Bad old days?

But Jansen does not envision a return to the bad old days of hidden fees increasing the cost of buying a house. He believes a market-driven model with full disclosure will promote competition and reduce the cost to the consumer. It would be much better system for the consumer with guaranteed up-front prices and fixed fees for services that can be compared and understood easier.

"Everybody agrees that ought to happen," Jansen said. "What people are not agreeing on is exactly how that is going to happen. You're going to have change the way the brokerage business is done. They're talking about throwing out RESPA and Truth in Lending being revamped. Reg Z as we know it would probably go."

Jansen believes that if federal laws are changed, two branches of the real estate in-

dustry will vie for the opportunity to provide full in-house service: banks and real estate brokers.

In any real estate transaction, the largest amount of money is spent by the buyer. Accessing the buyer early in the buying cycle is key to getting this bundled business, estimated to be anywhere between a \$50 and \$75 billion market.

### Agents vs. bankers

Today, the consumer usually calls a realty agent first, who then recommends several mortgage companies, not just one. The real estate broker's view of the future is that, as they do today, consumers will call them first and they will provide all services.

In the banker's view of the future, they will be the first ones contacted. Not only will lenders provide a loan, credit check and

appraisal, they will be associated with a home warranty company, a title insurance company, and they will recommend a real estate broker.

"By next spring, certainly next year, we will see RESPA reform and shopping," Jansen said. "The aggregators of bundled services will be the real estate brokers, one hand and lenders on the other."

Cendant, which is in the mortgage and home business, owns ERA, Banker as well as Century 21 and is well positioned to take advantage of this change.

H.W. Moss is a financial estate associate with TFC Francisco. He also writes and has a Website. You can find him at [www.netnexus.com](http://www.netnexus.com).

## OPEN SUNDAY 2-4:30 p.m.



### 4107 Lyman Road, Oakland

This appealing Oakmore home has it all! Charm and natural light in every room of this stylish, updated Tudor. Dramatic living room, rich in architectural detail. Two bedrooms, one and one half baths. The garden is a delightful surprise and affords easy outdoor living.

Offered for \$335,000

Judy Cain

(510) 339-0400 or (510) 339-0204

Information deemed reliable but not guaranteed



### Enchanting, Elegant & Superbly Beautiful

This gracious sun-filled Victorian style home is conveniently located in an established central Berkeley neighborhood. Built in 1907 and lovingly restored in 1990, it is filled with traditional touches, yet tailored to modern day's necessities. The entire attic was turned into a delightful master suite with skylights, master bath to die for and tons of storage. The main level contains an inviting entry, 2BR, formal dining room, living room, a full bath overlooking the magical back yard. The lower level has two bedrooms, a large family room or a home office, a full bath, laundry room and the garage. The landscaping is simple yet beautiful. You can walk to UC, BART, Berkeley Rep., theatres, shops, entertainment, great restaurants, YMCA and the City Hall. It is within minutes from the freeway. The entire infrastructure was completely replaced to modern standards in 1990.

#### Features:

Five bedrooms  
Three custom tiled bathrooms  
Immaculate condition  
Central heating  
Huge back yard

Bay Windows  
Light and Airy  
Ample storage  
Redwood decks  
Entry with hardwood floor

Excellent Value @ \$399,000

For more information call owner/agent

Mamoud Moktari or Coldwell Banker at

Office: 486-1495 or Voice mail: 869-3946

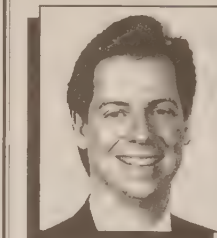


**OPEN SUN. 2-4:30**

**JUST LISTED!**

Captivating cottage with a view. 2BD/2BA, large updated kitchen, living room w/wood stove, hardwood floors. Bonus room w/bath. deck w/view of SF bay.

**6135 Majestic • \$159,000**



### Gene Boomer

TOP PRODUCER  
ALAMEDA  
1995, 1996

OFFICE 510-339-0400

VOICE MAIL 510-339-0204

EMAIL: gnbomer@comcast.net



## Prudential California Realty

# Prudential Real Estate

the sign  
of the times

### INDICATES HOMES BEING HELD OPEN SUNDAY

### OAKLAND / PIEDMONT

**JUST COMPLETED!..\$1,150,000**  
Very special Montclair design for the discriminating buyer. 3+BD/2.5BA. 180 degree view of SF Bay.

Kathy Florence 339-9290

**ELEGANT EASY LIVING!.....\$925,000**  
4,266 sq. ft. on peaceful cul-de-sac, 26 Littlewood is Open Sunday 2-5.

5+BD/3.5BA.

Chris Neddersen 527-0174, 428-0900

**OUTSTANDING NEW HOME.....\$749,000**  
Beautiful 4BD/3BA on large level lot in Montclair beautifully landscaped. Designed and finished exquisitely.

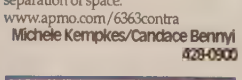
George Milliron 339-9290

**BREATHTAKING VIEWS.....\$699,000**  
5BD + den, 3.5BA. Three levels, great separation of space.

[www.apmo.com/6363contra](http://www.apmo.com/6363contra)

Michele Kempkes/Candace Benmri

428-0900



### PIEDMONT • \$549,000

For immediate occupancy. 3+BD/3BA, great location close to all school levels!

Caroline Peters

547-1722, 428-0900

**FANTASIES DO COME TRUE.....\$975,000**  
Listen and you will learn. See and you will tell. Own and you will give.

John and Greg 845-0200

**PEACEFUL CONTEMPORARY.....\$459,000**  
5BD/4BA, pool, cabana-space abounds. 2-car att'd gar. Must see.

Class/Savine 428-0900

**CAPE COD IN MONTCLAIR.....\$459,000**  
1550 Mountain Blvd. Open Sunday 2-4:30. Walk to Village. 3BD/2.5BA + artist's studio. Big yard, master suite.

Rita Harrington 428-0900

**CROCKER HIGHLANDS.....\$439,000**  
New on market, level living. 3BD/2BA + family room off kitchen, level out patio, yard.

Caroline Peters 547-1722, 428-0900

**ONE LEVEL LIVING.....\$379,000**  
Great 3BD/2BA home in Montclair. 2-car garage. Master suite. Move in Condition.

Herb Manor 339-9290

**BAY VIEW AND IMMACULATE.....\$320,000**  
3BD/2.5BA ready to move in and enjoy, convenient to in Oakland.

D. A. Hammond 339-9290

**PIEDMONT CHARM.....\$305,000**  
2 large bedrooms, remodeled bath, beautiful hwdw flrs, fresh paint & much more. Open House Sunday, 8/2/98, 2-4:30.

Monir 686-7511

**ABSOLUTELY GORGEOUS.....\$246,000**  
3BD/3.5BA in Oakland. Dining rm, detached garage, fireplace. Great home.

Herb Manor 339-9290

**OAKLAND HILLS.....\$229,950**  
4+BD/2BA. Great location, value & view. Near shops & fine restaurants. What else can you ask for?

Nader 834-2010

**CONTEMPORARY LIVE/WORK.....\$225,000**  
Great space! 3 levels, low maint. work area, open plan LR, DR, kit, loft BD, pvt grspc, Dolan design!

Vanessa Timon Smith 524-2526

**VICTORIAN DUPLEX.....\$208,000**  
3BD/1BA up & down. Big back yard, plenty of parking spaces.

Steven Sin 869-3904

**LAUREL COTTAGE.....\$199,000**  
Wonderful restored home, cute picket fence invites new owner to this 2BD, deep lot, garage.

Miriam Wilson 898-9411, 845-0211

**OAK KNOLL CHARMER.....\$189,900**  
Lovely, light-filled 3BD/2BA w/remod. kit & BA, large skylit living room w/fireplace, huge backyard.

Ted Muniz 986-9010, 845-0200

**NEED SPACE?.....\$174,500**  
4BD/2BA, large country kitchen and full basement in Oakland.

Herb Manor 339-9290

**OPEN PLAN LIVE/WORK LOFT.....\$148,000**  
BK of bldg unit w/loft, skylite, level entry, gated pkg, newer roof, utilities in place, value!

Vanessa Timon Smith 524-2526

**LOT OF NATURAL LIGHT.....\$138,600**  
2BD/1BA, dining rm, rec rm. Cottage w/full bath in rear.

Steven Sin 869-3904

**LAKESHORE AREA.....\$76,000**  
Wonderful 1BD/1BA condo that opens to courtyard. Close to shopping and transportation.

Michele Kempkes 428-0900

### BERKELEY/ALBANY

**PIEDMONT CONTEMPORARY WITH VIEWS.....\$699,000**  
Provides a sense of serenity. This home features a lg LR w/vaulted ceiling, dining area & remod kit + 3BD & a ldr rm, all on one lvl w/easy access to a lg deck & huge gdn. 2nd lvl has a lg self-contained full unit for guest suite, in-law or office.

Helene Barkin 273-9312, 849-3711

**BERKELEY BAY VIEW.....\$445,000**  
Special 3BD/2BA remod canyon views, decks, tile roof.

Nancy Plattford 845-0200

**LIVE/WORK LOFT.....\$335,000**  
3 story quality in West Berk. nr Fantasy Design.

Nancy Plattford 845-0200

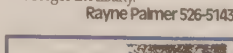
**GET OUT OF YOUR CAR!.....\$285,000**  
and walk to BART, Solano shops, fine dining. Nearly new, gorgeous 3BD MacGregor in Albany.

Rayne Palmer 526-5143

**BEAUTIFUL WESTBRAE REMODEL • \$275,000**  
with classic charm & modern surprises. Vaulted ceiling & frpl in LR, new galley kit w/plus rm, new French drs leading from master bdrm to decks & landscpd garden. Hwdw flrs thruout. Det gar is now STUDIO w/full BA.

Grazina Bivins

527-8533, 849-3711



**3.5 COMMISSION!.....\$285,000**  
Fabulous nearly flat lot with soils report and plans in a wonderful N. Berkeley nghbd.

Candice 528-9284

Warwick 530-7319, 845-0200

**NORTHERAE DUPLEX.....\$265,000**  
2BD/1BA/1BD/1BA. Move-in condition. Good for owner occupied w/income. Reduced price.

Henriette Green 834-2010

**FABULOUS OPPORTUNITY!.....\$230,000**  
Large two story 4BD/1.5BA & fam rm! Great location! Fireplace, wood floors, good storage & parking. Awaiting your touch!

Helene Barkin 273-9312, 849-3711

**ADORABLE STARTER IN ALBANY!.....\$225,000**  
Well located nr Solano & provides versatile space, sun filled 2BD/1BA w/att'd gar & remod kit. 1st lvl sep unit has 1BD/1BA for extended fam, potential income or home office.

Helene Barkin 273-9312

**INVESTMENT OPPORTUNITY!.....\$174,500**  
Triplex w/1BD units. Centrally located. Well maintained. Comfortable. Off-street parking.

Francine Di Palma 526-7055, 849-3711

**CONVENIENT LOCATION CONDO.....\$125,000**  
Across from Gourmet Ghetto in Berkeley sits this studio condo. Great price for Berkeley.

758-5657

**WEST COUNTY**

**KENSINGTON GRAND HOME.....\$579,000**  
5BD/3.5BA, custom kitchen, family room, wood flrs, high ceilings, views! Plus! 3BD/1BA legal unit! Nice yard.

Ana & Pascal Forest 273-9332, 845-0200

**HIDDEN BEAUTY.....\$405,000**  
Open Sun 2-4:30. Lovely home w/hwdw flrs, new kit, met BA, BBQ, Kens. school, decks, views.

Jaima Roberts 527-0174

**"VIEWS ARE FREE".....\$388,000**  
Watch the setting sun from your lovely custom home. 3BD/3BA. 1.5 acre lot. Open Sun. 1-4.

Sharon Brown 235-4795, 527-0174

**UNIQUE CUSTOM BEAUTY.....\$299,000**  
El Sobrante private country locale. 2,600 sq. ft. w/in-law. Also 600 sq. ft. bonus. Exceptional quality & sunroom.

Kathleen 738-7511

**WATCH THE SUN SET.....\$239,000**  
Over the Bay from your home! hill. 2BD, den, lot, 1,440 sq. ft. Kensington school.

Nancy Taussig 845-0200

**LOTS & LAND**

**PIEDMONT PINES AREA**  
Ranging from \$50,000 to \$130,000. Montclair canyon, tree or SF lots.

Jim Resor 527-0174

**FREE TRAINING**  
Looking for an exciting and challenging career? We will help you get started and provide you the best training in the industry.

Call Karen M-F 10-4pm

1-800-499-5551

1997, An independent and operated member of the Prudential Real Estate Group, Inc. The Prudential Insurance Company of America. Equal Housing.

Find us on the internet at: <http://www.NorcalRealty.com>

ALAMEDA (510) 337-8670

ALBANY (510) 524-2526

BERKELEY (510) 845-0200

BERKELEY NORTH (510) 849-3711

CLAREMONT (510) 845-0211

EL CERRITO (510) 527-9800

GRAND LAKE (510) 834-2010

KENSINGTON (510) 526-5143

MONTCLAIR (510) 339-9290

PIEDMONT (510) 428-0900



## Mercury Cougar: a cat that's ready to pounce

### KEANE ON WHEELS

Tom Keane

Mercury just left the cat out of the bag. It's a Cougar, a all-new sports coupe that becomes tame when the engine is shut off.

This 1999 Cougar is a car designed for those who enjoy a hard, aggressive ride. If that's your cup of tea, this cat is ready to give you a thrill. If not, Mercury's showroom offers tame and comfortable cars.

The front-wheel drive Cougar has a sporty body style. The lines should attract young people who want to be seen in a car that stands out in a crowd. The wheels, with highly polished aluminum wrapped with 16-inch tires, were the first thing to catch my eye.

The hood slinks low into the front bumper, with the headlamps having a cat-like appearance, giving the impression of a car ready to pounce forward. Down the side a belt line that starts out low and runs upward meeting the triangular taillamp

cluster. All lines on this car seem to intersect with other areas in its designs making the total car different from anything else on the road. Once seen, its unique sporty appearance will be remembered.

The angular lines carry into the interior, too. Even the leather bucket seats seem angular, especially the two rear seats. The designers gave the rear seats a sharp downward angle. They hold passengers intact, but that makes it a bit difficult to get out. Even the front seats have an unusual sharp declining angle; so much so, that I kept dropping change out of my pockets.

The rear door exposes a large storage area, and with the backs of the rear seats folded down, the raised hatch allows for large objects to be transported.

Although my \$21,315 tester had six-way power seats, I wasn't able to raise the seat high enough to give me good forward visibility. Nevertheless, I felt very snug in this seat and found it very comfortable when barreling over country roads.



All lines on the 1999 Mercury Cougar seem to intersect with other areas in the car's design making the total car different from anything else on the road. Once seen, the Cougar's unique sporty appearance will be remembered.

The problem with the Cougar is when I found an open road, it was difficult for me to drive at moderate speeds. This car handles like a dream and responds to every turn with precision. Another reason for aggressive driving is the reassurance when braking. All four wheels have anti-lock disc brakes that bring the car to a quick stop on demand. The

Cougar offers the choice of two engines, a four-cylinder two-liter engine called a Zetec and a 2.5-liter V-6 engine called a Duratec, which was in my tester. What is surprising is that it is not a "powerful" engine, but with the use of the five-speed manual transmission, it provides all the enjoyment anyone could want. Another surprising fact is the

Cougar's 0-to-60 mph time: eight seconds. It takes more than 10 seconds with the automatic transmission or the smaller engine. While eight seconds is slow, the car feels like it is flying.

The analog instrumentation is clear and easy to read and features a "monk's hood" that has the same circumference as the steering wheel. Depending upon the

height of the seat, the steering wheel can be tilted to match the semicircle of the "hood."

The other instruments are easy to operate and understand, too, as this car is very straightforward. There is an information center that uses large digital figures — thoughtful for those who

See COUGAR on page 2

# NOBODY BEATS BERKELEY

The Fastest Growing Toyota Dealership in the East Bay!

### '98 COROLLA VE

**\$11,788** **2.4% APR\***



Our most economical model with automatic, power steering, rear defogger, mats & more.

### '98 CAMRY LE

**\$3,000 OFF MSRP!!** **OR 2.4% APR\***



After Rebate

America's best selling model with automatic, A/C, power windows power locks, power mirrors, ABS, cassette, mats & more.

### '98 COROLLA CE

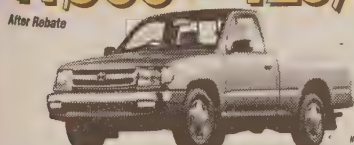
**\$12,988** **2.4% APR\***



Our most popular model with automatic, A/C, cassette, tilt wheel, remote mirrors, mats & more.

### '98 TACOMA 4x2

**\$11,588 or \$128/mo. + tax\***



Nicely equipped for work or play with automatic, power steering, AM/FM cassette, bedliner, mats & more.

\*36 monthly pymts of \$128 + tax. Total of pymts \$4,608 + tax. Drive off = \$1,998. Residual = \$8,183 based on 12k mi/yr.

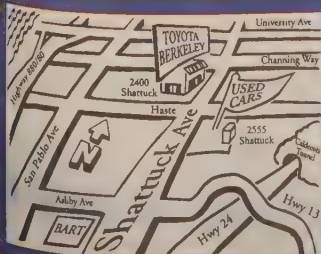
### '98 TACOMA 4x4

**\$16,588 or \$199/mo. + tax\***



Our lowest priced 4x4, nicely equipped with A/C, cassette, tach, chrome package, mats & more.

\*36 monthly pymts of \$199 + tax. Total of pymts \$7,164 + tax. Drive off = \$1,998. Residual = \$11,226 based on 12k mi/yr.



## TOYOTA of BERKELEY

2400 SHATTUCK AVE., BERKELEY

Tacomas: OAC via FMCC. Max term = 24 mo.  
Max amount to finance = \$20K. All prices plus  
tax, lic. & doc fee. All vehicles subject to  
prior sale. Expires 8-2-98



**(510) 845-2530**



The 1963 Mercedes 300 SL boasts a 94 1/2-inch wheelbase that teams up with a four-speed transmission to make for one nimble-footed car. The hand brake, at the driver's right knee, has a thumbscrew adjustment knob. Under the dashboard are the clutch, brake and accelerator pedals, while four functional cooling slots on each front fender help keep the engine temperature under control.



## Eye doctor looks to the past to see links to '63 Mercedes 300SL

### CLASSIC CLASSICS

By Vern Parker

When Frank Spellman was studying at Johns Hopkins University to become an ophthalmologist, he was unaware of one particular patient at the hospital. Their paths, however, would cross years later, so to speak.

The patient and his wife, Mercedes Pollack, reportedly wealthy tobacco merchants from Cuba, fled and left behind most of their possessions, including a Mercedes-Benz 300SL roadster when Fidel Castro gained control of the island.

Mrs. Pollack was traveling in Europe in 1963, when she heard the news that Mercedes-Benz was going to cease producing the 300SL model. She called the factory in Stuttgart to learn there were still four cars unsold. She inquired if any were white with a red interior. She was told there was exactly one, and she negotiated the deal over the telephone.

Soon thereafter Mr. Pollack underwent surgery at Johns Hopkins in a futile effort to save his eyesight. In

1977, when the low-mileage roadster was 14 years old, it was purchased by a woman in Connecticut who only drove it on sunny days. After 20 years she decided to sell the 300SL. It had yet to register 20,000 miles.

Dr. Frank Spellman has an affinity for the 300SL sports cars with a windsplit over each wheelwell. He heard about the low-mileage, all-original car and drove to Connecticut to verify the reports.

"Basically the car is a time warp from the last week of production," Spellman said. He bought the car on the spot, and has since learned of the very unusual coincidences linking him to this particular car.

In addition to his fleeting connection to the Pollacks, Spellman discovered a Civil War connection to the Connecticut woman.

The husband of the second owner had a great-grandfather who was one of the white officers who commanded the black troops of the 54th Regiment of Massa-

chusetts Volunteer Infantry. Hollywood made the movie, "Glory," about this Civil War regiment. Spellman had several ancestors who served in that unit, and probably were commanded by the

Like all the other 300SL roadsters that came before and the four that followed, Spellman's classic has a two-spoke steering wheel dressed up with a full horn ring. Between the padded visors is

a light illuminated by rotating it left or right. The external door handles are flush with the metal. A touch of the thumb and out pops the handle to be grasped.

The

sculpted rear of the two-seater is highlighted by the wraparound taillight units that incorporate three lenses and one reflector in one curvaceous unit. Naturally, the bumpers, both front and rear, closely follow the curvature of the car.

A 94 1/2-inch wheelbase combined with a four-speed transmission make for a nimble-footed car. The hand brake, at the driver's right knee, has a thumbscrew adjustment knob. Under the dashboard are the clutch, brake and accelerator pedals. "They're hardly worn," Spellman said. Four functional cooling slots on each front fender help keep the engine temperature under control.

Nine years before Spellman bought the 300SL roadster, he happened across what he describes as the last pair of European specification headlights for a 300SL. Naturally, he bought them. Perhaps this car really was meant to be his.

**The 300SL's 183-cubic-inch, six-cylinder, aluminum engine produces 250 horsepower, more than enough to propel this 15-foot-long roadster to the upper reaches of its 162 mph speedometer.**

ancestor of the car's second owner.

Wanting to discover more about the history of the Mercedes 300SL, Spellman located the woman, who was thrilled to know her "white dove" was being well cared for. She gave him an address in Miami where he could reach her in the future, and it sounded eerily familiar.

It was the same address of a man who had previously sold Spellman another Mercedes-Benz more than a decade ago! All of these ties to his life convince Spellman the 1963 300SL was destined to be his (at least that's what he tells his wife, Beverly).

Since buying the Mercedes, Spellman has discovered the 6.70x15-inch Michelin tires are only its second set. The 183-cubic-inch, six-cylinder, aluminum engine produces 250 horsepower, more than enough to propel the 15-foot-long roadster to the upper reaches of the 162 mph speedometer.

## Mercury

continued from page one  
require reading glasses. It also has a side airbag to protect the chest and head in side collision.

To protect against theft, the four-select key can be unlatched and removed, revealing a visible panel and a flashing LED signal. This cat does snooze even though the key is out of the ignition.

## 1999 Mercury Cougar specifications

**VEHICLE TYPE:** 4-passenger, 3-door sports coupe  
**BASE PRICE:** \$18,095 (as tested: \$21,315)  
**ENGINE TYPE:** V-6 DOHC 24-valve Duratec w/EEC-V  
**DISPLACEMENT:** 2.5-liter  
**HORSEPOWER (net):** 170 at 6250rpm  
**TORQUE (lb-ft):** 165 at 4250 rpm  
**TRANSMISSION:** 5-speed manual  
**WHEELBASE:** 106 in., 2692 mm  
**TREAD (front/rear):** 59/59 in. 1498 / 1498 mm

**OVERALL LENGTH:** 171 in.; 4699 mm  
**OVERALL WIDTH:** 70 in.; 1778 mm  
**HEIGHT:** 52 in.; 1320 mm  
**TURNING CIRCLE (curb-to-curb):** 36 ft.; 11 m  
**CURB WEIGHT:** 3,292 lbs.; 1720 kg  
**FUEL CAPACITY:** 16 gals.; 60 l  
**EPA MILEAGE RATING:** 23 city, 29 highway  
**ASSEMBLY PLANT:** Flat Rock, Mich.  
**STRONG FEATURE:** Handling  
**WEAK FEATURE:** Ride comfort

## Around the industry

Seoul, South Korea. — Mazda Motor Corp. has announced it may join Ford Motor Co. in a bid for a controlling stake in Kia Motors Corp. The third largest auto maker in South Korea, Kia will be auctioned by the Korea Development Bank, Kia's biggest creditor.

Ford has not decided whether to bid, according to Ford spokesman David Reuter, speaking in Japan. The Bank wanted to complete the sale of Kia by the end of August. The sale could provide a model for future auctions needed to rebuild the Korean economy. Ford owns a controlling share in Mazda Motor Corp.

LOS ANGELES, Calif. — When it goes on sale this summer, the Toyota Camry Solara sport coupe will have a base price of \$19,058.

Toyota is hoping the Solara will strengthen Camry's bid to retain its title as the best-selling car in the U.S. The Solara SE V-6 will be the first model to reach dealers in August. It will sell at \$21,608 and the SLE V-6 at \$25,408. The four-cylinder Solara SE will reach the market in late September. All prices include \$420 destination charge.

Toyota's CALTY Design Center in Newport Beach,

Calif., styled the coupe which will be built at Toyota's plant in Cambridge, Ontario. The 1999 Solara is the first two-door since the 1996 model year.

TOKYO, Japan — A challenge to the rules that have allowed free auto trade between the United States and Canada for more than 20 years are expected to be challenged by Japan.

Tokyo, earlier in July, took the first step toward a free trade challenge through the World Trade Organization. It is asking for bilateral talks with Canada on that nation's trade policy under the U.S.-Canada Auto Pact.

Japan could demand that Canada end what Tokyo sees as discriminatory tariffs, which mostly favor the Big 3's shipment of cars into Canada.

An official of Japan's Foreign Ministry's North American Division said: "Such a system is against GATT (the General Agreement on Tariffs and Trade) and WTO agreements."

Under World Trade Organization rules, the two nations must hold their talks within 30 days unless both sides agree to a delay. If the talks are inconclusive, Japan could ask that the dispute move to WTO arbitration.

## OAKLAND ACURA WAREHOUSE

## Hot Summer Sale!

**ENTIRE 200 CAR INVENTORY  
CLEARANCE PRICED!**



'98 2.5 TL Luxury Sedan

**\$298/month\***

Auto, Moonroof, ABS, Leather, Climate Control, AM/FM Cassette, CD & much more

\*39 mo. lease. Total drive off \$3,965.22. Resid. \$15,501.55. Total of pymts \$15,888.64 12k mlyr. O.A.C. 4 to choose. #001510, 005002, 005958, 006784

## New Cars At Used Car Prices

### Acura 2.2 CL Premium Coupes

Auto, Leather, Climate Control, Moonroof, CD, Alloys & More

Kelly Used Car Blue Book...\$23,650



Oakland Acura New Car Clearance **\$20,988!**

4 to choose. #024160, 024166, 024426, 024286

### Special Loyalty Programs End Soon

**ATTENTION PRESENT & PREVIOUS ACURA OWNERS:**

**\$1,000**

Customer Loyalty Rebates on CLs, TLs, RLs & SLX

**\$500**

Loyalty Rebates on Integra

## OAKLAND ACURA

1-888-298-ACURA

Sales Department: Mon.-Fri. 9am-6pm, Sat. 9am-6pm, Sun. 11am-6pm  
277 27th St. (at Harrison) • Near Beautiful Lake Merritt  
510-444-8383 • e-mail: oaklandacura.com

Extended Service Hours: Mon.-Fri. 7:30am-6pm, Sat. 9am-5pm  
Local Shuttle Service

Prices + tax, lic & doc fees, subject to prior sale Expires 8/3/98

Hills Newspapers, Inc., 5707 Redwood Road, Oakland, 94619

The Montclair, Berkeley Voice, El Cerrito Journal, Piedmonter and Alameda Journal

## Auto

**A Weekly Publication  
of Hills Newspapers, Inc.**

Publisher: Scott Little

Editor: Dennis Evanosky

Classified Advertising Manager: Ira Rosenthal

Advertising Design: Maria Davis,

Laura Fjellstrom, Nelly (Ana) Quiñonez Eric Kos

Production Manager: Carroll Pasley

Production Camera: Joe Robertson

Turn that old couch into shiny new income

**SALE / S**  
15" TV, VCR  
1 furn, patio  
A w exc cond. 415-0744  
Sofa and Matching Love Seat  
Great Condition! First \$225.00 Takes It!  
510-555-8888  
FURNITURE: 1940s-1960s

## HILLS NEWSPAPERS CLASSIFIEDS 339-8777

Hours: Monday Thru Friday  
8 a.m. - 6 p.m.



THE MONTCLAIR  
THE PIEDMONTER  
BERKELEY VOICE  
ALAMEDA JOURNAL  
THE JOURNAL



# THE GREATEST SHOW-ON-WHEELS

**0.9% FINANCING**  
AVAILABLE ON SELECTED  
GM MODELS O.A.C.\*

**\$2,000 REBATES**  
ON EVERY NEW  
'98 NISSAN

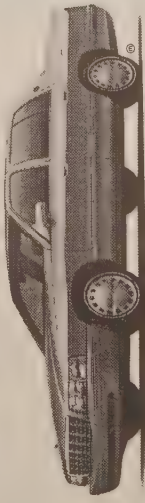
## CADILLAC

**OUR BIGGEST SALE EXTENDED THROUGH JULY 31!**  
**SALE EVENT OF THE YEAR!**

OVER 25 NEW CADILLACS AVAILABLE!

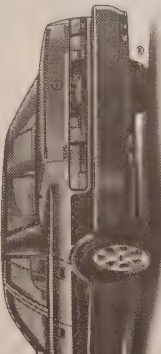
BRAND NEW 1998  
**Deville D'Elegance**

**\$8,000 OFF MSRP**



VIN #71343

DEMO  
**Seville STS**  
**\$5,000 OFF MSRP**

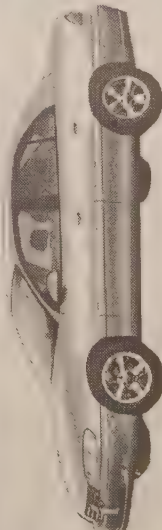


PREVIOUS DEALER DEMO VIN #90633

MSRP \$1,802  
DISCOUNT \$5,000  
TOTAL \$46,802

BRAND NEW 1998  
**Catera**

**\$5,000 OFF MSRP**



VIN #13570

**ALL CADILLACS WILL BE PRICED TO MOVE!**  
LIMITED TO SUPPLY ON HAND. NO DEALERS, PLEASE!

\*Ad prices plus tax, license & doc fee. Subject to prior sale. If market price. Sale of cars excludes taxes.

## PONTIAC - GMC

YOUR CHOICE!

1998 Sonoma



**\$189**  
PER MO.  
PLUS TAX  
36 MOS.

**ZERO DOWN**

1998 Sierra



**\$289**  
PER MO.  
PLUS TAX  
36 MOS.

36 month lease. \$0 down plus \$797 drive-off fee. Option to purchase at lease end for \$5538. GMAC must approve lease. VIN #508297

1999 Pontiac Grand AM



**\$199**  
PER MO.  
PLUS TAX  
48 MOS.

Automatic,  
Air, Cassette  
Stereo

48 month lease. Total of \$599 cash due at lease ending which includes drive off fee. Option to purchase at lease end for \$8,827. Bank must approve lease. VIN #504514

1998 Pontiac Sunfire



**\$13,988**

Automatic, A/C,  
CD Player, Tilt, More!

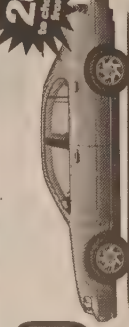
VIN #53324

## NISSAN

1998 Maxima SE or GLE

Automatic, AM/FM cassette/CD, alloy wheels, air, PW/DL, cruise, Bose sound system, moonroof, leather, power seats & more...

**\$6,000**  
OFF MSRP\*



1998 Pathfinder 4x4 SE or LE

ABS, automatic or manual transmission, CD, cassette, alloy wheels, moonroof, Bose sound system, PW/DL, cruise, tilt, air, many with leather, limited slip & more...

**\$5,000**  
OFF MSRP\*



1998 Quest GXE

Automatic, ABS, front & rear air, Captain's chairs, AM/FM cassette/CD, PW/DL, some with moonroof, CD & more...

**\$5,000**  
OFF MSRP\*



Best Overall Leases And Price Quotes  
In The Bay Area!  
Call Charlyne Jordan (800) 245-1985

ALL PRICES PLUS TAX, LICENSE & DOC FEE. ON APPROVED CREDIT. SUBJECT TO PRIOR SALE. OFFERS GOOD THRU 8-2-98. \*AFTER REBATE

**CONNELL AUTO CENTER**  
BROADWAY "AT" PIEDMONT, OAKLAND - 893-9110

**HURRY! ENDS AUG. 3<sup>RD</sup>**





# USED CARS from SATURN of OAKLAND

3015 Broadway in Downtown Oakland Phone 510.891.4610  
See all of our Vehicles on the internet at [www.saturnok.com](http://www.saturnok.com)



as low as **\$6995**

'94 SL-1 SEDAN, VIN #186395

## '91 FORD EXPLORER

Super Sharp, Only 44k Miles.

#A44372

**\$9,995**

## '89 FORD TAURUS GL WAGON

Extra Clean, 44k Low Miles.

#180834

**\$5,995**

## '89 JEEP WRANGLER

Auto, A/C, 6 Cyl, 64k Miles, New Top.

#12477

**\$9,995**

## '95 FORD ESCORT LX WAGON

AT, A/C, Clean, Low Miles.

#156064

**\$8,995**

## '95 FORD PROBE SE

Red & Ready. Sharp, Sporty.

#160116

**\$10,995**

## '94 DODGE INTREPID

What A Steal! AT, V-6, Clean!

#149442

**\$10,995**

## '95 MERCURY TRACER

AT, Full Power, Low Miles.

#603525

**\$8,995**

## '85 CHEVY CELEBRITY

66k Low Miles, Hurry!

#259486

**\$3,995**

## '91 CHEVY S-10 BLAZER

AT, V-6, 4x4, Loaded.

#203419

**\$8,995**

## '94 FORD EXPLORER

This Won't Last A Day!

#A59485

**\$14,995**

## '96 TOYOTA TERCEL

Great Commute Or Kids Car!

#126935

**\$7,995**

## '92 HONDA ACCORD EX

Very Clean, Great Value.

#031214

**\$9,995**

## '94 CHEVY CAVALIER

AT, A/C, ABS & More. Hurry!

#132680

**\$4,995**



### INSPECTION



### WARRANTY



### GUARANTEE

introducing a different kind of



## USED CAR

Every Saturn of Oakland used vehicle undergoes a 150-plus point inspection and reconditioning process including tires, brakes and scheduled maintenance.

Each Saturn of Oakland used vehicle comes with a minimum 30 day/3,000 mile powertrain limited warranty.

We are so different that we offer a 3 day money-back guarantee and a 30-day/1,500 mile trade-in policy.

## '97 FORD MUSTANG

Super Savings, Great Value!

#122936

**\$14,995**

## '96 FORD T-BIRD COUPE

AT, V-8, Loaded With Extras.

#183301

**\$12,995**

## '96 DODGE STRATUS

AT, A/C, Tilt, CC. Very Sharp!

#138140

**\$10,995**

'94 SATURN  
**SOLD**

## '91 OLDSMOBILE CUTLASS CALAIS

AT, Loaded, Won't Last.

#003007

**\$5,995**

## '88 PONTIAC GRAND AM

AT, Loaded, ABS, Hurry!

#755447

**\$4,995**

## '94 MAZDA PROTEGE SEDAN

Why Pay More For Corolla?

#747780

**\$7,995**

## '97 MITSUBISHI GALANT

Luxury, Comfort & Style.

#106355

**\$14,995**

## '97 TOYOTA CAMRY SEDAN

Priced To Sell. Best Buy.

#038908

**\$16,995**

## '92 NISSAN PATHFINDER

4x4 Fun For Less!!!

#017930

**\$12,995**

## '96 TOYOTA TACOMA X-CAB

AT, V-6, Power Group, Very Clean.

#198394

**\$15,995**

## '89 MITSUBISHI MONTERO

AT, V-6, Loaded, CD, Extra Clean.

#010687

**\$7,995**

## '90 DODGE CARAVAN

AT, V-6. Why Pay More!

#249624

**\$6,995**

## '94 PLYMOUTH VOYAGER SE

AT, V-6, Low Miles, Great Buy!

#722854

**\$10,995**

## '95 FORD TAURUS SHO

Leather, CD, Moonroof, Power Seats.

#131526

**\$12,995**

## '93 FORD TAURUS GL WAGON

AT, V-6, Loaded, Clean.

#140147

**\$8,995**

## '88 FORD TEMPO SEDAN

AT, Loaded, Clean, 64k Miles.

#162822

**\$4,995**

## '95 SATURN

**SOLD**

# No Hassle. No Haggle Pricing.

1. Inspected 2. Warranted 3. Guaranteed



## USED CARS from SATURN of OAKLAND

**510-891-4610**

[www.saturnok.com](http://www.saturnok.com)



# Lloyd Wise Discount Outlet Summer Getaway!

Hit The Road with **HOT SAVINGS & HOT FINANCING!**

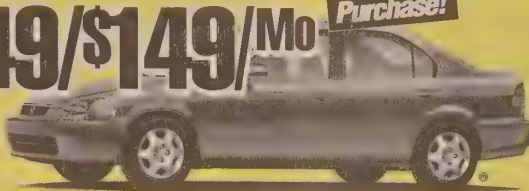
## HONDA 3.9% APR!

Up To 60 Months! On Selected Civics.  
36-48 Months on Credit Approval

HONDA

New '98 Civic DX 4 Door Automatic!

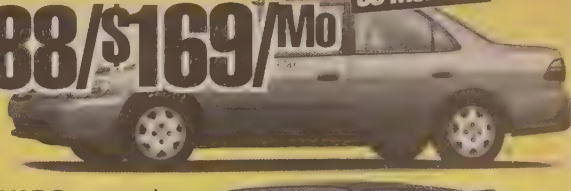
**\$12,649/\$149/Mo** **Purchase!**



60 month purchase @ \$149/Mo @ 3.9% APR with credit approval. Price plus tax, license, doc fee. \$500 down. #259060

New '98 Accord LX 4 Door Automatic

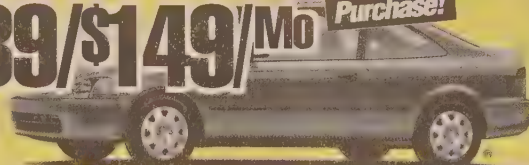
**\$17,588/\$169/Mo** **36 Months!**



36 month lease @ \$169/Mo + tax with credit approval. Cap @ \$21897. Residual: \$30450. Top \$1242.70. Top \$5590.88. Drive Off \$3910.33. 12K mi/yr. #281970

New '98 Civic DX 2 Door Automatic!

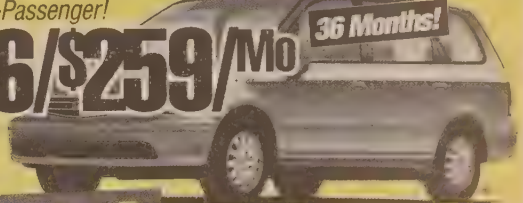
**\$12,589/\$149/Mo** **Purchase!**



60 month purchase @ \$149/Mo @ 3.9% APR with credit approval. Price plus tax, lic and doc fee. \$500 down. #279980

New '98 Odyssey LX 7-Passenger!

**\$21,886/\$259/Mo** **36 Months!**



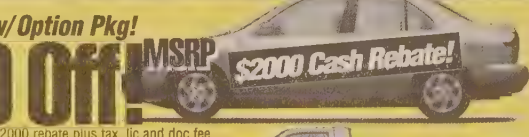
36 Month lease @ \$259/Mo + tax with credit approval. Cap @ \$25980. Residual: \$15304.50. Top \$10,115.28. Drive Off \$4683.36. 12K mi/yr. #275980

## NISSAN 0% APR or \$2000 Rebate!

ON ALL MODELS, OR 0% APR-24 MOS!

New '98 Sentra SE w/Option Pkg!

**\$4,000 Off!** **MSRP \$2000 Cash Rebate!**



at this price. Price after \$2000 rebate plus tax, lic and doc fee.

New '98 Frontiers! \$2000 Rebate!

**\$10,189** **\$0 DOWN PURCHASE. \$232/Mo**



#50060. Price after \$2000 rebate plus tax, lic and doc fee.

New '98 Altimas! \$2000 Rebate!

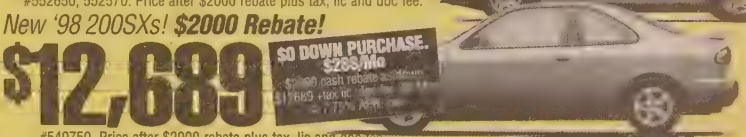
**\$12,789** **\$0 DOWN PURCHASE. \$289/Mo**



#551830. Price after \$2000 rebate plus tax, lic and doc fee.

'98 Quest or Maxima GXE Automatic!

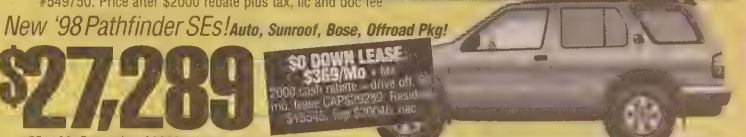
**\$17,999!** **Your Choice!**



#552650, 552570. Price after \$2000 rebate plus tax, lic and doc fee.

New '98 200SXs! \$2000 Rebate!

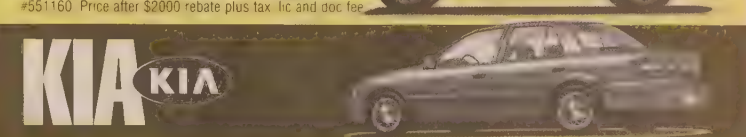
**\$12,689** **\$0 DOWN PURCHASE. \$288/Mo**



#549750. Price after \$2000 rebate plus tax, lic and doc fee.

New '98 Pathfinder SEs! Auto, Sunroof, Bose, Offroad Pkg!

**\$27,289** **\$0 DOWN LEASE. \$369/Mo**



#551160. Price after \$2000 rebate plus tax, lic and doc fee.

## HYUNDAI

New '98 Hyundai Accent  
**\$0 Down \$199 Mo**

New '98 Hyundai Tiburon  
**\$0 Down \$275 Mo**

New '98 Elantra GLS Automatic  
**\$0 Down \$285 Mo**

60 month lease @ \$199/Mo + tax with credit approval. Drive off \$1500. Top \$1763. Residual \$3446.25. #490460

60 month lease @ \$275/Mo + tax with credit approval. Drive off \$1500. Top \$1491.80. Residual \$4561. #306330

60 month lease @ \$285/Mo + tax with credit approval. Drive off \$1500. Top \$1491.80. Residual \$4561. #306330

New '98 Sephia!  
**\$0 Down \$199 Mo**

New '98 Kia Sportage!  
**\$0 Down \$229 Mo**

New '98 Sephia LS!  
**\$0 Down \$249 Mo**

## Used Car Blowout This Weekend!

We're Overstocked with trade-ins! Drive home a Blistering Deal!

**\$99 Down!**

YOURSELF! THESE LIQUIDATION OUTLET PRICES ARE REAL! BARBONES! NO PAY! FIRST COME! FIRST SERVED! CREDIT PROBLEMS? BANKRUPTCY? NO PROBLEM! CALL 1-800-CARLOAN

<p>'95 FORD PROBE GT Only 31K mi! Cruise, Tilt! STK#455911 <b>VALUE \$13190</b> <b>BLOWOUT \$9880</b></p> <p>'95 FORD ASPIRE Auto, AC, Vary Clean! STK#455941 <b>VALUE \$6999</b> <b>BLOWOUT \$4995</b></p> <p>'93 HONDA ACCORD LX Auto, Cruise, Tilt, Loaded! STK#456200 <b>VALUE \$10380</b></p>	<p>'94 HONDA CIVIC Only 49K mi, AM/FM Cass, Cruise STK#456120 <b>VALUE \$12480</b> <b>BLOWOUT \$10480</b></p> <p>'91 HONDA CRX AC, Tilt, Auto! STK#4562431 <b>VALUE \$6995</b> <b>BLOWOUT \$6995</b></p> <p>'95 HONDA CIVIC DX Auto, AM/FM Cass, Tilt. STK#456370 <b>VALUE \$12380</b> <b>BLOWOUT \$9980</b></p>	<p>'96 DODGE NEON Only 31K mi! Auto! Nivelt STK#456231 <b>VALUE \$10700</b> <b>BLOWOUT \$7188</b></p> <p>'97 KIA SPORTAGE 4X4 Only 11K mi! ABS, Cruise STK#456400 <b>VALUE \$15999</b> <b>BLOWOUT \$12980</b></p> <p>'96 HONDA ACCORD LX Only 8K miles! Auto, Power Everything! STK#456310 <b>VALUE \$17880</b> <b>BLOWOUT \$15680</b></p>	<p>'97 CHEVY CAVALIER Low Mi, Auto, Cruise, AM/FM Cass STK#455990 <b>VALUE \$12180</b> <b>BLOWOUT \$10980</b></p> <p>'96 CHEVY CORSCIA V6, Auto, AC, Nice! STK#456190 <b>VALUE \$10780</b> <b>BLOWOUT \$8388</b></p> <p>'97 CHEVY LUMINA Auto, Cruise, Tilt, Sharp! STK#455000 <b>VALUE \$14150</b> <b>BLOWOUT \$10980</b></p>	<p>'96 NISSAN REG CAB PKUP Auto, Cust Whl! Super! STK#552201 <b>VALUE \$11780</b> <b>BLOWOUT \$9388</b></p> <p>'90 JEEP WRANGLER V6, Air, Cust Whl! Loaded! STK#552802 <b>VALUE \$11380</b> <b>BLOWOUT \$8988</b></p> <p>'95 TOYOTA COROLLA DX ABS, Auto, Tilt, the Works! STK#456390 <b>VALUE \$12480</b> <b>BLOWOUT \$9995</b></p>	<p>'96 HONDA CIVIC DX Low Mi, Auto, Air, AM/FM Cass STK#456370 <b>VALUE \$13580</b> <b>BLOWOUT \$10980</b></p> <p>'97 HYUNDAI SONATA GL Only 10K mi! Auto, Air, Cruise! STK#456410 <b>VALUE \$13780</b> <b>BLOWOUT \$10980</b></p> <p>'97 CHRYSLER SEBRING JX Air, Loaded! Sharp car! STK#456340 <b>VALUE \$19480</b> <b>BLOWOUT \$14980</b></p>	<p>'96 DODGE INTRE Loaded! Cruise! STK#456380 <b>VALUE \$10980</b> <b>BLOWOUT \$10980</b></p> <p>'95 HONDA CIVIC EX V6, AM/FM Cass, 31K mi! STK#456181 <b>VALUE \$12388</b> <b>BLOWOUT \$12388</b></p> <p>'94 INFINITY J Loaded! Low! STK#456330 <b>VALUE \$15880</b> <b>BLOWOUT \$15880</b></p>
--	--	--	--	--	--	--

# LLOYD WISE



WATCH US GROW IN SAN LEANDRO!

## Discount Outlet

Opening Soon: Ultimate State-of-the-art Auto Center



All offers based on credit approval. Offers expire 48 hrs. after publication.

**HONDA/KIA**  
10550 East 14th St., Oakland  
510-638-4000

**NISSAN**  
10550 East 14th St., Oakland  
510-638-4428

**HYUNDAI**  
1200 Marina Blvd., San Leandro  
510-352-4747



# 1999 Mitsubishi Galant: high content, value, power

## KEANE ON WHEELS

By Connie Keane

Mitsubishi wants attention. To get it, they've converted the Galant from a compact vehicle into a mid-size sedan, and made it \$450 cheaper.

During a recent press conference,

Mitsubishi executives said they have not done a good job in customer satisfaction and corporate profitability. The all-new Galant is the automaker's new benchmark for turning things around.

After my test drive, the Galant deserves two thumbs up. The V-6 engine is powerful, it's highly contented with standard equipment, and pricing will make the competition take notice. All this should get Mitsubishi notable attention in the highly competitive sedan market segment.

The 1999 Galant is one of the most purposefully planned and thoroughly tested vehicles ever produced by Mitsubishi. Galant is available in a four model lineup: DE, ES, ES V6, and LS. The ES line is expected to represent 65 percent of the total Galant

sales volume, so my test drive focuses on the ES.

The Galant offers what mid-size sedan buyers are looking for without having to pay for them as added-on options. All Galants are equipped with air conditioning and an air filtration system, an AM/FM cassette audio system, tinted glass, power door locks, plus power windows with a 30-

feature which casts light on driveways and parking lots for up to 30 seconds after the driver exits the car.

Engineers built the Galant's two high torque engines and four-wheel independent suspension systems strictly for North American drivers who want strong performance and confident passing ability. These two engines are not

quietly.

This is the first model year the Galant is offered with a V6 engine. The 3-liter, 24-valve, single overhead cam V6 engine is one of the most powerful in its mid-size class, generating 195 horsepower at 5,500 rpm, and 205 pounds feet of torque at 4,500 rpm.

I also tested the ES with a 2.4-liter, four-cylinder engine, which has more power than the model it replaces. But still, the difference was like night and day; I was truly spoiled by the ES V6 and couldn't wait for my turn to get back in it.

The ES model line has a base price of \$17,990 with

an automatic transmission, fog lamps, leather-wrapped steering wheel, woodgrain interior trim, cruise control, keyless entry system, and lighted dual vanity mirrors.

The ES V6 model includes four-wheel disc anti-lock brakes and 16-inch wheels and tires. My tester featured the premium package with a sunroof, alloy wheels, and front side airbags for \$21,990.

The Galant is longer, wider and taller than the previous generations, and its exterior styling slightly resembles Mitsubishi's flagship vehicle, Diamante. The Galant is one new family sedan on the market that demands attention.



The 1999 Mitsubishi Galant ES has a stylish exterior design that is a distinctive alternative to look-alike mid-sized sedans. The car's sporty look is backed by the performance of a high-torque 145-horsepower 2.4 liter SOHC 16-valve engine and a four-wheel drive independent suspension specifically tuned for spirited driving.

second delay for continued operation when the ignition is shut off.

In addition every Galant (including the \$16,990 base DE model), is loaded with 15-inch wheels and tires, two trip meters, front and rear floor mats, variable intermittent wipers, and a 12-volt power outlet, plus cigarette lighter. Mitsubishi designers thoughtfully added automatic headlamp shut-off, a

available in Galants sold in any other country.

**The Galant's 3-liter, 24-valve, single overhead cam V6 engine is one of the most powerful in its class, generating 195 horsepower at 5,500 rpm.**

inclines, the shift points in the transmission were seamless, and the powerful new V6 engine propelled up hills

# Mini, compact and large, SUV market just keeps growing

## GET OFF THE ROAD

By Christopher Keane

Size counts — especially when choosing a sport utility vehicle. But with an SUV, like everything else, sizes are deceiving.

Here's a typical dilemma: You have the kids plus their car seats, and the family dog, the relatives, the kids' friends, the soccer club, and a ton of groceries. And you have to chauffeur them all over creation. You need a big vehicle.

But you hesitate to buy a sport utility vehicle because you're certain it is a bulky behemoth with the agility of a Bekins van and the sex appeal of a school bus. Well, there's something you need to know: SUVs come in a huge variety of styles and sizes. More importantly, though, even the largest SUV may not be as big as you think.

The smallest of the sport utility vehicles are the mini-SUVs. Small in both size and price, these minis function well as fun urban run-arounds. Priced from \$14,000 to \$19,000, this class includes the Suzuki X-90 and the new Isuzu Amigo.

Their size is equally mini. The two-seater X-90 is shorter

by 3 inches than its equivalent subcompact sedan, the Suzuki Swift, and the X-90 holds about the same amount of cargo — a suitcase of about 8 cubic feet.

The next larger group is the fastest growing segment — subcompact SUVs. Mostly car-based and all-wheel drive, subcompact SUVs are for folks wanting an entry-level vehicle. Subcompacts are also excellent foul-weather performers and are quickly replacing the family hatchback. Ranging in price from the high teens to low twenties, small SUVs include Subaru Forester, Honda CR-V, and Toyota RAV-4.

For a size comparison, park a Forester beside its dealership mate, the compact Impreza coupe. Forester is only slightly longer than Impreza, but still thinner. However, it triples the room of Impreza's cargo bay to a class-leading 33 cubic feet.

As the most recognizable group, compact sport utilities are the classic vision of the SUV, and best suited for five passengers. These include Ford Explorer, Chevrolet Blazer, and Jeep Grand Cherokee. Recent luxury entries and innovative designs are the Mercedes-Benz ML320, the Lexus RX 300 and the GMC Envoy.

Versatility and options have made this group the

most popular, by far. Compact SUVs are available as two-doors or four-doors, Spartan or luxurious, with 2WD, 4WD or AWD. Prices range from the mid-twenties to high thirties.

For a size comparison, check out an Explorer next to the popular midsize sedan, Ford Taurus. Surprisingly, the sedan stretches past the Explorer by almost a foot, as well as being 3 inches wider. However, Explorer's 43 cubic feet of rear cargo area triples the Taurus trunk space.

The final segment of SUVs are the full-size models. Built for shuttling large families or heavy loads, these big boys solve the typical family dilemma. When purchased with optional third row seating and front bench seats, full-size models like Ford Expedition and GMC Suburban can carry up to nine passengers. Prices range from \$25,000 for a base Chevrolet Tahoe to more than \$50,000 for luxury models like Lincoln Navigator and Toyota Land Cruiser.

Although these models appear large, their length and width can be surprisingly small. Take a look at the new Dodge Durango. More than 16 feet long, Durango boasts seating for eight, a powerful 5.9-liter V8 engine, and standard towing up to 7000 pounds. The rear cargo bay holds 19 cubic feet, but

**SUVs come in a variety of styles and sizes. More importantly, though, even the largest SUV may not be as big as you think.**

expands to 51 cubic feet. Yet, when parked beside the new Dodge Intrepid, a six passenger sedan, the Durango is still 10 inches smaller and three inches thinner.

Look at the popular Ford Expedition. This full-size vehicle comes with seating for nine passengers, a 2,000-pound payload capacity, an 8,000-pound towing capability and a whopping 118 cubic feet of cargo space. But a full-size six passenger Lincoln Town Car is almost a foot longer and just as wide as the Expedition.

Boxy shapes, beefy designs and high driver positions make sport utility vehicles often appear longer and wider than standard sedans. But appearances are deceiving. SUVs actually occupy a smaller footprint than an equivalent sedan. Yet, within that same space, SUVs are able to carry more passengers, and larger cargo, as well as provide you with greater utility.

# Jamboree: a place for Jeep lovers everywhere

By Arnold Wechter  
North American Auto  
Writers Syndicate

Monticello, N.Y.—What brought 133 sports-utility vehicles, 245 adults, 19 children and four dogs to this resort area in the Catskills?

It is still another Jeep Jamboree — an event that allows owners to test their off-road skills in a program that provides them a combination of family togetherness, a test of their SUV's ruggedness, plus a chance to meet old friends and make new ones.

Jeep Jamborees are limited to Jeep owners and that includes old and new models. More than 6,500 Jeep owners and their families are expected to attend the 34 jamborees that will be held this year throughout the U.S. and Canada.

If you're not a Jeep owner, don't despair. There are off-road clubs throughout the nation which hold similar events. Contact the dealerships for information and dates.

If you own any sport-utility vehicle (SUV) capable of true off-roading, and that means four-wheel drive with a fourth-low gear, you owe it to yourself to take advantage of jamborees like the one we participated in in Monticello.

At Jamborees you'll see a variety of models from the legendary World War II models and their successors along with Grand Wagoneers, Cherokees and Grand Cherokees. But it is the old familiar open-air Jeep that still predominates these Jamborees.

The current Jeep Wrangler is our vehicle of choice in off-road events. It makes us cringe to think of taking a beautiful Grand Cherokee, capable as it may be, and run it through a tough Jamboree course. You're bound to finish with scratches and dents.

The beauty of the Wrangler and its predecessors is that dings are considered badges of honors.

You also meet participants at Jamborees who have 'tricked' up their vehicles to make them even more capable in off-road work. Don't worry about your Jeep not having larger wheels along with a host of features. If off-roading 'hooks' you then head for the parts store.

The Jamborees are not competitive events — they are family-oriented outings with fun for everyone. They also allow owners and their families who wish to visit seldom seen, hard-to-reach places that only their SUV can reach.

Over the years we have attended six Jamborees. Each proved enjoyable and provided us with seeing portions of the U.S. that we would never have viewed by the usual modes of travel.

Thanks to Jeep Jamborees we have visited a section of California's North Coast that tourists rarely see, we traveled through the trails near Mount Rainier in Washington, and viewed the famed vistas along California's fabled Rubicon Trail.

Jamborees are rated by their level of difficulty on a scale from one to ten. Only one trail in the U.S. rates a ten and it is the Rubicon.

Beginners should not shy away from the more difficult

events. Chrysler Corp., makers of Jeeps, sponsors the event and provides experts and trail bosses are their to teach way, roading and also to help should they get in a situation.

Our latest Jamboree place in New York's Catskills. Like other Jamborees it was rated from six. But trail conditions change the ratings and change they did.

It rained for more than a week prior to the event and the rock-strewn trails through the lush forests became rivers of goopy mud and hid many of the rocks and small boulders. It raised the level of difficulty from eight — but it also raised the level of fun.

The trail bosses had the work cut out for them — even the most experienced drivers and the best-equipped Jeeps found the mud a worthy foe.

One of the great experiences provided by the Jamboree is the spirit of cooperation by the participants. You get stuck in the mud, trapped on a slippery hill or caught on a boulder and friends you made earlier in the day rush to your rescue. It restores your faith in humanity.

Speed is not a factor. The truth is you'll be doing most of your driving in first gear. Torque, not horsepower, is most important to the trail. If you are an environmentalist, fear not, the Jamborees use only established trails and the rules of the Tread Lightly organizations are strictly followed.

Chrysler wants owners to experience what their SUVs are capable of doing, but also wants to promote safe and environmentally responsible driving. The cost of attending Jeep Jamborees is reasonable. It comes to \$215 per adult, \$100 for children 14, \$70 for children six to three and no charge for children two and under.

All registration fees include two dinners, three breakfasts and two lunch boxes. Participants normally have the option of camping out or staying in nearby motels.

Since 1953, Jeep Jamborees have grown from the once-year Rubicon event in the Sierra Nevada to 34 events across the country in 1998. In addition, the number of participants have increased from 155 people in 1953 to more than 6,500 Jeep owners and their families enjoying these weekend adventures.

The Jamborees are operated by Mark Smith, who was one of the founders of the original Rubicon event. Smith and members of the Georgetown (Calif.) Rotary Club were seeking an event to promote tourism to the town, located near Lake Tahoe — and the Rubicon was the result.

Smith, considered one of the leaders of the off-road sport, and his family run the events. He is also employed as a consultant for Chrysler on its sport-utility vehicles.

No Jeep model reaches production until it has proven its worth over the Rubicon trail. Smith or a member of his family work all the Jamborees.

What was the result of the Catskill Jeep Jamboree? A total of 135 muddy Jeeps, 245 happy adults, 19 even happier children and four well-fed dogs.





# DOWNTOWN AUTO CENTER

AT ONE LOCATION, 41ST & BROADWAY

## SUMMER SALE



TOYOTA



SAAB



SUBARU



SAAB

DOWNTOWN SAAB

Determine Your  
Own Price!

OWNER SAYS WE MUST  
MOVE ALL '97 SAABS!!

NOW IS THE  
TIME TO BUY  
A SAAB!!

Brand New!



## WHAT'S IN INVENTORY

28 - '97 9000 CSE 5-DRS  
16 - '97 900 CONVERTIBLES  
12 - '97 900 5-DRS

## NEW '97 SAABS

ALL OFFERS WILL BE CONSIDERED!

NEW 1997  
Saab  
Talledega  
Convertible

LIMITED EDITION

WAS \$42,520  
NOW \$36,396

#007073

GREAT SELECTION OF  
PRE-OWNED '97's & '98's  
SAAB 900  
PROGRAM CARS  
— Call For Details —

### HUGE

SELECTION OF SAAB  
9-3's & 9-5's  
IN STOCK!!

1998  
CLEARANCE  
All New 97's  
MUST GO!!  
Make Your Deal  
NOW!!

# 2.4%

APR\*

PLUS UP TO

# \$1,000

REBATES\*

## '98 COROLLAS



AS LOW AS **\$12,577**  
OR LEASE **\$99**\*\*  
FOR ONLY per mo. + tax

Nicely Equipped! Air, Rear  
Defogger, Radio Prep & More!

\*\*36 mo. pymts of \$99 + tax. Drive off \$2754.93 + tax. Total of  
pymts \$3564. Option to buy \$6459.40 based on 12k mi/yr.  
#039822. 1 at this price.

## '98 T100



AS LOW AS  
**\$15,877**

Great Work Truck!  
Long Wheel Base.  
Automatic Plus More!

#029401

## '98 TACOMA P-U



AS LOW AS **\$11,477**  
OR LEASE **\$129**\*\*  
FOR ONLY per mo. + tax

Air Conditioning, AM/FM  
Cassette, Chrome Package!

\*\*36 mo. pymts of \$129 + tax. Drive off \$2305.59 + tax. Plus \$1,000  
rebate. Total of pymts \$4644. Option to buy \$6290.25 based on 12k  
mi/yr. #136285. 1 at this price.

## '98 RAV 4'S



AS LOW AS **\$17,777**  
OR LEASE **\$195**\*\*  
FOR ONLY per mo. + tax

Automatic, Air Conditioning,  
4-Door & More!

\*\*36 mo. pymts of \$195 + tax. Drive off \$3688.30 + tax. Total of  
pymts \$7120. Option to buy \$14,499.21 based on 12k mi/yr.  
#023983. 1 at this price.

## '98 CAMRYS



AS LOW AS **\$15,977**  
OR LEASE **\$198**\*\*  
FOR ONLY per mo. + tax

Equipped Great! Air,  
AM/FM Cass., Mats & More!

\*\*36 mo. pymts of \$198 + tax. Drive off \$2135.99 + tax. Total of  
pymts \$7128. Option to buy \$11,538.76 based on 12k mi/yr.  
#291974. 1 at this price.

## '98 AVALON



AS LOW AS  
**\$22,777**

Automatic, All Power,  
Air Conditioning & More!

1 at this price. #295231

\*2.4% APR available on all new Tacomas, Corollas and Camrys in lieu of factory rebate, for 24 months, maximum  
\$20,000 loan through TMCC. \$1000 rebate on '98 Tacoma 2WD only. All prices plus tax, lic. & doc. fee. On approved  
credit. Subject to prior sale. Offer good through 8/2/98.



SUBARU

The beauty of all-wheel drive.™

DOWNTOWN SUBARU

AVAILABLE

Upon Request Only...

# 6.9%

APR\*

Please ask for details

FORESTERS

We  
Have  
Them!



1998 Consumer Digest  
"Best Buy Award"

## LEGACY SEDAN AWD

\$2,250.00 Discount  
+ \$1,000.00 Rebate

TOTAL **\$3,250 OFF** MSRP

**\$2,143**  
OFF MSRP



## IMPREZA OUTBACK SPORT WAGON

MSRP \$16,854  
SELLING PRICE \$15,461  
LESS REBATE \$ 750

Customer Price... **\$14,711**

#013808



## LEGACY OUTBACK WAGON AWD

All power, ABS, automatic, plus more!

**\$20,977\***

#047923-1 at this price. \*After \$750 rebate

## REBATES

**\$750 - IMPREZA'S**  
**\$750 - OUTBACK'S**  
**\$1000 - LEGACY'S**

NON-OUTBACK

Rebates End Close Of Business  
This Friday, July 31st!



# DOWNTOWN

SAAB

510-547-4436  
800-335-SAAB

www.downtownsaab.com

TOYOTA

510-547-4436

www.downtowntoyota.com

SUBARU

510-547-4436  
800-GET-SUBURU

www.downtownsubaru.com

4145 BROADWAY AUTO ROW, OAKLAND



HOURS: SALES Mon-Sat 9am-8pm, Sun 11am-6pm

SERVICE &amp; PARTS Mon-Fri 7:30am-6pm, Sat 8am-3pm



# Prius: the 'electric' car that's here and now; here to stay

By Arnold Wechter  
North American Auto  
Writers Syndicate

**SAN FRANCISCO—** Toyota's Prius is a car that environmentalists can love—and at the same time a vehicle the average person can drive in every day conditions.

More importantly it is currently in production in Japan and an updated version will come to the U.S. in late 2000. The Prius, the first production hybrid vehicle offers the best of both worlds featuring an internal combustion engine coupled to an battery-powered electrical unit.

## The good news

It is everything the so-called electric cars aren't. The Prius uses regular gas, doesn't need to be recharged and has a range of 600-plus miles compared to the real world average of 80 to 100 miles of the current crop of electric cars currently offered the public in selected parts of the U.S.

Some of the more radical environmentalists will scream because it isn't an emission-free car. It is what is called a Super Low Emission Vehicle (SLEV). It emits approximately 90 percent fewer emissions than a standard gasoline-powered car and gets 60-plus miles per gallon.

## No real bad news

What's the bad news? There isn't any that we can report. Toyota has sold 7,000 Prius models in Japan and

the auto maker reports that buyers seem happy.

We drove the Japanese Prius on the streets of San Francisco and came away with the belief is practical. What convinced us was the car's ability to climb some of the steepest hills in a very hilly city without drawing a deep breath.

While the Prius is built in Japan, its styling was done at Toyota's southern California design studio, Calty. It incorporates all the safety, comfort, driveability, and performance of a conventional compact sedan.

A long wheelbase with short front and rear overhangs means outstanding ride and handling, and it seats four persons. The design concept was to provide the most space in the interior. It does not look like any present Toyota model, but company executives claim it has many styling cues you'll see on future models.

## Well designed

Up front the short, sharply slanted hood with large crystal-faced head lamps and a small handsome grille. The side view offers flowing lines with proportions that emphasize the people friendly handling. The rear shape emphasizes the low center of gravity.

Inside the high seating positions front and rear make for easy entry and exit, as well as offering passengers clear sightlines in all directions. While driving the Prius we appreciated the instrument cluster mounted center

high on the dash at the base of the windshield. It was easy to change eye focus from the road to the instrument panel.

## Priced for Japan

What about price? It is in the ballpark of the average compact sedan. In Japan it sells for between \$15,000 and \$20,000, depending on currency fluctuations. Why isn't Toyota producing the Prius for sale in other world markets at this time?

The answer is simple. Prius was designed with Japanese conditions in mind, and the model that will be exported will be built to driving conditions in the U.S. and Europe.

Presently the Prius will go from 0 to 60 mph in approximately 18 seconds. This is a bit too slow for the U.S. market. Toyota hopes to lower this figure to roughly 12 seconds—acceptable in this market. Plans call for 20,000 of the revised Prius to be produced with both the U.S. and Europe sharing in the automobile's production.

## Unique system

The highlight of the Prius has to be the Toyota Hybrid System, one that incorporates the technologies of clean-burning, high-efficiency internal combustion engines along with a silent and efficient electric vehicle power systems.

By using a newly developed advanced transmission and precision power and engine management controls, Toyota has developed a vehicle that combines the best of both systems.



The Toyota Prius, the world's first mass-produced gasoline/electric hybrid vehicle, incorporates the safety, comfort, drivability, and performance of a conventional compact sedan. A wheelbase with short front and rear overhangs means outstanding ride and handling along with interior packaging that comfortably seats four adults. Prius was designed at Toyota's Southern California's design studio, Calty.

## A true hybrid

Prius uses its gasoline engine, nickel-metal hydride batteries, electric motor and electric generator to achieve double the fuel efficiency of conventional cars and at the same time reduce emissions by approximately 90 percent. Main power is supplied by a 1.5-liter gasoline engine.

The electric motor and generator can also supply power, and in high load situations, both power units operate simultaneously. A further boost to fuel efficiency is provided by the engine automatically turning off when the vehicle is stopped.

## Five main modes.

1. When pulling away from a stop or under a light load, only the electric motor powers the vehicle.
2. In normal driving, engine power is divided by a power-split device between the wheels and the electric generator. The generator runs the electric motor to provide additional power to the wheels.
3. Under full-throttle acceleration, the electric motor is supplemented by

power from the batteries.

4. The battery is regulated to maintain a constant charge. When the charge is low the electric generator routes power to charge the battery.

## Transmission holds key

Key to the system is a power-split device in the transmission which sends engine power directly to the wheels or to the electric generator controlling the electric motor or battery state-of-charge.

The entire transmission system functions like an electronically controlled variable transmission, smoothly adjusting the rates of revolution of the gasoline engine electric generator and electric motor to accommodate for acceleration and deceleration.

System efficiency is further boosted by the Prius' regenerative braking system. While coasting or when the brakes are applied, the system causes the electric motor to operate as a generator, recover in energy and transferring it to electricity to charge the batteries. It is said to be extremely effective

during stop-and-go driving.

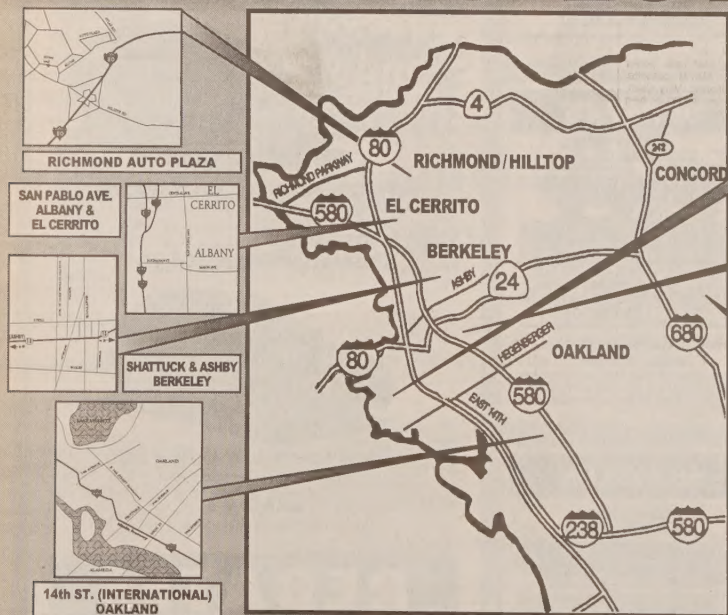
## Long life has price

Toyota's engineers say batteries never need recharging and its doubting they will ever need replacement. They claim a 250,000-mile lifetime for the batteries. One of the major drawbacks of currently offered electric cars is the cost of battery replacement. It is one of the reasons why General Motors and Honda only lease their models instead of selling them.

Toyota claims it plans to both sell and lease the Prius. It is our belief that the Prius will meet the transportation needs of today's compact car buyers. GM's EV1 electric vehicle has sold slightly more than 400 cars since its introduction and the Honda has even less. They are emission free, but it doesn't meet the needs of our consumers.

Electric cars will not be successful until a battery is invented which allows mileage of at least 250 miles—and when or if that will happen is an unknown. Gas powered by fuel cells is another attractive alternative but again it is far in the future. The Prius is here and now.

# AUTO LOT LOCATOR



**ACURA**  
OAKLAND ACURA  
277 27th St. Oakland  
1-888-298-ACURA

**Cadillac**  
CONNELL AUTO CENTER  
GMC - CADILLAC - PONTIAC  
3093 Broadway Auto Row, Oakland  
(510) 893-9110

**CHEVROLET**  
COCHRAN & CELLI AUTO CENTER  
BUICK - CHEVROLET / GEO  
3330 Broadway Auto Row, Oakland  
(510) 450-6600

**Dodge**  
SMITH DODGE  
12300 San Pablo Ave., Richmond Hwy 90 at San Pablo exit  
(510) 620-1080 • (800) 533-7626

**FORD**  
ALAMEDA FORD  
1650 Park St. Alameda  
1-888-665-9367  
BROADWAY FORD  
2560 Webster Street, Oakland  
(510) 832-8800

**HONDA**  
LLOYD WISE HONDA  
10550 E. 14th St. (International Blvd.), Oakland  
(510) 638-4000

**HYUNDAI**  
LLOYD WISE HYUNDAI  
1200 Marina Blvd., San Leandro  
(510) 251-8300

**ISUZU**  
COCHRAN & CELLI ISUZU  
3000 Broadway Auto Row, Oakland  
(800) 245-1985

**Jeep**  
**Eagle**  
COCHRAN & CELLI AUTO CENTER  
JEEP/EAGLE - CHRYSLER - PLYMOUTH  
3330 Broadway Auto Row, Oakland  
(510) 450-6600

**CHRYSLER**  
**Plymouth**  
COCHRAN & CELLI AUTO CENTER  
JEEP/EAGLE - CHRYSLER - PLYMOUTH  
3330 Broadway Auto Row, Oakland  
(510) 450-6600

**Jeep**  
**Eagle**  
COCHRAN & CELLI AUTO CENTER  
JEEP/EAGLE - CHRYSLER - PLYMOUTH  
3330 Broadway Auto Row, Oakland  
(510) 450-6600

**LEXUS**  
LEXUS OF CONCORD  
2101 Market St., Concord  
(510) 682-3033

**mazda**  
COCHRAN & CELLI AUTO CENTER  
3330 Broadway Auto Row, Oakland  
(510) 450-6600

**NISSAN**  
CONNELL NISSAN  
3000 Broadway Auto Row, Oakland  
(800) 245-1985  
LLOYD WISE NISSAN  
10550 E. 14th St. (International Blvd.), Oakland  
(510) 638-4428

**SAAB**  
**SUBARU**  
DOWNTOWN SAAB-SUBARU  
4145 Broadway Auto Row, Oakland  
(510) 547-4436

**SATURN**  
SATURN OF OAKLAND  
2355 Broadway Auto Row, Oakland  
(510) 839-6400

**TOYOTA**  
DOWNTOWN TOYOTA  
4145 Broadway Auto Row, Oakland  
(510) 547-4436  
TOYOTA OF BERKELEY  
2400 Shattuck Ave., Berkeley  
(510) 845-2530







FOR YOUR TRANSPORTATION PLEASURE...

# THE 7 BEST SHOWS ON BROADWAY

JEEP • CHRYSLER • PLYMOUTH

## New '98 Cherokee 4x4

**\$17,995 or**  
**\$229<sup>61</sup>/mo. + tax**



- SE Decor
- Big Tires
- Full Power
- Air Cond
- Full Size Spare
- Rear Defog
- High Back Buckets
- Alloy Wheels

1 at this price

Cap price: \$17,995. Total payments \$11,698.25. 36 month closed end lease, 12k mi/year, 15¢/mi penalty if over. Acquisition fee: \$450. Drive off \$2,999 + \$1000 factory rebate, residual \$11,709.50, \$250 Term fee, need 700 score. #24115-148341

**Rebuild Your Credit**  
CALL TOLL FREE - ASK FOR KATHY OR BRAD  
**800-510-2438**

## All New '98 Grand Cherokee 4x4 Limited V-8's

**\$399** 35 mos + tax



- Power Windows/Locks
- Dual Power Seats
- Tilt/Cruise
- Leather
- Moonroof
- Prem. Sound
- Aluminum Wheels
- Privacy Glass
- Special Suspension
- Traction Lok

12 at this price

Price \$35,471. \$2999 down pymt plus \$1,550 factory rebate. Total pymts \$19,765.85. Closed end lease: 12k mi/yr. 15¢/mi penalty if over. Acquisition fee \$495. Residual \$21,758.76. Purchase option available. Demos excluded.

**It's Our Secret**  
LOW DOWN • LOW PAYMENTS  
BELOW FACTORY PRICES  
SHORT TERMS

## New '98 Voyager Mini Van

**\$15,995** After Rebate\*



- Dual Overhead CAM
- Air Conditioning
- Power Steering
- Power Brakes
- High Back Buckets
- 7 Passenger
- Metallic Clear Coat
- #1 Selling Mini-Van

2 at this price

\*\$1250 Factory Rebate. Price \$17,245 before rebate. #250294737826, #250308732638

**2.9%**

APR FINANCING FOR 60 MOS.  
ON SELECTED MODELS O.A.C.

## '98 Sebring Convertible JXI

**\$329** 35 mos + tax



- Big Motor
- CD Changer
- Cassette
- Power Windows/Locks
- Tilt/Cruise
- Leather
- Power Seats
- Alloy Wheels

1 at this price

Cap price: \$26,029. Total payments \$16,963.25. Acquisition fee \$495. 36 month closed end lease, 12,000 mi/year. Drive off \$4,499. Residual \$14,529.95, \$250 termination fee, chrome wheels extra. #2503043029307

## '99 LHS and '99 300m

**5** for immediate delivery



## New '98 Neon Sedan Auto, A/C

**\$10,995** After Rebate\*



- Power Brakes
- Power Steering
- Discs
- Remote Trunk
- Auto
- Air Conditioning
- Rear Defogger
- Tint

\*\$1500 Factory Rebate. Price \$12,495 before rebate. #240233568744

## CHEVROLET

## BRAND NEW 1998 BLAZER LS



WAS \$27,695

**TODAY \$23,877\***

\*After \$1500 rebate. #147698

## BRAND NEW 1998 TRACKER CONVERTIBLE



WAS \$15,085

**TODAY \$11,996\***

\*After \$2500 rebate. #921134

## BRAND NEW 1998 MALIBU LS



0.9% APR  
LOADED!  
WAS \$20,760

**TODAY \$19,218**

#252593

## BRAND NEW 1998 SUBURBAN LS 4x4



WAS \$37,526

**SOLD**

#116000

Call Chevy Manager Direct - Richard Dickens 510.450.6617

## BUICK

## 1998 CENTURY CUSTOM

**\$19,201**

WAS \$20,327

#241168

## 1998 REGAL GS

**\$24,316**

WAS \$25,810

#560763

## 1998 LE SABRE CUSTOM

**\$24,976**

WAS \$26,582

#465803

## 1998 RIVIERA

**\$31,729**

WAS \$33,685

#708824

## 1998 PARK AVENUE

**\$28,633**

WAS \$31,350

#335418

Call Buick Manager Direct - 510.450.6600  
Richard Dickens

## MAZDA

## 1998 TRUCK Auto, A/C &amp; More!

**\$11,388**

Plus fees. After Rebate: #M34854



## 1998 PROTEGE LX A/C, CD, Power Pkg, Alarm &amp; More!

**\$12,788**

Plus fees. After Rebate: #214289



## 1998 626 DX Automatic, A/C, CD &amp; More!

**\$14,988**

Plus fees. After Rebate: #746343



## 1998 MILLENNIA Loaded!

**\$23,988**

Plus fees. After Rebate: #406751



Call Kia & Mazda Manager Direct 510.450.6617

PRE-OWNED • 800-510-2438 OR 800-830-5311



'93 TOYOTA  
COROLLA  
\$7,995

#305060



'92 JEEP  
WRANGLER  
\$10,995

#500096



'95 MAZDA  
MIATA  
\$12,995

#615088



'96 CHEVY  
CAMARO CONVERTIBLE  
\$15,995

#147514



'97 PONTIAC  
BONNEVILLE SE  
\$16,995

#213325

CHECK OUT ENTIRE USED CAR INVENTORY AT  
[WWW.BESTCARBUY.COM](http://WWW.BESTCARBUY.COM)

JEEP • CHRYSLER • PLYMOUTH  
BUICK • MAZDA • ISUZU  
CHEVROLET • USED CARS

Sale prices, plus tax & lic. fees. Subject to prior sale. On approved credit. Sale ends 8/1/98. \$2500 rebate available on new 1998's. 0.9% APR available on new Malibu's.

**COCHRAN & CELLI**  
SINCE 1906  
**AUTO CENTER**

BROADWAY AT  
PIEDMONT AVE  
OAKLAND

510 **450-6600**

CREDIT UNION DIRECT LENDING

BROADWAY  
PIEDMONT  
★  
COCHRAN & CELLI